

Section 1: 10-Q (10-Q)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-12675 (Kilroy Realty Corporation)

Commission File Number: 000-54005 (Kilroy Realty, L.P.)

**KILROY REALTY CORPORATION
KILROY REALTY, L.P.**

(Exact name of registrant as specified in its charter)

Kilroy Realty Corporation

Maryland

95-4598246

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

Kilroy Realty, L.P.

Delaware

95-4612685

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

12200 W. Olympic Boulevard, Suite 200, Los Angeles, California, 90064

(Address of principal executive offices) (Zip Code)

(310) 481-8400

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

<u>Registrant</u>	<u>Title of each class</u>	<u>Name of each exchange on which registered</u>	<u>Ticker Symbol</u>
Kilroy Realty Corporation	Common Stock, \$.01 par value	New York Stock Exchange	KRC

Securities registered pursuant to Section 12(g) of the Act:

<u>Registrant</u>	<u>Title of each class</u>
Kilroy Realty, L.P.	Common Units Representing Limited Partnership Interests

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Kilroy Realty Corporation Yes No

Kilroy Realty, L.P. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Kilroy Realty Corporation Yes No

Kilroy Realty, L.P. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Kilroy Realty Corporation

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Kilroy Realty, L.P.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Kilroy Realty Corporation Yes No

Kilroy Realty, L.P. Yes No

As of October 18, 2019, 106,011,916 shares of Kilroy Realty Corporation common stock, par value \$.01 per share, were outstanding.

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended September 30, 2019 of Kilroy Realty Corporation and Kilroy Realty, L.P. Unless stated otherwise or the context otherwise requires, references to “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” mean Kilroy Realty Corporation, a Maryland corporation, and its controlled and consolidated subsidiaries, and references to “Kilroy Realty, L.P.” or the “Operating Partnership” mean Kilroy Realty, L.P., a Delaware limited partnership and its controlled and consolidated subsidiaries.

The Company is a real estate investment trust, or REIT, and the general partner of the Operating Partnership. As of September 30, 2019, the Company owned an approximate 98.1% common general partnership interest in the Operating Partnership. The remaining approximate 1.9% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of the Company. As the sole general partner of the Operating Partnership, the Company exercises exclusive and complete discretion over the Operating Partnership’s day-to-day management and control and can cause it to enter into certain major transactions, including acquisitions, dispositions, and refinancings and cause changes in its line of business, capital structure and distribution policies.

There are a few differences between the Company and the Operating Partnership that are reflected in the disclosures in this Form 10-Q. We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated, consolidated company. The Company is a REIT, the only material asset of which is the partnership interests it holds in the Operating Partnership. As a result, the Company generally does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing certain debt of the Operating Partnership. The Company itself is not directly obligated under any indebtedness, but generally guarantees all of the debt of the Operating Partnership. The Operating Partnership owns substantially all of the assets of the Company either directly or through its subsidiaries, conducts the operations of the Company’s business and is structured as a limited partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Company, which the Company generally contributes to the Operating Partnership in exchange for units of partnership interest, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness or through the issuance of units of partnership interest.

Noncontrolling interests, stockholders’ equity and partners’ capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The common limited partnership interests in the Operating Partnership are accounted for as partners’ capital in the Operating Partnership’s financial statements and, to the extent not held by the Company, as noncontrolling interests in the Company’s financial statements. The Operating Partnership’s financial statements reflect the noncontrolling interest in Kilroy Realty Finance Partnership, L.P., a Delaware limited partnership (the “Finance Partnership”). This noncontrolling interest represents the Company’s 1% indirect general partnership interest in the Finance Partnership, which is directly held by Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company. The differences between stockholders’ equity, partners’ capital and noncontrolling interest result from the differences in the equity issued by the Company and the Operating Partnership, and in the Operating Partnership’s noncontrolling interest in the Finance Partnership.

We believe combining the quarterly reports on Form 10-Q of the Company and the Operating Partnership into this single report results in the following benefits:

- Combined reports better reflect how management and the analyst community view the business as a single operating unit;
- Combined reports enhance investors’ understanding of the Company and the Operating Partnership by enabling them to view the business as a whole and in the same manner as management;
- Combined reports are more efficient for the Company and the Operating Partnership and result in savings in time, effort and expense; and
- Combined reports are more efficient for investors by reducing duplicative disclosure and providing a single document for their review.

To help investors understand the significant differences between the Company and the Operating Partnership, this report presents the following separate sections for each of the Company and the Operating Partnership:

- consolidated financial statements;
- the following notes to the consolidated financial statements:
 - Note 6, Stockholders’ Equity of the Company;
 - Note 8, Partners’ Capital of the Operating Partnership;

- Note 13, Net Income Available to Common Stockholders Per Share of the Company;
- Note 14, Net Income Available to Common Unitholders Per Unit of the Operating Partnership;
- Note 15, Supplemental Cash Flow Information of the Company; and
- Note 16, Supplemental Cash Flow Information of the Operating Partnership;
- “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations
 - —Liquidity and Capital Resources of the Company;” and
 - —Liquidity and Capital Resources of the Operating Partnership.”

This report also includes separate sections under Part I, Item 4. Controls and Procedures and separate Exhibit 31 and Exhibit 32 certifications for the Company and the Operating Partnership to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and 18 U.S.C. §1350.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
QUARTERLY REPORT FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2019
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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED) OF KILROY REALTY CORPORATION

**KILROY REALTY CORPORATION
CONSOLIDATED BALANCE SHEETS
(Unaudited; in thousands, except share data)**

	<u>September 30, 2019</u>	<u>December 31, 2018</u>
<u>ASSETS</u>		
REAL ESTATE ASSETS:		
Land and improvements	\$ 1,315,448	\$ 1,160,138
Buildings and improvements	5,770,226	5,207,984
Undeveloped land and construction in progress	1,892,169	2,058,510
Total real estate assets held for investment	8,977,843	8,426,632
Accumulated depreciation and amortization	(1,505,785)	(1,391,368)
Total real estate assets held for investment, net	7,472,058	7,035,264
REAL ESTATE ASSETS AND OTHER ASSETS HELD FOR SALE, NET (Note 3)	77,751	—
CASH AND CASH EQUIVALENTS	297,620	51,604
RESTRICTED CASH	6,300	119,430
MARKETABLE SECURITIES (Note 12)	26,188	21,779
CURRENT RECEIVABLES, NET (Note 1)	34,116	20,176
DEFERRED RENT RECEIVABLES, NET (Note 1)	314,812	267,007
DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Note 1)	202,063	197,574
RIGHT OF USE GROUND LEASE ASSETS (Notes 1 and 11)	83,200	—
PREPAID EXPENSES AND OTHER ASSETS, NET (Note 4)	109,707	52,873
TOTAL ASSETS	\$ 8,623,815	\$ 7,765,707
<u>LIABILITIES AND EQUITY</u>		
LIABILITIES:		
Secured debt, net (Notes 5 and 12)	\$ 259,027	\$ 335,531
Unsecured debt, net (Notes 5 and 12)	3,048,209	2,552,070
Unsecured line of credit (Notes 5 and 12)	—	45,000
Accounts payable, accrued expenses and other liabilities	439,081	374,415
Ground lease liabilities (Notes 1 and 11)	87,617	—
Accrued dividends and distributions (Note 17)	53,205	47,559
Deferred revenue and acquisition-related intangible liabilities, net	134,828	149,646
Rents received in advance and tenant security deposits	57,428	60,225
Liabilities and deferred revenue of real estate assets held for sale (Note 3)	4,911	—
Total liabilities	4,084,306	3,564,446
COMMITMENTS AND CONTINGENCIES (Note 11)		
EQUITY:		
Stockholders' Equity (Note 6):		
Common stock, \$.01 par value, 150,000,000 shares authorized, 106,011,916 and 100,746,988 shares issued and outstanding, respectively	1,060	1,007
Additional paid-in capital	4,342,296	3,976,953
Distributions in excess of earnings (Note 1)	(78,707)	(48,053)
Total stockholders' equity	4,264,649	3,929,907
Noncontrolling Interests (Notes 1 and 7):		
Common units of the Operating Partnership	81,393	78,991
Noncontrolling interests in consolidated property partnerships	193,467	192,363
Total noncontrolling interests	274,860	271,354
Total equity	4,539,509	4,201,261
TOTAL LIABILITIES AND EQUITY	\$ 8,623,815	\$ 7,765,707

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited; in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
REVENUES (Note 1)				
Rental income	\$ 212,321	\$ 162,288	\$ 609,332	\$ 489,674
Tenant reimbursements	—	21,754	—	60,471
Other property income	3,204	2,520	7,887	6,311
Total revenues	<u>215,525</u>	<u>186,562</u>	<u>617,219</u>	<u>556,456</u>
EXPENSES				
Property expenses (Note 1)	41,308	35,163	117,993	99,401
Real estate taxes	19,998	17,462	56,563	52,421
Provision for bad debts (Note 1)	—	1,338	—	6,714
Ground leases (Notes 1 and 11)	2,049	1,579	6,135	4,726
General and administrative expenses	22,576	19,277	65,774	56,599
Leasing costs (Note 1)	1,192	—	5,599	—
Depreciation and amortization	69,230	62,700	203,617	189,421
Total expenses	<u>156,353</u>	<u>137,519</u>	<u>455,681</u>	<u>409,282</u>
OTHER (EXPENSES) INCOME				
Interest income and other net investment gain (Note 12)	761	342	3,205	1,147
Interest expense (Note 5)	(11,635)	(11,075)	(34,605)	(37,285)
Gains on sales of depreciable operating properties (Note 3)	—	—	7,169	—
Total other (expenses) income	<u>(10,874)</u>	<u>(10,733)</u>	<u>(24,231)</u>	<u>(36,138)</u>
NET INCOME				
NET INCOME	<u>48,298</u>	<u>38,310</u>	<u>137,307</u>	<u>111,036</u>
Net income attributable to noncontrolling common units of the Operating Partnership	(852)	(691)	(2,423)	(2,008)
Net income attributable to noncontrolling interests in consolidated property partnerships	(3,600)	(3,219)	(11,941)	(10,833)
Total income attributable to noncontrolling interests	<u>(4,452)</u>	<u>(3,910)</u>	<u>(14,364)</u>	<u>(12,841)</u>
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS				
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	<u>\$ 43,846</u>	<u>\$ 34,400</u>	<u>\$ 122,943</u>	<u>\$ 98,195</u>
Net income available to common stockholders per share – basic (Note 13)	<u>\$ 0.41</u>	<u>\$ 0.34</u>	<u>\$ 1.19</u>	<u>\$ 0.97</u>
Net income available to common stockholders per share – diluted (Note 13)	<u>\$ 0.41</u>	<u>\$ 0.33</u>	<u>\$ 1.18</u>	<u>\$ 0.97</u>
Weighted average common shares outstanding – basic (Note 13)	<u>104,841,176</u>	<u>100,676,778</u>	<u>102,252,739</u>	<u>99,711,312</u>
Weighted average common shares outstanding – diluted (Note 13)	<u>105,359,904</u>	<u>101,228,334</u>	<u>102,872,436</u>	<u>100,208,645</u>

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION
CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited; in thousands, except share and per share/unit data)

	Common Stock				Total Stock- holders' Equity	Noncontrolling Interests	Total Equity
	Number of Shares	Common Stock	Additional Paid-in Capital	Distributions in Excess of Earnings			
BALANCE AS OF DECEMBER 31, 2018	100,746,988	\$ 1,007	\$ 3,976,953	\$ (48,053)	\$ 3,929,907	\$ 271,354	\$ 4,201,261
Net income				36,903	36,903	4,891	41,794
Opening adjustment to Distributions in Excess of Earnings upon adoption of ASC 842 (Note 1)				(3,146)	(3,146)		(3,146)
Issuance of share-based compensation awards			2,210		2,210		2,210
Non-cash amortization of share-based compensation (Note 9)			8,817		8,817		8,817
Settlement of restricted stock units for shares of common stock	393,240	4	(4)		—		—
Repurchase of common stock, stock options and restricted stock units	(175,204)	(1)	(12,129)		(12,130)		(12,130)
Exchange of common units of the Operating Partnership	2,000	—	78		78	(78)	—
Distributions to noncontrolling interests in consolidated property partnerships					—	(6,309)	(6,309)
Adjustment for noncontrolling interest			279		279	(279)	—
Dividends declared per common share and common unit (\$0.455 per share/unit)				(48,394)	(48,394)	(921)	(49,315)
BALANCE AS OF MARCH 31, 2019	100,967,024	1,010	3,976,204	(62,690)	3,914,524	268,658	4,183,182
Net income				42,194	42,194	5,021	47,215
Issuance of share-based compensation awards			820		820		820
Non-cash amortization of share-based compensation (Note 9)			8,732		8,732		8,732
Exercise of stock options	1,500	—	64		64		64
Settlement of restricted stock units for shares of common stock	16,270	—	—		—		—
Repurchase and cancellation of common stock, stock options, and restricted stock units	(12,759)	—	(793)		(793)		(793)
Distributions to noncontrolling interests in consolidated property partnerships					—	(1,487)	(1,487)
Adjustment for noncontrolling interest			(160)		(160)	160	—
Dividends declared per common share and common unit (\$0.485 per share/unit)				(49,849)	(49,849)	(981)	(50,830)
BALANCE AS OF JUNE 30, 2019	100,972,035	1,010	3,984,867	(70,345)	3,915,532	271,371	4,186,903
Net income				43,846	43,846	4,452	48,298
Issuance of common stock (Note 6)	5,000,000	50	353,854		353,904		353,904
Issuance of share-based compensation awards			839		839		839
Non-cash amortization of share-based compensation (Note 9)			6,808		6,808		6,808
Exercise of stock options	15,000	—	639		639		639
Settlement of restricted stock units for shares of common stock	46,149	1	(1)		—		—
Repurchase and cancellation of common stock, stock options, and restricted stock units	(21,268)	(1)	(1,651)		(1,652)		(1,652)
Distributions to noncontrolling interests in consolidated property partnerships					—	(3,041)	(3,041)
Adjustment for noncontrolling interest			(3,059)		(3,059)	3,059	—
Dividends declared per common share and common unit (\$0.485 per share/unit)				(52,208)	(52,208)	(981)	(53,189)
BALANCE AS OF SEPTEMBER 30, 2019	106,011,916	\$ 1,060	\$ 4,342,296	\$ (78,707)	\$ 4,264,649	\$ 274,860	\$ 4,539,509

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION
CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited; in thousands, except share and per share/unit data)

	Common Stock				Total Stock- holders' Equity	Noncontrolling Interests	Total Equity
	Number of Shares	Common Stock	Additional Paid-in Capital	Distributions in Excess of Earnings			
BALANCE AS OF DECEMBER 31, 2017	98,620,333	\$ 986	\$ 3,822,492	\$ (122,685)	\$ 3,700,793	\$ 259,523	\$ 3,960,316
Net income				36,246	36,246	4,725	40,971
Issuance of share-based compensation awards			1,864		1,864		1,864
Non-cash amortization of share-based compensation			5,094		5,094		5,094
Settlement of restricted stock units for shares of common stock	405,067	4	(4)		—		—
Repurchase of common stock, stock options and restricted stock units	(192,195)	(2)	(13,640)		(13,642)		(13,642)
Exchange of common units of the Operating Partnership	6,503	—	244		244	(244)	—
Distributions to noncontrolling interests in consolidated property partnerships					—	(2,177)	(2,177)
Adjustment for noncontrolling interest			335		335	(335)	—
Dividends declared per common share and common unit (\$0.425 per share/unit)				(44,075)	(44,075)	(879)	(44,954)
BALANCE AS OF MARCH 31, 2018	98,839,708	988	3,816,385	(130,514)	3,686,859	260,613	3,947,472
Net income				27,549	27,549	4,206	31,755
Issuance of common stock	1,719,195	17	124,130		124,147		124,147
Issuance of share-based compensation awards			589		589		589
Non-cash amortization of share-based compensation			11,503		11,503		11,503
Exercise of stock options	1,000	—	41		41		41
Exchange of common units of the Operating Partnership	—	1	—		1	(1)	—
Distributions to noncontrolling interests in consolidated property partnerships					—	(4,288)	(4,288)
Adjustment for noncontrolling interest			(1,359)		(1,359)	1,359	—
Dividends declared per common share and common unit (\$0.455 per share/unit)				(46,403)	(46,403)	(943)	(47,346)
BALANCE AS OF JUNE 30, 2018	100,559,903	1,006	3,951,289	(149,368)	3,802,927	260,946	4,063,873
Net income				34,400	34,400	3,910	38,310
Issuance of common stock	98,000	1	6,596		6,597		6,597
Issuance of share-based compensation awards			845		845		845
Non-cash amortization of share-based compensation			8,081		8,081		8,081
Settlement of restricted stock units for shares of common stock	83,287				—		—
Repurchase of common stock, stock options and restricted stock units	(39,605)		(2,911)		(2,911)		(2,911)
Exchange of common units of the Operating Partnership	45,403		1,717		1,717	(1,717)	—
Contributions from noncontrolling interests in consolidated property partnerships					—	8,273	8,273
Distributions to noncontrolling interests in consolidated property partnerships					—	(541)	(541)
Adjustment for noncontrolling interest			(212)		(212)	212	—
Dividends declared per common share and common unit (\$0.455 per share/unit)				(46,686)	(46,686)	(922)	(47,608)
BALANCE AS OF SEPTEMBER 30, 2018	100,746,988	\$ 1,007	\$ 3,965,405	\$ (161,654)	\$ 3,804,758	\$ 270,161	\$ 4,074,919

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited; in thousands)

	Nine Months Ended September 30,	
	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 137,307	\$ 111,036
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of real estate assets and leasing costs	199,967	186,242
Depreciation of non-real estate furniture, fixtures and equipment	3,650	3,179
(Recoveries of) provision for bad debts and write-offs (Note 1)	(3,685)	6,714
Non-cash amortization of share-based compensation awards	20,200	18,901
Non-cash amortization of deferred financing costs and debt discounts and premiums	911	816
Non-cash amortization of net below market rents	(6,241)	(7,647)
Gain on sale of depreciable operating properties (Note 3)	(7,169)	—
Non-cash amortization of deferred revenue related to tenant-funded tenant improvements	(14,947)	(13,680)
Straight-line rents	(48,725)	(16,293)
Amortization of right of use ground lease assets	453	—
Net change in other operating assets	(24,752)	(9,163)
Net change in other operating liabilities	44,421	37,110
Net cash provided by operating activities	<u>301,390</u>	<u>317,215</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Expenditures for development properties and undeveloped land	(554,951)	(311,347)
Expenditures for acquisition of undeveloped land (Note 2)	(40,027)	(311,299)
Expenditures for operating properties and other capital assets	(99,479)	(107,825)
Expenditures for acquisition of operating properties	—	(111,029)
Net proceeds received from dispositions (Note 3)	17,271	—
Net (increase) decrease in acquisition-related deposits (Note 4)	(49,998)	21,000
Proceeds received from repayment of note receivable	—	15,100
Net cash used in investing activities	<u>(727,184)</u>	<u>(805,400)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net proceeds from issuance of common stock	353,904	130,744
Proceeds from the issuance of unsecured debt (Note 5)	499,390	50,000
Borrowings on unsecured revolving credit facility (Note 5)	630,000	645,000
Repayments on unsecured revolving credit facility (Note 5)	(675,000)	(285,000)
Borrowings on unsecured debt	—	120,000
Principal payments and repayments of secured debt (Note 5)	(75,844)	(2,670)
Financing costs	(5,548)	(2,278)
Repurchase of common stock and restricted stock units	(14,269)	(16,553)
Proceeds from exercise of stock options	703	41
Distributions to noncontrolling interests in consolidated property partnerships	(10,844)	(7,014)
Contributions from noncontrolling interests in consolidated property partnerships	—	8,273
Dividends and distributions paid to common stockholders and common unitholders	(143,812)	(132,639)
Net cash provided by financing activities	<u>558,680</u>	<u>507,904</u>
Net increase in cash and cash equivalents and restricted cash	132,886	19,719
Cash and cash equivalents and restricted cash, beginning of period	171,034	66,798
Cash and cash equivalents and restricted cash, end of period	<u>\$ 303,920</u>	<u>\$ 86,517</u>

See accompanying notes to consolidated financial statements.

ITEM 1: FINANCIAL STATEMENTS (UNAUDITED) OF KILROY REALTY, L.P.

KILROY REALTY, L.P.
CONSOLIDATED BALANCE SHEETS
(Unaudited; in thousands, except unit data)

	<u>September 30, 2019</u>	<u>December 31, 2018</u>
<u>ASSETS</u>		
REAL ESTATE ASSETS:		
Land and improvements	\$ 1,315,448	\$ 1,160,138
Buildings and improvements	5,770,226	5,207,984
Undeveloped land and construction in progress	1,892,169	2,058,510
Total real estate assets held for investment	8,977,843	8,426,632
Accumulated depreciation and amortization	(1,505,785)	(1,391,368)
Total real estate assets held for investment, net	7,472,058	7,035,264
REAL ESTATE ASSETS AND OTHER ASSETS HELD FOR SALE, NET (Note 3)	77,751	—
CASH AND CASH EQUIVALENTS	297,620	51,604
RESTRICTED CASH	6,300	119,430
MARKETABLE SECURITIES (Note 12)	26,188	21,779
CURRENT RECEIVABLES, NET (Note 1)	34,116	20,176
DEFERRED RENT RECEIVABLES, NET (Note 1)	314,812	267,007
DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Note 1)	202,063	197,574
RIGHT OF USE GROUND LEASE ASSETS (Notes 1 and 11)	83,200	—
PREPAID EXPENSES AND OTHER ASSETS, NET (Note 4)	109,707	52,873
TOTAL ASSETS	\$ 8,623,815	\$ 7,765,707
<u>LIABILITIES AND CAPITAL</u>		
LIABILITIES:		
Secured debt, net (Notes 5 and 12)	\$ 259,027	\$ 335,531
Unsecured debt, net (Notes 5 and 12)	3,048,209	2,552,070
Unsecured line of credit (Notes 5 and 12)	—	45,000
Accounts payable, accrued expenses and other liabilities	439,081	374,415
Ground lease liabilities (Notes 1 and 11)	87,617	—
Accrued distributions (Note 17)	53,205	47,559
Deferred revenue and acquisition-related intangible liabilities, net	134,828	149,646
Rents received in advance and tenant security deposits	57,428	60,225
Liabilities and deferred revenue of real estate assets held for sale (Note 3)	4,911	—
Total liabilities	4,084,306	3,564,446
COMMITMENTS AND CONTINGENCIES (Note 11)		
CAPITAL:		
Common units, 106,011,916 and 100,746,988 held by the general partner and 2,023,287 and 2,025,287 held by common limited partners issued and outstanding, respectively (Note 7)	4,340,476	4,003,700
Noncontrolling interests in consolidated property partnerships and subsidiaries (Note 1)	199,033	197,561
Total capital	4,539,509	4,201,261
TOTAL LIABILITIES AND CAPITAL	\$ 8,623,815	\$ 7,765,707

See accompanying notes to consolidated financial statements.

KILROY REALTY, L.P.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited; in thousands, except unit and per unit data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
REVENUES (Note 1)				
Rental income	\$ 212,321	\$ 162,288	\$ 609,332	\$ 489,674
Tenant reimbursements	—	21,754	—	60,471
Other property income	3,204	2,520	7,887	6,311
Total revenues	<u>215,525</u>	<u>186,562</u>	<u>617,219</u>	<u>556,456</u>
EXPENSES				
Property expenses (Note 1)	41,308	35,163	117,993	99,401
Real estate taxes	19,998	17,462	56,563	52,421
Provision for bad debts (Note 1)	—	1,338	—	6,714
Ground leases (Note 1 and 11)	2,049	1,579	6,135	4,726
General and administrative expenses	22,576	19,277	65,774	56,599
Leasing costs (Note 1)	1,192	—	5,599	—
Depreciation and amortization	69,230	62,700	203,617	189,421
Total expenses	<u>156,353</u>	<u>137,519</u>	<u>455,681</u>	<u>409,282</u>
OTHER (EXPENSES) INCOME				
Interest income and other net investment gain (Note 12)	761	342	3,205	1,147
Interest expense (Note 5)	(11,635)	(11,075)	(34,605)	(37,285)
Gains on sales of depreciable operating properties (Note 3)	—	—	7,169	—
Total other (expenses) income	<u>(10,874)</u>	<u>(10,733)</u>	<u>(24,231)</u>	<u>(36,138)</u>
NET INCOME				
Net income attributable to noncontrolling interests in consolidated property partnerships and subsidiaries	(3,709)	(3,317)	(12,309)	(11,135)
NET INCOME AVAILABLE TO COMMON UNITHOLDERS	<u>\$ 44,589</u>	<u>\$ 34,993</u>	<u>\$ 124,998</u>	<u>\$ 99,901</u>
Net income available to common unitholders per unit – basic (Note 14)	<u>\$ 0.41</u>	<u>\$ 0.34</u>	<u>\$ 1.18</u>	<u>\$ 0.97</u>
Net income available to common unitholders per unit – diluted (Note 14)	<u>\$ 0.41</u>	<u>\$ 0.33</u>	<u>\$ 1.18</u>	<u>\$ 0.96</u>
Weighted average common units outstanding – basic (Note 14)	<u>106,864,463</u>	<u>102,721,806</u>	<u>104,276,187</u>	<u>101,773,540</u>
Weighted average common units outstanding – diluted (Note 14)	<u>107,383,191</u>	<u>103,273,362</u>	<u>104,895,884</u>	<u>102,270,873</u>

See accompanying notes to consolidated financial statements.

KILROY REALTY, L.P.
CONSOLIDATED STATEMENTS OF CAPITAL
(Unaudited; in thousands, except unit and per unit data)

	Partners' Capital		Noncontrolling Interests in Consolidated Property Partnerships and Subsidiaries	Total Capital
	Number of Common Units	Common Units		
BALANCE AS OF DECEMBER 31, 2018	102,772,275	\$ 4,003,700	\$ 197,561	\$ 4,201,261
Net income		37,508	4,286	41,794
Opening adjustment to Partners' Capital upon adoption of ASC 842 (Note 1)		(3,146)		(3,146)
Issuance of share-based compensation awards		2,210		2,210
Non-cash amortization of share-based compensation (Note 9)		8,817		8,817
Settlement of restricted stock units	393,240	—		—
Repurchase of common units, stock options and restricted stock units	(175,204)	(12,130)		(12,130)
Distributions to noncontrolling interests in consolidated property partnerships			(6,309)	(6,309)
Distributions declared per common unit (\$0.455 per unit)		(49,315)		(49,315)
BALANCE AS OF MARCH 31, 2019	102,990,311	3,987,644	195,538	4,183,182
Net income		42,901	4,314	47,215
Issuance of share-based compensation awards		820		820
Non-cash amortization of share-based compensation (Note 9)		8,732		8,732
Exercise of stock options	1,500	64		64
Settlement of restricted stock units	16,270	—		—
Repurchase and cancellation of common units, stock options, and restricted stock units	(12,759)	(793)		(793)
Distributions to noncontrolling interests in consolidated property partnerships			(1,487)	(1,487)
Distributions declared per common unit (\$0.485 per unit)		(50,830)		(50,830)
BALANCE AS OF JUNE 30, 2019	102,995,322	3,988,538	198,365	4,186,903
Net income		44,589	3,709	48,298
Issuance of common units (Note 6)	5,000,000	353,904		353,904
Issuance of share-based compensation awards	—	839		839
Non-cash amortization of share-based compensation (Note 9)		6,808		6,808
Exercise of stock options	15,000	639		639
Settlement of restricted stock units	46,149	—		—
Repurchase and cancellation of common units, stock options, and restricted stock units	(21,268)	(1,652)		(1,652)
Distributions to noncontrolling interests in consolidated property partnerships			(3,041)	(3,041)
Distributions declared per common unit (\$0.485 per unit)		(53,189)		(53,189)
BALANCE AS OF SEPTEMBER 30, 2019	108,035,203	\$ 4,340,476	\$ 199,033	\$ 4,539,509

See accompanying notes to consolidated financial statements.

	Partners' Capital		Noncontrolling Interests in Consolidated Property Partnerships and Subsidiaries	Total Capital
	Number of Common Units	Common Units		
BALANCE AS OF DECEMBER 31, 2017	100,697,526	\$ 3,773,941	\$ 186,375	\$ 3,960,316
Net income		36,893	4,078	40,971
Issuance of share-based compensation awards		1,864		1,864
Non-cash amortization of share-based compensation		5,094		5,094
Settlement of restricted stock units	405,067	—		—
Repurchase of common units, stock options and restricted stock units	(192,195)	(13,642)		(13,642)
Distributions to noncontrolling interests in consolidated property partnerships			(2,177)	(2,177)
Distributions declared per common unit (\$0.425 per unit)		(44,954)		(44,954)
BALANCE AS OF MARCH 31, 2018	100,910,398	3,759,196	188,276	3,947,472
Net income		28,015	3,740	31,755
Issuance of common units	1,719,195	124,147		124,147
Issuance of share-based compensation awards		589		589
Non-cash amortization of share-based compensation		11,503		11,503
Exercise of stock options	1,000	41		41
Distributions to noncontrolling interests in consolidated property partnerships			(4,288)	(4,288)
Distributions declared per common unit (\$0.455 per unit)		(47,346)		(47,346)
BALANCE AS OF JUNE 30, 2018	102,630,593	3,876,145	187,728	4,063,873
Net income		34,993	3,317	38,310
Issuance of common units	98,000	6,597		6,597
Issuance of share-based compensation awards		845		845
Non-cash amortization of share-based compensation		8,081		8,081
Settlement of restricted stock units	83,287	—		—
Repurchase of common units, stock options and restricted stock units	(39,605)	(2,911)		(2,911)
Contributions from noncontrolling interests in consolidated property partnerships			8,273	8,273
Distributions to noncontrolling interests in consolidated property partnerships			(541)	(541)
Distributions declared per common unit (\$0.455 per unit)		(47,608)		(47,608)
BALANCE AS OF SEPTEMBER 30, 2018	102,772,275	\$ 3,876,142	\$ 198,777	\$ 4,074,919

See accompanying notes to consolidated financial statements.

KILROY REALTY, L.P.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited; in thousands)

	Nine Months Ended September 30,	
	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 137,307	\$ 111,036
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of real estate assets and leasing costs	199,967	186,242
Depreciation of non-real estate furniture, fixtures and equipment	3,650	3,179
(Recoveries of) provision for bad debts and write-offs (Note 1)	(3,685)	6,714
Non-cash amortization of share-based compensation awards	20,200	18,901
Non-cash amortization of deferred financing costs and debt discounts and premiums	911	816
Non-cash amortization of net below market rents	(6,241)	(7,647)
Gain on sale of depreciable operating properties (Note 3)	(7,169)	—
Non-cash amortization of deferred revenue related to tenant-funded tenant improvements	(14,947)	(13,680)
Straight-line rents	(48,725)	(16,293)
Amortization of right of use ground lease assets	453	—
Net change in other operating assets	(24,752)	(9,163)
Net change in other operating liabilities	44,421	37,110
Net cash provided by operating activities	<u>301,390</u>	<u>317,215</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Expenditures for development properties and undeveloped land	(554,951)	(311,347)
Expenditures for acquisition of undeveloped land (Note 2)	(40,027)	(311,299)
Expenditures for operating properties and other capital assets	(99,479)	(107,825)
Expenditures for acquisition of operating properties	—	(111,029)
Net proceeds received from dispositions (Note 3)	17,271	—
Net decrease in acquisition-related deposits (Note 4)	(49,998)	21,000
Proceeds received from repayment of note receivable	—	15,100
Net cash used in investing activities	<u>(727,184)</u>	<u>(805,400)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net proceeds from issuance of common units	353,904	130,744
Proceeds from the issuance of unsecured debt (Note 5)	499,390	50,000
Borrowings on unsecured revolving credit facility (Note 5)	630,000	645,000
Repayments on unsecured revolving credit facility (Note 5)	(675,000)	(285,000)
Borrowings on unsecured debt	—	120,000
Principal payments and repayments of secured debt (Note 5)	(75,844)	(2,670)
Financing costs	(5,548)	(2,278)
Repurchase of common units and restricted stock units	(14,269)	(16,553)
Proceeds from exercise of stock options	703	41
Distributions to noncontrolling interests in consolidated property partnerships	(10,844)	(7,014)
Contributions from noncontrolling interests in consolidated property partnerships	—	8,273
Distributions paid to common unitholders	(143,812)	(132,639)
Net cash provided by financing activities	<u>558,680</u>	<u>507,904</u>
Net decrease in cash and cash equivalents and restricted cash	132,886	19,719
Cash and cash equivalents and restricted cash, beginning of period	171,034	66,798
Cash and cash equivalents and restricted cash, end of period	<u>\$ 303,920</u>	<u>\$ 86,517</u>

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. Organization, Ownership and Basis of Presentation

Organization and Ownership

Kilroy Realty Corporation (the “Company”) is a self-administered real estate investment trust (“REIT”) active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Greater Los Angeles, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. Class A real estate encompasses attractive and efficient buildings of high quality that are attractive to tenants, are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed. We qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”). The Company’s common stock is publicly traded on the New York Stock Exchange (“NYSE”) under the ticker symbol “KRC”.

We own our interests in all of our real estate assets through Kilroy Realty, L.P. (the “Operating Partnership”) and Kilroy Realty Finance Partnership, L.P. (the “Finance Partnership”). We generally conduct substantially all of our operations through the Operating Partnership. Unless stated otherwise or the context indicates otherwise, the terms “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” refer to Kilroy Realty Corporation and its consolidated subsidiaries and the term “Operating Partnership” refers to Kilroy Realty, L.P. and its consolidated subsidiaries. The descriptions of our business, employees and properties apply to both the Company and the Operating Partnership.

Our stabilized portfolio of operating properties was comprised of the following properties at September 30, 2019:

	Number of Buildings	Rentable Square Feet	Number of Tenants	Percentage Occupied	Percentage Leased
Stabilized Office Properties	93	13,322,212	438	92.1%	97.3%
			Number of Buildings	Number of Units	2019 Average Occupancy
Stabilized Residential Property			1	200	78.5%

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction, or in the tenant improvement phase, undeveloped land, recently completed residential properties not yet stabilized and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as office and retail properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets at the historical cost of the property as the projects are placed in service.

During the nine months ended September 30, 2019, we added one development project to our stabilized office portfolio consisting of 394,340 square feet in San Francisco, California. As of September 30, 2019, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties at September 30, 2019.

	Number of Properties/Projects	Estimated Rentable Square Feet ⁽¹⁾ / Units
Properties held for sale ⁽²⁾	1	271,556
Completed residential development project ⁽³⁾	1	237 units
In-process development projects - tenant improvement ⁽⁴⁾	2	846,000
In-process development projects - under construction ⁽⁵⁾	6	2,295,000

(1) Estimated rentable square feet upon completion.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

- (2) See Note 3 “Dispositions and Real Estate Held for Sale” for additional information.
- (3) Represents our recently completed residential units that are not yet stabilized.
- (4) Includes 96,000 square feet of retail space.
- (5) In addition to the estimated office rentable square feet noted above, development projects under construction also include 564 residential units.

Our stabilized portfolio also excludes our future development pipeline, which as of September 30, 2019 was comprised of four potential development sites, representing approximately 60 gross acres of undeveloped land.

As of September 30, 2019, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of eight office properties and one development project under construction located in the state of Washington. All of our properties and development projects are 100% owned, excluding four office properties owned by three consolidated property partnerships and a development project held through two consolidated variable interest entities for future transactions intended to qualify as like-kind exchanges pursuant to Section 1031 of the Code (“Section 1031 Exchanges”). Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”), each owned one office property in San Francisco, California through subsidiary REITs. As of September 30, 2019, the Company owned a 56% common equity interest in both 100 First LLC and 303 Second LLC. The third property partnership, Redwood City Partners, LLC (“Redwood LLC”) owned two office properties in Redwood City, California. As of September 30, 2019, the Company owned an approximate 93% common equity interest in Redwood LLC. The remaining interests in all three property partnerships were owned by unrelated third parties.

Ownership and Basis of Presentation

The consolidated financial statements of the Company include the consolidated financial position and results of operations of the Company, the Operating Partnership, the Finance Partnership, 303 Second LLC, 100 First LLC, Redwood LLC and all of our wholly-owned and controlled subsidiaries. The consolidated financial statements of the Operating Partnership include the consolidated financial position and results of operations of the Operating Partnership, the Finance Partnership, 303 Second LLC, 100 First LLC, Redwood LLC and all of our wholly-owned and controlled subsidiaries. All intercompany balances and transactions have been eliminated in the consolidated financial statements.

As of September 30, 2019, the Company owned an approximate 98.1% common general partnership interest in the Operating Partnership. The remaining approximate 1.9% common limited partnership interest in the Operating Partnership as of September 30, 2019 was owned by non-affiliated investors and certain of our executive officers and directors. Both the general and limited common partnership interests in the Operating Partnership are denominated in common units. Generally, the number of common units held by the Company is equivalent to the number of outstanding shares of the Company’s common stock, and the rights of all the common units to quarterly distributions and payments in liquidation mirror those of the Company’s common stockholders. The common limited partners have certain redemption rights as provided in the Operating Partnership’s Seventh Amended and Restated Agreement of Limited Partnership, as amended, the “Partnership Agreement”.

Kilroy Realty Finance, Inc., which is a wholly-owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1.0% common general partnership interest in the Finance Partnership. The Operating Partnership owns the remaining 99.0% common limited partnership interest. With the exception of the Operating Partnership and our consolidated property partnerships, all of our subsidiaries are wholly-owned.

The accompanying interim financial statements have been prepared by management in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and in conjunction with the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and footnote disclosures required for annual financial statements have been condensed or excluded pursuant to SEC rules and regulations. Accordingly, the interim financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the accompanying interim financial statements reflect all adjustments of a normal and recurring nature that are considered necessary for a fair presentation of the results for the interim periods presented. However, the results of operations for the interim periods are not necessarily indicative of the results that may be expected for the year ending December 31, 2019. The interim financial statements for the Company and the Operating Partnership should be read in conjunction with the audited consolidated financial statements and notes thereto included in our annual report on Form 10-K for the year ended December 31, 2018.

Variable Interest Entities

The Operating Partnership is a variable interest entity (“VIE”) that is consolidated by the Company as the primary beneficiary as the Operating Partnership is a limited partnership in which the common limited partners do not have substantive kick-out or participating rights. At September 30, 2019, the consolidated financial statements of the Company included five VIEs in addition

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

to the Operating Partnership: 100 First LLC, 303 Second LLC and three entities established during the third quarter of 2019 to facilitate potential future Section 1031 Exchanges. At September 30, 2019, the Operating Partnership was determined to be the primary beneficiary of these five VIEs since the Operating Partnership had the ability to control the activities that most significantly impact each of the VIE's economic performance. As of September 30, 2019, the five VIEs' total assets, liabilities and noncontrolling interests included on our consolidated balance sheet were approximately \$552.4 million (of which \$434.5 million related to real estate held for investment), approximately \$36.3 million and approximately \$187.6 million, respectively. Revenues, income and net assets generated by 100 First LLC and 303 Second LLC may only be used to settle their contractual obligations, which primarily consist of operating expenses, capital expenditures and required distributions.

At December 31, 2018, the consolidated financial statements of the Company and the Operating Partnership included three VIEs in which we were deemed to be the primary beneficiary: 100 First LLC, 303 Second LLC and an entity established during the fourth quarter of 2018 to facilitate a transaction intended to qualify as a like-kind exchange pursuant to Section 1031 of the Code ("Section 1031 Exchange"). In January 2019, the Section 1031 Exchange was successfully completed and the related VIE was terminated. At December 31, 2018, the impact of consolidating the VIEs increased the Company's total assets, liabilities and noncontrolling interests on our consolidated balance sheet by approximately \$615.4 million (of which \$543.9 million related to real estate held for investment), approximately \$45.1 million and approximately \$186.4 million, respectively.

Accounting Pronouncements Adopted January 1, 2019

Effective January 1, 2019, we adopted Financial Accounting Standards Board ("FASB") ASU No. 2016-02 "Leases (Topic 842)" ("Topic 842") and the related FASB ASU Nos. 2018-01, 2018-10, 2018-11, 2018-20 and 2019-01 which provide practical expedients, technical corrections and improvements for certain aspects of ASU 2016-02, on a modified retrospective basis. Topic 842 establishes a single comprehensive model for entities to use in accounting for leases and supersedes the existing leasing guidance. We evaluated each of the Company's contracts to determine if the contract is or contains a lease and concluded that Topic 842 is applicable to the Company as a lessor in its tenant lease agreements and as a lessee in its ground leases.

Lessor Accounting

As a lessor, the Company's leases with tenants for its real estate assets generally provide for the lease of space, as well as common area maintenance and parking. Under Topic 842, the lease of space is considered a lease component while the common area maintenance billings and tenant parking are considered nonlease components, which fall under revenue recognition guidance in Topic 606. However, upon adopting the guidance in Topic 842, the Company determined that its tenant leases met the criteria to apply the practical expedient provided by ASU 2018-11 to recognize the lease and non-lease components together as one single component. This conclusion was based on the consideration that 1) the timing and pattern of transfer of the nonlease components and associated lease component are the same, and 2) the lease component, if accounted for separately, would be classified as an operating lease. As the lease of space is the predominant component of the Company's leasing arrangements, we accounted for all lease and non-lease components as one single component under Topic 842. As a result, the adoption of Topic 842 did not have any impact on the Company's timing or pattern of recognition of rental revenues as compared to previous guidance. Transient daily parking revenue will be accounted for under the guidance in Topic 606 and included in other property income in our consolidated statements of operations.

To reflect their recognition as one lease component, rental revenues, tenant reimbursements and other lease related property income related to leases that also meet the requirements of the practical expedient provided by ASU 2018-11 have been combined in one line item subsequent to the adoption of Topic 842 for the three and nine months ended September 30, 2019 in rental income on the Company's consolidated statements of operations. In addition, under Topic 842, lessor costs for certain services directly reimbursed by tenants, which were previously presented on a net basis under previous guidance, are required to be presented on a gross basis in revenues and expenses. During the three and nine months ended September 30, 2019, we incurred additional property expenses of \$4.1 million and \$10.1 million, respectively, for which we were reimbursed, that were not required to be grossed up under the previous guidance. We presented this amount on a gross basis within rental income and property expenses in the Company's consolidated statements of operations as a result of the adoption, which had no impact on net income.

Our rental income is mostly comprised of fixed contractual payments defined under the lease that, in most cases, escalate annually over the term of the lease at fixed rates. Additionally, rental income includes variable payments for tenant reimbursements of property-related expenses and payments based on a percentage of tenant's sales. The table below sets forth the allocation of rental income between fixed and variable payments for the three and nine months ended September 30, 2019:

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
	(in thousands)	
Fixed lease payments	\$ 181,851	\$ 526,678
Variable lease payments	30,470	82,654
Total rental income	\$ 212,321	\$ 609,332

Leasing Costs

Upon adoption of Topic 842, the Company elected to apply the package of practical expedients provided and did not reassess the following as of January 1, 2019: 1) whether any expired or existing contracts are or contain leases; 2) the lease classification for any expired or existing leases; and 3) initial direct costs for any existing leases. Under Topic 842, initial direct costs for both lessees and lessors would include only those costs that are incremental to the arrangement and would not have been incurred if the lease had not been obtained. As a result, beginning January 1, 2019, the Company will no longer capitalize internal leasing costs and third-party legal leasing costs and instead will expense these costs as incurred. These expenses are included in leasing costs and general and administrative expenses on our consolidated statements of operations in 2019. During the three and nine months ended September 30, 2019, the Company expensed approximately \$2.4 million and \$8.4 million, respectively, of indirect leasing costs which would have been capitalized prior to the adoption of Topic 842.

The election of the package of practical expedients described above permits us to continue to account for our leases that commenced before January 1, 2019 under the previously existing lease accounting guidance for the remainder of their lease terms, and to apply the new lease accounting guidance to leases commencing or modified after January 1, 2019. On January 1, 2019, we recognized a \$3.1 million cumulative-effect adjustment, primarily related to internal leasing costs and legal leasing costs for tenant leases that had not commenced prior to that date, to increase distributions in excess of earnings for the Company and partners' capital for the Operating Partnership in connection with our adoption of Topic 842.

Allowances for Tenant and Deferred Rent Receivables

Upon the adoption of Topic 842 on January 1, 2019, our determination of the adequacy of the Company's allowances for tenant receivables includes a binary assessment of whether or not the amounts due under a tenant's lease agreement are probable of collection. For such amounts that are deemed probable of collection, revenue continues to be recorded on a straight-line basis over the lease term. For such amounts that are deemed not probable of collection, revenue is recorded as the lesser of (i) the amount which would be recognized on a straight-line basis or (ii) cash that has been received from the tenant, with any tenant and deferred rent receivable balances charged as a direct write-off against rental income in the period of the change in the collectability determination. In addition, for tenant and deferred rent receivables deemed probable of collection we also may record an allowance under other authoritative GAAP depending upon our evaluation of the individual receivables, specific credit enhancements, current economic conditions, and other relevant factors. Such allowances are recorded as increases or decreases through rental income on our consolidated statements of operations.

Lessee Accounting

The Company's ground leases are the primary contracts in which we are the lessee. Upon adoption of Topic 842 on January 1, 2019, the Company had four existing ground leases which were classified as operating leases. We elected to apply the practical expedient to use hindsight in determining the lease term of our existing ground leases. As discussed above, the Company also elected to apply the package of practical expedients provided by Topic 842 and therefore did not reassess the classification of these ground leases. Existing ground leases that commenced before the January 1, 2019 adoption date continued to be accounted for as operating leases, and the new guidance did not have a material impact on our recognition of ground lease expense or our results of operations. However, for periods beginning after January 1, 2019, we are now required to recognize a lease liability on our consolidated balance sheets equal to the present value of the minimum future lease payments required in accordance with each ground lease, as well as a right of use asset equal to the lease liability adjusted for above and below market intangibles and deferred leasing costs. The adoption of Topic 842 resulted in the recognition of right of use ground lease assets totaling \$82.9 million and ground lease liabilities totaling \$87.4 million on January 1, 2019. There was no material impact to our consolidated statements of operations or consolidated statements of cash flows as a result of adoption of this new guidance. For further information, refer to Note 11.

For leases with a term of 12 months or less where we are the lessee, we made an accounting policy election by class of underlying asset not to recognize right of use lease assets and lease liabilities. We recognize lease expense for such leases generally on a straight-line basis over the lease term.

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The following are our updated significant accounting policies that have been affected by the adoption of Topic 842.

Significant Accounting Policies

Revenue Recognition and Allowances for Tenant and Deferred Rent Receivables

We recognize revenue from rent, tenant reimbursements, parking and other lease-related revenue once all of the following criteria are met: (i) the agreement has been fully executed and delivered, (ii) services have been rendered, (iii) the amount is fixed or determinable and (iv) payment has been received or the collectability of the amount due is probable. Lease termination fees are amortized over the remaining lease term, if applicable. If there is no remaining lease term, they are recognized when received and realized. Minimum annual rental revenues are recognized in rental revenues on a straight-line basis over the non-cancellable term of the related lease.

We carry our current and deferred rent receivables net of allowances for amounts that may not be collected. Prior to the adoption of Topic 842 on January 1, 2019, the allowances are increased or decreased through provision for bad debts on our consolidated statements of operations. Upon the adoption of Topic 842 on January 1, 2019, our determination of the adequacy of the Company's allowances for tenant receivables includes a binary assessment of whether or not the amounts due under a tenant's lease agreement are probable of collection. For such amounts that are deemed probable of collection, revenue continues to be recorded on a straight-line basis over the lease term. For such amounts that are deemed not probable of collection, revenue is recorded as the lesser of (i) the amount which would be recognized on a straight-line basis or (ii) cash that has been received from the tenant, with any tenant and deferred rent receivable balances charged as a direct write-off against rental income in the period of the change in the collectability determination. In addition, for tenant and deferred rent receivables deemed probable of collection we also may record an allowance under other authoritative GAAP depending upon our evaluation of the individual receivables, specific credit enhancements, current economic conditions, and other relevant factors. Such allowances are recorded as increases or decreases through rental income on our consolidated statements of operations. For the three months ended September 30, 2019, we recorded a provision for bad debts of \$0.1 million. For the nine months ended September 30, 2019, we recorded a net reversal of allowance for tenant and deferred rent receivables of \$3.2 million primarily due to the improved credit quality of a tenant that we previously recorded a provision against during the nine months ended September 30, 2018. For the three and nine months ended September 30, 2018, we recorded a provision for bad debts of \$1.3 million and \$6.7 million, respectively, primarily related to this tenant.

Rental revenue recognition commences when the tenant takes possession or controls the physical use of the leased space. In order for the tenant to take possession, the leased space must be substantially complete and ready for its intended use. In order to determine whether the leased space is substantially complete and ready for its intended use, we begin by determining whether the Company or the tenant owns the tenant improvements. When we conclude that the Company is the owner of tenant improvements, rental revenue recognition begins when the tenant takes possession of the finished space, which is generally when Company-owned tenant improvements are substantially complete. In certain instances, when we conclude that the Company is not the owner (the tenant is the owner) of tenant improvements, rental revenue recognition begins when the tenant takes possession or controls the physical use of the leased space.

When we conclude that the Company is the owner of tenant improvements, we record the cost to construct the tenant improvements, including costs paid for or reimbursed by the tenants, as a capital asset. For these tenant improvements, we record the amount funded by or reimbursed by the tenants as deferred revenue, which is amortized on a straight-line basis as additional rental income over the term of the related lease.

When we conclude that the tenant is the owner of tenant improvements for accounting purposes, we record our contribution towards those improvements as a lease incentive, which is included in deferred leasing costs and acquisition-related intangible assets, net on our consolidated balance sheets and amortized as a reduction to rental income on a straight-line basis over the term of the related lease.

For residential properties, we commence revenue recognition upon lease commencement. Residential rental revenue is recognized on a straight-line basis over the term of the related lease, net of any concessions.

Tenant Reimbursements

Reimbursements from tenants, consisting of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, are recognized in rental income subsequent to the adoption of Topic 842 in the period the recoverable

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costs are incurred. Tenant reimbursements where we pay the associated costs directly to third-party vendors and are reimbursed by our tenants are recognized and recorded on a gross basis.

Other Property Income

Other property income primarily includes amounts recorded in connection with transient daily parking, tenant bankruptcy settlement payments, broken deal income and property damage settlement related payments. Other property income also includes miscellaneous income from tenants, restoration fees and fees for late rental payments. Amounts recorded within other property income fall within the scope of Topic 606 and are accounted for at the point in time when control of the goods or services transfers to the customer and our performance obligation is satisfied.

Accounting Pronouncements Effective in 2020 and Beyond

ASU No. 2016-13 “Financial Instruments - Credit Losses (Topic 326)”

On June 16, 2016, the FASB issued ASU No. 2016-13 (“ASU 2016-13”) to amend the accounting for credit losses for certain financial instruments. Under the new guidance, an entity recognizes its estimate of expected credit losses as an allowance, which the FASB believes will result in more timely recognition of such losses. In November 2018, the FASB released ASU No. 2018-19 “*Codification Improvements to Topic 326, Financial Instrument - Credit Losses.*” This ASU clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20 “Financial Instruments – Credit Losses.” Instead, impairment of receivables arising from operating leases should be accounted for under Subtopic 842-30 “Leases – Lessor.” ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company does not anticipate that the guidance will have a material impact on its consolidated financial statements or notes to its consolidated financial statements.

ASU No. 2018-13 “Fair Value Measurement (Topic 820)”

On August 28, 2018, the FASB issued ASU No. 2018-13 (“ASU 2018-13”) to amend the disclosure requirements for fair value measurements. The amendments in ASU 2018-13 include new, modified and eliminated disclosure requirements and are the result of a broader disclosure project called FASB Concepts Statement, *Conceptual Framework for Financial Reporting - Chapter 8: Notes to Financial Statements* (the “Concepts Statement”), which the FASB finalized on August 28, 2018. The FASB used the guidance in the Concepts Statement to improve the effectiveness of Topic 820’s disclosure requirements. ASU 2018-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for any eliminated or modified disclosures. The Company does not anticipate that the guidance will have a material impact on its consolidated financial statements or notes to its consolidated financial statements.

ASU No. 2018-15 “Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40)”

On August 29, 2018, the FASB issued ASU No. 2018-15 (“ASU 2018-15”) to amend a customer’s accounting for implementation costs incurred in a cloud computing arrangement that is a service contract. ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). ASU 2018-15 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted, including adoption in any interim period. ASU 2018-15 can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. The Company does not anticipate that the guidance will have a material impact on its consolidated financial statements or notes to its consolidated financial statements.

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2. Acquisitions

Development Property Acquisitions

During the nine months ended September 30, 2019, we acquired the following development properties listed below from an unrelated third party. The acquisition was funded with proceeds from the Company's unsecured revolving credit facility.

Property	Date of Acquisition	Submarket	Type	Purchase Price (in millions) ⁽¹⁾
1335 Broadway & 901 Park Boulevard, San Diego, CA	August 19, 2019	East Village	Land	\$ 40.0

(1) Excludes acquisition-related costs.

3. Dispositions and Real Estate Held for Sale

Operating Property Dispositions

The following table summarizes the operating property sold during the nine months ended September 30, 2019:

Property	Month of Disposition	Number of Buildings	Rentable Square Feet	Sales Price (in millions) ⁽¹⁾
2829 Townsgate Road, Thousand Oaks, CA	May	1	84,098	\$ 18.3

(1) Represents gross sales price before the impact of broker commissions and closing costs.

The total gain on the sale of the operating property sold during the nine months ended September 30, 2019 was \$7.2 million.

Real Estate Assets Held for Sale

As of September 30, 2019, the following property was classified as held for sale:

Property	Submarket	Property Type	Number of Buildings	Rentable Square Feet
2211 Michelson Drive, Irvine, CA	Orange County	Office	1	271,556

The major classes of assets and liabilities of the property held for sale as of September 30, 2019 were as follows:

Real estate assets and other assets held for sale	(in thousands)
Land and improvements	\$ 9,319
Buildings and improvements	90,147
Total real estate held for sale	99,466
Accumulated depreciation and amortization	(29,420)
Total real estate held for sale, net	70,046
Current receivables, net	79
Deferred rent receivables, net	1,288
Deferred leasing costs and acquisition-related intangibles, net	1,733
Prepaid expenses and other assets, net	4,605
Total real estate held for sale, net	\$ 77,751
Liabilities and deferred revenue of real estate assets held for sale	
Accounts payable and accrued expenses and other	\$ 3,658
Deferred revenue and acquisition-related intangible liabilities, net	122
Rents received in advance and tenant security deposits	1,131
Liabilities and deferred revenue of real estate assets held for sale	\$ 4,911

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4. Prepaid Expenses and Other Assets, Net

Prepaid expenses and other assets, net consisted of the following at September 30, 2019 and December 31, 2018:

	September 30, 2019	December 31, 2018
	(in thousands)	
Furniture, fixtures and other long-lived assets, net ⁽¹⁾	\$ 36,192	\$ 36,833
Notes receivable, net ⁽²⁾	1,598	2,113
Prepaid expenses & acquisition deposits ⁽¹⁾⁽³⁾	71,917	13,927
Total prepaid expenses and other assets, net	<u>\$ 109,707</u>	<u>\$ 52,873</u>

(1) Excludes amounts related to properties held for sale as of September 30, 2019.

(2) Notes receivable are shown net of a valuation allowance of approximately \$3.6 million and \$2.9 million as of September 30, 2019 and December 31, 2018, respectively.

(3) Includes \$50.0 million of non-refundable acquisition deposits related to an acquisition which closed on October 15, 2019. Refer to Note 17 “Subsequent Events” for additional information.

5. Secured and Unsecured Debt of the Operating Partnership

Secured Debt

On February 11, 2019, the Company repaid at par a secured mortgage note payable for \$74.3 million that was due in June 2019.

Unsecured Debt

The Company generally guarantees all of the Operating Partnership’s unsecured debt obligations including the unsecured revolving credit facility, the unsecured term loan facility and all of the unsecured senior notes.

Unsecured Senior Notes

In September 2019, the Operating Partnership issued \$500.0 million of aggregate principal amount of unsecured senior notes in a registered public offering. The outstanding balance of the unsecured senior notes is included in unsecured debt, net of an initial issuance discount of \$0.6 million, on our consolidated balance sheets. The unsecured senior notes, which are scheduled to mature on February 15, 2030, require semi-annual interest payments each February and August based on a stated annual interest rate of 3.050%. The Operating Partnership may redeem the notes at any time prior to February 15, 2030, either in whole or in part, subject to the payment of an early redemption premium prior to a par call option period commencing three months prior to maturity.

Unsecured Revolving Credit Facility and Term Loan Facility

The following table summarizes the balance and terms of our unsecured revolving credit facility as of September 30, 2019 and December 31, 2018:

	September 30, 2019	December 31, 2018
	(in thousands)	
Outstanding borrowings	\$ —	\$ 45,000
Remaining borrowing capacity	750,000	705,000
Total borrowing capacity ⁽¹⁾	<u>\$ 750,000</u>	<u>\$ 750,000</u>
Interest rate ⁽²⁾	3.02%	3.48%
Facility fee-annual rate ⁽³⁾	0.200%	
Maturity date	July 2022	

(1) We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing capacity, up to an additional \$600.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) Our unsecured revolving credit facility interest rate was calculated based on the contractual rate of LIBOR plus 1.000% as of September 30, 2019 and December 31, 2018.

(3) Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of September 30, 2019 and December 31, 2018, \$3.7 million and \$4.7 million of unamortized deferred financing costs, respectively, which are included in prepaid expenses and other assets, net on our consolidated balance sheets, remained to be amortized through the maturity date of our unsecured revolving credit facility.

The Company intends to borrow under the unsecured revolving credit facility from time to time for general corporate purposes, to finance development and redevelopment expenditures, to fund potential acquisitions and to potentially repay long-term debt.

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The following table summarizes the balance and terms of our unsecured term loan facility as of September 30, 2019 and December 31, 2018:

	September 30, 2019	December 31, 2018
	(in thousands)	
Outstanding borrowings	\$ 150,000	\$ 150,000
Remaining borrowing capacity	—	—
Total borrowing capacity ⁽¹⁾	\$ 150,000	\$ 150,000
Interest rate ⁽²⁾	3.13%	3.49%
Undrawn facility fee-annual rate ⁽³⁾	0.200%	
Maturity date	July 2022	

(1) As of September 30, 2019 and December 31, 2018, \$0.7 million and \$0.9 million of unamortized deferred financing costs, respectively, remained to be amortized through the maturity date of our unsecured term loan facility.

(2) Our unsecured term loan facility interest rate was calculated based on the contractual rate of LIBOR plus 1.100% as of September 30, 2019 and December 31, 2018.

(3) Prior to borrowing the full capacity of our unsecured term loan facility, the undrawn facility fee was calculated based on any unused borrowing capacity and was paid on a quarterly basis.

Debt Covenants and Restrictions

The unsecured revolving credit facility, the unsecured term loan facility, the unsecured senior notes, the Series A and B Notes due 2026 and Series A and B Notes due 2027 and 2029 and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Some of the more restrictive financial covenants include a maximum ratio of total debt to total asset value, a minimum fixed-charge coverage ratio, a minimum unsecured debt ratio and a minimum unencumbered asset pool debt service coverage ratio. Noncompliance with one or more of the covenants and restrictions could result in the full principal balance of the associated debt becoming immediately due and payable. We believe we were in compliance with all of our debt covenants as of September 30, 2019.

Debt Maturities

The following table summarizes the stated debt maturities and scheduled amortization payments of our issued and outstanding debt as of September 30, 2019:

Year	(in thousands)
Remaining 2019	\$ 465
2020	5,137
2021	5,342
2022	155,554
2023	305,775
2024	431,006
Thereafter	2,431,688
Total aggregate principal value ⁽¹⁾	\$ 3,334,967

(1) Includes gross principal balance of outstanding debt before the effect of the following at September 30, 2019: \$21.1 million of unamortized deferred financing costs for the unsecured term loan facility, unsecured senior notes and secured debt and \$6.7 million of unamortized discounts for the unsecured senior notes.

Capitalized Interest and Loan Fees

The following table sets forth gross interest expense, including debt discount/premium and deferred financing cost amortization, net of capitalized interest, for the three and nine months ended September 30, 2019 and 2018. The interest expense capitalized was recorded as a cost of development and increased the carrying value of undeveloped land and construction in progress.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(in thousands)			
Gross interest expense	\$ 32,220	\$ 30,231	\$ 95,507	\$ 85,834
Capitalized interest and deferred financing costs	(20,585)	(19,156)	(60,902)	(48,549)
Interest expense	\$ 11,635	\$ 11,075	\$ 34,605	\$ 37,285

6. Stockholders' Equity of the Company

At-The-Market Stock Offering Program

Under our at-the-market stock offering program, which commenced in June 2018, we may offer and sell shares of our common stock having an aggregate gross sales price up to \$500.0 million from time to time in "at-the-market" offerings. In connection with the at-the-market program, the Company may enter into forward equity sale agreements with certain financial institutions acting as forward purchasers whereby, at our discretion, the forward purchasers may borrow and sell shares of our common stock under our at-the-market program. The use of a forward equity sale agreement allows the Company to lock in a share price on the sale of shares of our common stock at the time the agreement is executed but defer settling the forward equity sale agreements and receiving the proceeds from the sale of shares until a later date.

During the nine months ended September 30, 2019, we executed 12-month forward equity sale agreements with financial institutions acting as forward purchasers under our at-the-market stock offering program to sell 1,201,204 shares of common stock at a weighted average sales price of \$75.92 per share before underwriting discounts, commissions and offering expenses. The Company did not receive any proceeds from the sale of its common shares by the forward purchasers. The Company currently expects to fully physically settle the forward equity sale agreements and receive cash proceeds upon one or more settlement dates, at the Company's discretion, prior to the final settlement dates under the forward equity sale agreements in March and April 2020, in which case we expect to receive aggregate net cash proceeds at settlement equal to the number of shares specified in such forward equity sale agreement multiplied by the relevant forward price per share. The weighted average forward sale price that we expect to receive upon physical settlement of the agreements will be subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers' stock borrowing costs and (iii) scheduled dividends during the term of the agreements. We have not settled any portion of these forward equity sale agreements as of the date of this filing. Upon physical settlement, the Company will contribute the net proceeds from the issuance of shares of our common stock to the Operating Partnership in exchange for an equal number of units in the Operating Partnership.

Since commencement of the program, we have completed sales of 447,466 shares of common stock through September 30, 2019 and 1,201,204 shares have been sold by forward purchasers under forward equity sale agreements, which have not been settled as of the date of this filing. We did not settle any forward sales of common stock under our at-the-market program during the nine months ended September 30, 2019 and as of September 30, 2019 approximately \$375.0 million remains available to be sold under this program. Actual future sales will depend upon a variety of factors, including but not limited to, market conditions, the trading price of the Company's common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under this program.

2018 Common Stock Forward Equity Sale Agreements

In July 2019, the Company physically settled the forward equity sale agreements entered into in August 2018 with certain financial institutions acting as forward purchasers in connection with an offering of 5,000,000 shares of common stock at an initial gross offering price of \$360.5 million, or \$72.10 per share, before underwriting discounts, commissions and offering expenses. Upon settlement, the Company issued 5,000,000 shares of common stock for net proceeds of \$354.3 million and contributed the net proceeds to the Operating Partnership in exchange for an equal number of units in the Operating Partnership.

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7. Noncontrolling Interests on the Company’s Consolidated Financial Statements

Common Units of the Operating Partnership

The Company owned an approximate 98.1%, 98.0%, and 98.0% common general partnership interest in the Operating Partnership as of September 30, 2019, December 31, 2018 and September 30, 2018, respectively. The remaining approximate 1.9%, 2.0%, and 2.0% common limited partnership interest as of September 30, 2019, December 31, 2018 and September 30, 2018, respectively, was owned by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units. There were 2,023,287, 2,025,287 and 2,025,287 common units outstanding held by these investors, executive officers and directors as of September 30, 2019, December 31, 2018 and September 30, 2018, respectively.

The noncontrolling common units may be redeemed by unitholders for cash. Except under certain circumstances, we, at our option, may satisfy the cash redemption obligation with shares of the Company’s common stock on a one-for-one basis. If satisfied in cash, the value for each noncontrolling common unit upon redemption is the amount equal to the average of the closing quoted price per share of the Company’s common stock, par value \$.01 per share, as reported on the NYSE for the ten trading days immediately preceding the applicable redemption date. The aggregate value upon redemption of the then-outstanding noncontrolling common units was \$158.0 million and \$126.4 million as of September 30, 2019 and December 31, 2018, respectively. This redemption value does not necessarily represent the amount that would be distributed with respect to each noncontrolling common unit in the event of our termination or liquidation. In the event of our termination or liquidation, it is expected in most cases that each common unit would be entitled to a liquidating distribution equal to the liquidating distribution payable in respect of each share of the Company’s common stock.

8. Partners’ Capital of the Operating Partnership

Common Units Outstanding

The following table sets forth the number of common units held by the Company and the number of common units held by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units as well as the ownership interest held on each respective date:

	September 30, 2019	December 31, 2018	September 30, 2018
Company owned common units in the Operating Partnership	106,011,916	100,746,988	100,746,988
Company owned general partnership interest	98.1%	98.0%	98.0%
Noncontrolling common units of the Operating Partnership	2,023,287	2,025,287	2,025,287
Ownership interest of noncontrolling interest	1.9%	2.0%	2.0%

For further discussion of the noncontrolling common units as of September 30, 2019 and December 31, 2018, refer to Note 7.

9. Share-Based Compensation

Stockholder Approved Equity Compensation Plans

As of September 30, 2019, we maintained one share-based incentive compensation plan, the Kilroy Realty 2006 Incentive Award Plan, as amended (the “2006 Plan”). The Company has a currently effective registration statement registering 9.2 million shares of our common stock for possible issuance under the 2006 Plan. As of September 30, 2019, approximately 0.4 million shares were available for grant under the 2006 Plan. The calculation of shares available for grant is presented after taking into account a reserve for a sufficient number of shares to cover the vesting and payment of 2006 Plan awards that were outstanding on that date, including performance-based vesting awards at (i) levels actually achieved for the performance conditions (as defined below) for which the performance period has been completed and (ii) at maximum levels for the performance and market conditions (as defined below) for awards still in a performance period.

2019 Share-Based Compensation Grants

In February 2019, the Executive Compensation Committee of the Company’s Board of Directors awarded 288,378 restricted stock units (“RSUs”) to certain officers of the Company under the 2006 Plan, which included 143,396 RSUs (at the target level of performance) that are subject to market and/or performance-based vesting requirements (the “2019 Performance-Based RSUs”)

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and 144,982 RSUs that are subject to time-based vesting requirements (the “2019 Time-Based RSUs”). During the three months ended September 30, 2019, 10,733 2019 Time-Based RSUs, 16,235 2019 Performance-Based RSUs and 98,569 time vest and performance RSUs that were granted in prior years were forfeited.

2019 Performance-Based RSU Grant

The 2019 Performance-Based RSUs are scheduled to vest at the end of a three year period (consisting of calendar years 2019-2021). A target number of 2019 Performance-Based RSUs were awarded, and the final number of 2019 Performance-Based RSUs that vest (which may be more or less than the target number) will be based upon (1) the achievement of pre-set FFO per share goals for the year ending December 31, 2019 that applies to 100% of the Performance-Based RSUs awarded (the “FFO performance condition”) and (2) a performance measure that applies to 50% of the award based upon a measure of the Company’s average debt to EBITDA ratio for the three year performance period (the “debt to EBITDA ratio performance condition”) and a market measure that applies to the other 50% of the award based upon the relative ranking of the Company’s total stockholder return for the three year performance period compared to the total stockholder returns of an established comparison group of companies over the same period (the “market condition”). The 2019 Performance-Based RSUs are also subject to a three year service vesting provision (the “service vesting condition”) and are scheduled to cliff vest on the date the final vesting percentage is determined following the end of the three year performance period under the awards. The number of 2019 Performance-Based RSUs ultimately earned could fluctuate from the target number of 2019 Performance-Based RSUs granted based upon the levels of achievement for the FFO performance condition, the debt to EBITDA ratio performance condition, the market condition, and the extent to which the service vesting condition is satisfied. The estimate of the number of 2019 Performance-Based RSUs earned is evaluated quarterly during the performance period based on our estimate for each of the performance conditions measured against the applicable goals. As of September 30, 2019, the number of 2019 Performance-Based RSUs estimated to be earned based on the Company’s estimate of the performance conditions measured against the applicable goals was 207,138, and the compensation cost recorded to date for this program was based on that estimate. Compensation expense for the 2019 Performance-Based RSU grant is recognized on a straight-line basis over the requisite service period for each participant, which is generally the three year service period.

Each 2019 Performance-Based RSU represents the right, subject to the applicable vesting conditions, to receive one share of our common stock in the future. The determination of the grant date fair value of the portion of the 2019 Performance-Based RSU grants covered by the debt to EBITDA ratio performance condition was based on the \$69.89 share price on the February 1, 2019 grant date. The determination of the grant date fair value of the portion of the 2019 Performance-Based RSU grants covered by the market condition was calculated using a Monte Carlo simulation pricing model based on the assumptions in the table below, which resulted in a \$72.57 grant date fair value per share.

	Fair Value Assumptions
Valuation date	February 1, 2019
Expected share price volatility	19.0%
Risk-free interest rate	2.48%
Fair value per share on valuation date	72.57

The computation of expected volatility is based on a blend of the historical volatility of our shares of common stock over approximately 5.8 years, as that is expected to be most consistent with future volatility and equates to a time period twice as long as the approximate 2.9-year performance period of the RSUs, and implied volatility data based on the observed pricing of six month publicly-traded options on our shares of common stock. The risk-free interest rate is based on the yield curve on zero-coupon U.S. Treasury STRIP securities in effect at February 1, 2019.

The total grant date fair value of the 2019 Performance-Based RSU awards was \$10.2 million on the February 1, 2019 grant date of the awards. For the three months ended September 30, 2019, we recorded compensation expense based upon the grant date fair value per share for each component multiplied by the estimated number of RSUs to be earned as discussed above.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

2019 Time-Based RSU Grant

The 2019 Time-Based RSUs are scheduled to vest in three equal annual installments beginning on January 5, 2020 through January 5, 2022. Compensation expense for the 2019 Time-Based RSUs is recognized on a straight-line basis over the requisite service period for each participant, which is generally the three year service vesting period. Each 2019 Time-Based RSU represents the right to receive one share of our common stock in the future. The total grant date fair value of the 2019 Time-Based RSU awards was \$10.1 million, which was based on the \$69.89 closing share price of the Company's common stock on the NYSE on the February 1, 2019 grant date of the awards.

Share-Based Compensation Cost Recorded During the Period

The total compensation cost for all share-based compensation programs was \$6.8 million and \$8.1 million for the three months ended September 30, 2019 and 2018, respectively, and \$24.4 million and \$24.7 million for the nine months ended September 30, 2019 and 2018, respectively. Of the total share-based compensation costs, \$0.7 million and \$4.2 million was capitalized as part of real estate assets for the three and nine months ended September 30, 2019, and \$1.5 million and \$5.8 million was capitalized as part of real estate assets and deferred leasing costs for the three and nine months ended September 30, 2018. As of September 30, 2019, there was approximately \$57.4 million of total unrecognized compensation cost related to nonvested incentive awards granted under share-based compensation arrangements that is expected to be recognized over a weighted-average period of 2.4 years. The remaining compensation cost related to these nonvested incentive awards had been recognized in periods prior to September 30, 2019.

10. Future Minimum Rent

We have operating leases with tenants that expire at various dates through 2043 that are generally subject to scheduled fixed increases with certain leases containing adjustments in rent based on the Consumer Price Index. Generally, the leases grant tenants renewal options. Leases also provide for additional rents based on certain operating expenses. Future contractual minimum rent under operating leases as of September 30, 2019 (under Topic 842) for future periods is summarized as follows:

Year Ending	(in thousands)
Remaining 2019	\$ 145,027
2020	665,314
2021	703,649
2022	735,969
2023	717,898
2024	681,026
Thereafter	3,607,437
Total ⁽¹⁾	\$ 7,256,320

(1) Excludes residential leases and leases with a term of one year or less.

Future contractual minimum rent under operating leases as of December 31, 2018 for future periods is summarized as follows:

Year Ending	(in thousands)
2019	\$ 566,783
2020	632,875
2021	631,835
2022	620,684
2023	586,371
Thereafter	3,240,143
Total ⁽¹⁾	\$ 6,278,691

(1) Excludes residential leases and leases with a term of one year or less.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

11. Commitments and Contingencies

General

As of September 30, 2019, we had commitments of approximately \$1.2 billion, excluding our ground lease commitments, for contracts and executed leases directly related to our development projects and operating properties.

Ground Leases

The following table summarizes our properties that are held subject to long-term noncancellable ground lease obligations and the respective contractual expiration dates:

Property	Contractual Expiration Date ⁽¹⁾
601 108th Ave NE, Bellevue, WA	November 2093
701, 801 and 837 N. 34th Street, Seattle, WA ⁽²⁾	December 2041
1701 Page Mill Road and 3150 Porter Drive, Palo Alto, CA	December 2067
Kilroy Airport Center Phases I, II, and III, Long Beach, CA	July 2084

(1) Reflects the contractual expiration date prior to the impact of any extension or purchase options held by the Company.

(2) The Company has three 10-year and one 45-year extension options for this ground lease, which if exercised would extend the expiration date to December 2116. These extensions options are not assumed to be exercised in our calculation of the present value of the future minimum lease payments for this lease.

On January 1, 2019, we adopted Topic 842 and recognized ground lease liabilities on our consolidated balance sheets equal to the present value of the minimum lease payments required in accordance with each ground lease. We also recognized right of use ground lease assets equal to the ground lease liabilities adjusted for above and below market ground lease intangibles and deferred leasing costs. To determine the discount rates used to calculate the present value of the lease payments, we used a hypothetical curve derived from unsecured corporate borrowing rates over the lease terms. The weighted average discount rate for our ground leases was 5.15%. On January 1, 2019, we recognized right of use ground lease assets totaling \$82.9 million and ground lease liabilities totaling \$87.4 million. As of September 30, 2019, the weighted average remaining lease term of our ground leases is 51 years. For the three and nine months ended September 30, 2019, variable lease costs totaling \$0.7 million and \$2.3 million, respectively, were recorded to ground leases expense on our consolidated statements of operations.

The minimum commitment under our ground leases as of September 30, 2019 (under Topic 842) for future periods is summarized as follows:

Year Ending	(in thousands)	
Remaining 2019	\$	1,301
2020		5,205
2021		5,205
2022		5,205
2023		5,205
2024		5,205
Thereafter		229,339
Total undiscounted cash flows ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾		256,665
Present value discount		(169,048)
Ground lease liabilities	\$	87,617

(1) Excludes contingent future rent payments based on gross income or adjusted gross income and reflects the minimum ground lease obligations before the impact of ground lease extension options.

(2) One of our ground lease obligations is subject to a fair market value adjustment every five years; however, the lease includes ground rent subprotection and infrastructure rent credits which currently limit our annual rental obligations to \$1.0 million. The contractual obligations for that ground lease included above assumes the lesser of \$1.0 million or annual lease rental obligation in effect as of September 30, 2019.

(3) One of our ground lease obligations includes a component which is based on the percentage of gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every five years based on 50% of the average annual percentage rent for the previous five years. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at September 30, 2019 for the remainder of the lease term since we cannot predict future adjustments.

(4) One of our ground lease obligations is subject to a fair market value adjustment every five years based on a combination of CPI adjustments and third-party appraisals limited to maximum increases annually. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at September 30, 2019 for the remainder of the lease term since we cannot predict future adjustments.

(5) One of our ground lease obligations includes a component which is based on the percentage of adjusted gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every ten years by an amount equal to 60% of the average annual percentage rent for the previous three years. The contractual obligations for this lease included above assume the current annual ground lease obligation in effect at September 30, 2019 for the remainder of the lease term since we cannot predict future adjustments.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The minimum commitment under our ground leases as of December 31, 2018 for future periods is summarized as follows:

Year Ending	(in thousands)	
2019	\$	5,154
2020		5,154
2021		5,154
2022		5,154
2023		5,154
Thereafter		233,619
Total ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾	\$	259,389

- (1) Excludes contingent future rent payments based on gross income or adjusted gross income and reflects the minimum ground lease obligations before the impact of ground lease extension options.
- (2) One of our ground lease obligations is subject to a fair market value adjustment every five years; however, the lease includes ground rent subprotection and infrastructure rent credits which currently limit our annual rental obligations to \$1.0 million. The contractual obligations for that ground lease included above assumes the lesser of \$1.0 million or annual lease rental obligation in effect as of December 31, 2018.
- (3) One of our ground lease obligations includes a component which is based on the percentage of gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every five years based on 50% of the average annual percentage rent for the previous five years. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.
- (4) One of our ground lease obligations is subject to a fair market value adjustment every five years based on a combination of CPI adjustments and third-party appraisals limited to maximum increases annually. The contractual obligations for that lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.
- (5) One of our ground lease obligations includes a component which is based on the percentage of adjusted gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every ten years by an amount equal to 60% of the average annual percentage rent for the previous three years. The contractual obligations for this lease included above assume the current annual ground lease obligation in effect at December 31, 2018 for the remainder of the lease term since we cannot predict future adjustments.

Environmental Matters

We follow the policy of monitoring all of our properties, including acquisition, development and existing stabilized portfolio properties, for the presence of hazardous or toxic substances. While there can be no assurance that a material environmental liability does not exist, we are not currently aware of any environmental liability with respect to our stabilized portfolio properties that would have a material adverse effect on our financial condition, results of operations and cash flow, or that we believe would require additional disclosure or the recording of a loss contingency.

As of September 30, 2019, we had accrued environmental remediation liabilities of approximately \$75.1 million recorded on our consolidated balance sheets in connection with certain of our in-process and future development projects. The accrued environmental remediation liabilities represent the remaining costs we estimate we will incur prior to and during the development process at various development acquisition sites. These estimates, which we developed with the assistance of third party experts, consist primarily of the removal of contaminated soil, performing environmental closure activities, constructing remedial systems and other related costs since we are required to dispose of any existing contaminated soil and sometimes perform other environmental closure or remedial activities when we develop new buildings at these sites.

We record estimated environmental remediation obligations for acquired properties at the acquisition date when we are aware of such costs and when such costs are probable of being incurred and can be reasonably estimated. Estimated costs related to development environmental remediation liabilities are recorded as an increase to the cost of the development project. Actual costs are recorded as a decrease to the liability when incurred. These accruals are adjusted as an increase or decrease to the development project costs and as an increase or decrease to the accrued environmental remediation liability if we obtain further information or circumstances change. The environmental remediation obligations recorded at September 30, 2019 were not discounted to their present values since the amount and timing of cash payments are not fixed. It is possible that we could incur additional environmental remediation costs in connection with these development projects. However, potential additional environmental costs for these development projects cannot be reasonably estimated at this time and certain changes in estimates could occur as the site conditions, final project timing, design elements, actual soil conditions and other aspects of the projects, which may depend upon municipal and other approvals beyond the control of the Company, are determined.

Other than the accrued environmental liabilities discussed above, we are not aware of any unasserted claims and assessments with respect to an environmental liability that we believe would require additional disclosure or the recording of an additional loss contingency.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

12. Fair Value Measurements and Disclosures

Assets and Liabilities Reported at Fair Value

The only assets we record at fair value on our consolidated financial statements are the marketable securities related to our Deferred Compensation Plan. The following table sets forth the fair value of our marketable securities as of September 30, 2019 and December 31, 2018:

Description	Fair Value (Level 1) ⁽¹⁾	
	September 30, 2019	December 31, 2018
	(in thousands)	
Marketable securities ⁽²⁾	\$ 26,188	\$ 21,779

(1) Based on quoted prices in active markets for identical securities.

(2) The marketable securities are held in a limited rabbi trust.

We report the change in the fair value of the marketable securities at the end of each accounting period in interest income and other net investment gain/loss in the consolidated statements of operations. We also adjust the related Deferred Compensation Plan liability to fair value at the end of each accounting period based on the performance of the benchmark funds selected by each participant, which results in a corresponding increase or decrease to compensation cost for the period.

The following table sets forth the net gain (loss) on marketable securities recorded during the three and nine months ended September 30, 2019 and 2018:

Description	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(in thousands)		(in thousands)	
Net gain on marketable securities	\$ 673	\$ 271	\$ 2,898	\$ 289

Financial Instruments Disclosed at Fair Value

The following table sets forth the carrying value and the fair value of our other financial instruments as of September 30, 2019 and December 31, 2018:

Liabilities	September 30, 2019		December 31, 2018	
	Carrying Value	Fair Value ⁽¹⁾	Carrying Value	Fair Value ⁽¹⁾
	(in thousands)			
Secured debt, net	\$ 259,027	\$ 271,224	\$ 335,531	\$ 335,885
Unsecured debt, net	\$ 3,048,209	\$ 3,245,743	\$ 2,552,070	\$ 2,546,386
Unsecured line of credit	\$ —	\$ —	\$ 45,000	\$ 45,058

(1) Fair value calculated using Level II inputs, which are based on model-derived valuations in which significant inputs and significant value drivers are observable in active markets.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

13. Net Income Available to Common Stockholders Per Share of the Company

The following table reconciles the numerator and denominator in computing the Company's basic and diluted per-share computations for net income available to common stockholders for the three and nine months ended September 30, 2019 and 2018:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(in thousands, except share and per share amounts)			
Numerator:				
Net income attributable to Kilroy Realty Corporation	\$ 43,846	\$ 34,400	\$ 122,943	\$ 98,195
Allocation to participating securities ⁽¹⁾	(530)	(507)	(1,582)	(1,492)
Numerator for basic and diluted net income available to common stockholders	\$ 43,316	\$ 33,893	\$ 121,361	\$ 96,703
Denominator:				
Basic weighted average vested shares outstanding	104,841,176	100,676,778	102,252,739	99,711,312
Effect of dilutive securities	518,728	551,556	619,697	497,333
Diluted weighted average vested shares and common share equivalents outstanding	105,359,904	101,228,334	102,872,436	100,208,645
Basic earnings per share:				
Net income available to common stockholders per share	\$ 0.41	\$ 0.34	\$ 1.19	\$ 0.97
Diluted earnings per share:				
Net income available to common stockholders per share	\$ 0.41	\$ 0.33	\$ 1.18	\$ 0.97

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive common shares, including stock options, RSUs, shares issuable under forward equity sale agreements and other securities are considered in our diluted earnings per share calculation for the three and nine months ended September 30, 2019 and 2018. Certain market measure-based RSUs are not included in dilutive securities for the three and nine months ended September 30, 2019 and 2018, as not all performance metrics had been met by the end of the applicable reporting periods. See Note 9 "Share-Based Compensation" for additional information regarding share-based compensation.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

14. Net Income Available to Common Unitholders Per Unit of the Operating Partnership

The following table reconciles the numerator and denominator in computing the Operating Partnership’s basic and diluted per-unit computations for net income available to common unitholders for the three and nine months ended September 30, 2019 and 2018:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(in thousands, except unit and per unit amounts)			
Numerator:				
Net income attributable to Kilroy Realty, L.P.	\$ 44,589	\$ 34,993	\$ 124,998	\$ 99,901
Allocation to participating securities ⁽¹⁾	(530)	(507)	(1,582)	(1,492)
Numerator for basic and diluted net income available to common unitholders	<u>\$ 44,059</u>	<u>\$ 34,486</u>	<u>\$ 123,416</u>	<u>\$ 98,409</u>
Denominator:				
Basic weighted average vested units outstanding	106,864,463	102,721,806	104,276,187	101,773,540
Effect of dilutive securities	518,728	551,556	619,697	497,333
Diluted weighted average vested units and common unit equivalents outstanding	<u>107,383,191</u>	<u>103,273,362</u>	<u>104,895,884</u>	<u>102,270,873</u>
Basic earnings per unit:				
Net income available to common unitholders per unit	<u>\$ 0.41</u>	<u>\$ 0.34</u>	<u>\$ 1.18</u>	<u>\$ 0.97</u>
Diluted earnings per unit:				
Net income available to common unitholders per unit	<u>\$ 0.41</u>	<u>\$ 0.33</u>	<u>\$ 1.18</u>	<u>\$ 0.96</u>

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive common units, including stock options, RSUs, shares issuable under forward equity sale agreements and other securities are considered in our diluted earnings per share calculation for the three and nine months ended September 30, 2019 and 2018. Certain market measure-based RSUs are not included in dilutive securities for the three and nine months ended September 30, 2019 and 2018, as not all performance metrics had been met by the end of the applicable reporting periods. See Note 9 “Share-Based Compensation” for additional information regarding share-based compensation.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

15. Supplemental Cash Flow Information of the Company

Supplemental cash flow information is included as follows (in thousands):

	Nine Months Ended September 30,	
	2019	2018
SUPPLEMENTAL CASH FLOWS INFORMATION:		
Cash paid for interest, net of capitalized interest of \$58,337 and \$46,761 as of September 30, 2019 and 2018, respectively	\$ 28,139	\$ 32,175
Cash paid for amounts included in the measurement of ground lease liabilities	\$ 3,917	\$ 3,598
NON-CASH INVESTING TRANSACTIONS:		
Accrual for expenditures for operating properties and development properties	\$ 148,468	\$ 142,133
Assumption of accrued liabilities in connection with acquisitions	\$ 3,967	\$ 40,624
Tenant improvements funded directly by tenants	\$ 10,254	\$ 7,211
Initial measurement of operating right of use ground lease assets	\$ 82,938	\$ —
Initial measurement of operating ground lease liabilities	\$ 87,409	\$ —
NON-CASH FINANCING TRANSACTIONS:		
Accrual of dividends and distributions payable to common stockholders and common unitholders	\$ 53,205	\$ 47,411
Exchange of common units of the Operating Partnership into shares of the Company's common stock	\$ 78	\$ 1,962

The following is a reconciliation of our cash and cash equivalents and restricted cash at the beginning and end of the nine months ended September 30, 2019 and 2018.

	Nine Months Ended September 30,	
	2019	2018
RECONCILIATION OF CASH AND CASH EQUIVALENTS AND RESTRICTED CASH:		
Cash and cash equivalents at beginning of period	\$ 51,604	\$ 57,649
Restricted cash at beginning of period	119,430	9,149
Cash and cash equivalents and restricted cash at beginning of period	\$ 171,034	\$ 66,798
Cash and cash equivalents at end of period	\$ 297,620	\$ 86,517
Restricted cash at end of period	6,300	—
Cash and cash equivalents and restricted cash at end of period	\$ 303,920	\$ 86,517

16. Supplemental Cash Flow Information of the Operating Partnership:

Supplemental cash flow information is included as follows (in thousands):

	Nine Months Ended September 30,	
	2019	2018
SUPPLEMENTAL CASH FLOWS INFORMATION:		
Cash paid for interest, net of capitalized interest of \$58,337 and \$46,761 as of September 30, 2019 and 2018, respectively	\$ 28,139	\$ 32,175
Cash paid for amounts included in the measurement of ground lease liabilities	\$ 3,917	\$ 3,598
NON-CASH INVESTING TRANSACTIONS:		
Accrual for expenditures for operating properties and development properties	\$ 148,468	\$ 142,133
Assumption of accrued liabilities in connection with acquisitions	\$ 3,967	\$ 40,624
Tenant improvements funded directly by tenants	\$ 10,254	\$ 7,211
Initial measurement of operating right of use ground lease assets	\$ 82,938	\$ —
Initial measurement of operating ground lease liabilities	\$ 87,409	\$ —
NON-CASH FINANCING TRANSACTIONS:		
Accrual of distributions payable to common unitholders	\$ 53,205	\$ 47,411

The following is a reconciliation of our cash and cash equivalents and restricted cash at the beginning and end of the nine months ended September 30, 2019 and 2018.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Nine Months Ended September 30,	
	2019	2018
RECONCILIATION OF CASH AND CASH EQUIVALENTS AND RESTRICTED CASH:		
Cash and cash equivalents at beginning of period	\$ 51,604	\$ 57,649
Restricted cash at beginning of period	119,430	9,149
Cash and cash equivalents and restricted cash at beginning of period	<u>\$ 171,034</u>	<u>\$ 66,798</u>
Cash and cash equivalents at end of period	\$ 297,620	\$ 86,517
Restricted cash at end of period	6,300	—
Cash and cash equivalents and restricted cash at end of period	<u>\$ 303,920</u>	<u>\$ 86,517</u>

17. Subsequent Events

On October 15, 2019, the Company completed the acquisition of a 100% leased, 158,000 square foot creative office campus for \$186.0 million. The campus includes 19 buildings situated across 6.9 acres, located at 3101-3243 La Cienega Boulevard in the Culver City submarket of Los Angeles.

On October 16, 2019, aggregate dividends, distributions and dividend equivalents of \$53.2 million were paid to common stockholders, common unitholders and RSU holders of record on September 30, 2019.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion relates to our consolidated financial statements and should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. The results of operations discussion is combined for the Company and the Operating Partnership because there are no material differences in the results of operations between the two reporting entities.

Forward-Looking Statements

Statements contained in this “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations” that are not historical facts may be forward-looking statements. Forward-looking statements include, among other things, statements or information concerning our plans, objectives, capital resources, portfolio performance, results of operations, projected future occupancy and rental rates, lease expirations, debt maturities, potential investments, strategies such as capital recycling, development and redevelopment activity, projected construction costs, projected construction commencement and completion dates, projected square footage of space that could be constructed on undeveloped land that we own, projected rentable square footage of or number of units in properties under construction or in the development pipeline, anticipated proceeds from capital recycling activity or other dispositions and anticipated dates of those activities or dispositions, projected increases in the value of properties, dispositions, future executive incentive compensation, pending, potential or proposed acquisitions, plans to grow our Net Operating Income and FFO, our ability to re-lease properties at or above current market rates, anticipated market conditions and demographics and other forward-looking financial data, as well as the discussion in “—Factors That May Influence Future Results of Operations,” “—Liquidity and Capital Resource of the Company,” and “—Liquidity and Capital Resources of the Operating Partnership.” Forward-looking statements can be identified by the use of words such as “believes,” “expects,” “projects,” “may,” “will,” “should,” “seeks,” “approximately,” “intends,” “plans,” “pro forma,” “estimates” or “anticipates” and the negative of these words and phrases and similar expressions that do not relate to historical matters. Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated or implied in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in the forward-looking statements, including, among others: global market and general economic conditions and their effect on our liquidity and financial conditions and those of our tenants; adverse economic or real estate conditions generally, and specifically, in the States of California and Washington; risks associated with our investment in real estate assets, which are illiquid and with trends in the real estate industry; defaults on or non-renewal of leases by tenants; any significant downturn in tenants' businesses; our ability to re-lease property at or above current market rates; costs to comply with government regulations, including environmental remediation; the availability of cash for distribution and debt service and exposure to risk of default under debt obligations; increases in interest rates and our ability to manage interest rate exposure; the availability of financing on attractive terms or at all, which may adversely impact our future interest expense and our ability to pursue development, redevelopment and acquisition opportunities and refinance existing debt; a decline in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing, and which may result in write-offs or impairment charges; significant competition, which may decrease the occupancy and rental rates of properties; potential losses that may not be covered by insurance; the ability to successfully complete acquisitions and dispositions on announced terms; the ability to successfully operate acquired, developed and redeveloped properties; the ability to successfully complete development and redevelopment projects on schedule and within budgeted amounts; delays or refusals in obtaining all necessary zoning, land use and other required entitlements, governmental permits and authorizations for our development and redevelopment properties; increases in anticipated capital expenditures, tenant improvement and/or leasing costs; defaults on leases for land on which some of our properties are located; adverse changes to, or enactment or implementations of, tax laws or other applicable laws, regulations or legislation, as well as business and consumer reactions to such changes; risks associated with joint venture investments, including our lack of sole decision-making authority, our reliance on co-venturers’ financial condition and disputes between us and our co-venturers; environmental uncertainties and risks related to natural disasters; and our ability to maintain our status as a REIT. The factors included in this report are not exhaustive and additional factors could adversely affect our business and financial performance. For a discussion of additional factors that could materially adversely affect the Company’s and the Operating Partnership’s business and financial performance, see the discussion below as well as “Item 1A. Risk Factors,” and in our “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s and the Operating Partnership’s annual report on Form 10-K for the year ended December 31, 2018 and their respective other filings with the SEC. All forward-looking statements are based on information that was available and speak only as of the dates on which they were made. We assume no obligation to update any forward-looking statement that becomes untrue because of subsequent events, new information

or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.

Overview and Background

We are a self-administered REIT active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Greater Los Angeles, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. We own our interests in all of our properties through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership. We owned an approximate 98.1%, 98.0%, and 98.0% general partnership interest in the Operating Partnership as of September 30, 2019, December 31, 2018 and September 30, 2018. All of our properties are held in fee except for the thirteen office buildings that are held subject to long-term ground leases for the land.

Critical Accounting Policies

Effective January 1, 2019, the Company adopted Financial Accounting Standards Board ASU No. 2016-02 “Leases (Topic 842)” (“Topic 842”). For discussion of the impact of this adoption on our significant accounting policies, see Note 1 “Organization and Basis of Presentation” to our consolidated financial statements included in this report.

Factors That May Influence Future Results of Operations

Development Program

We believe that a portion of our long-term future growth will continue to come from the completion of our in-process development projects and, subject to market conditions, executing on our future development pipeline, including expanding entitlements. Over the past several years, we increased our focus on development opportunities and expanded our future development pipeline through targeted acquisitions of development opportunities on the West Coast.

We have a proactive planning process by which we continually evaluate the size, timing, costs and scope of our development program and, as necessary, scale activity to reflect the economic conditions and the real estate fundamentals that exist in our submarkets. We expect to execute on our development program with prudence and will be pursuing opportunities with attractive economic returns in strategic locations with proximity to public transportation or transportation access and retail amenities and in markets with strong fundamentals and visible demand. We plan to develop in phases as appropriate and we generally favor starting projects with pre-leasing activity, as appropriate.

Stabilized Development Projects

During the nine months ended September 30, 2019, we added the following project to our stabilized portfolio:

- 100 Hooper, SOMA, San Francisco, California, which we commenced construction on in November 2016. This project encompasses 311,859 square feet of office and 82,481 square feet of production, distribution and repair (“PDR”) space spanning two buildings with a total estimated investment of approximately \$275.0 million. The office portion of the project is 100% leased and occupied by Adobe Systems Inc. and the PDR space is 86% leased as of the date of this report. We commenced revenue recognition on the lease with Adobe Systems Inc. on October 1, 2018. Cash rents on Phase I of the lease commenced in March 2019 and the remaining phases will commence through the second quarter of 2020.

Completed Residential Development Projects

In mid-September 2019, we completed the first phase of the following residential development project:

- One Paseo (Residential Phase I) - Del Mar, San Diego, California. We commenced construction on the first phase of the residential component of this mixed-use project in December 2016 which includes 237 residential units. The total estimated investment for this phase of the residential component of the project is approximately \$145.0 million. As of the date of this report, 33% of the units have been leased.

In-Process Development Projects - Tenant Improvement

As of September 30, 2019, the following projects were in the tenant improvement phase:

- The Exchange on 16th, Mission Bay, San Francisco, California, which we commenced construction on in June 2015. This project totals approximately 750,000 gross rentable square feet consisting of 736,000 square feet of office space and 14,000 square feet of retail space at a total estimated investment of \$585.0 million. The office space in the project is 100% leased to Dropbox, Inc. During the nine months ended September 30, 2019, we completed construction and commenced revenue recognition on the first phase of the project, representing approximately 52% of the project. The remaining space is currently expected to stabilize in the first quarter of 2020 and the third quarter of 2020. Cash rents on the remaining space will commence through the first quarter of 2020.
- One Paseo (Retail) - Del Mar, San Diego, California. We commenced construction on the retail component of this mixed-use project in December 2016, which is comprised of approximately 96,000 square feet of retail space with a total estimated investment of \$100.0 million. As of the date of this report, the retail space of the project was 100% leased and 81% occupied.

In-Process Development Projects - Under Construction

As of September 30, 2019, we had the following six projects in our in-process development pipeline that were under construction:

- Kilroy Oyster Point (Phase I), South San Francisco, California. In March 2019, we commenced construction on Phase I of this 39-acre life science campus situated on the waterfront in South San Francisco. This first phase encompasses approximately 660,000 square feet of office space at a total estimated investment of \$600.0 million. We currently expect the project to be delivered for tenant improvements in the second half of 2021.
- 9455 Towne Centre Drive, University Towne Center, San Diego, California. In March 2019, we commenced construction on this project which totals approximately 160,000 square feet of life science space at a total estimated investment of \$125.0 million. We currently estimate the project to be delivered for tenant improvements mid-2020.
- Netflix and Living // On Vine, Hollywood, Los Angeles, California. We commenced construction on the office component of this mixed-use project in January 2018, which includes the project's overall infrastructure and site work and approximately 355,000 square feet of office space for a total estimated investment of \$300.0 million. The office space is 100% leased to Netflix, Inc. We commenced construction on the residential component of the project in December 2018, which totals 193 residential units at a total estimated investment of \$195.0 million. The office component is currently expected to be delivered and ready for tenant improvements in the first quarter of 2020 and the residential component is currently expected to be completed in the fourth quarter of 2020.
- 333 Dexter, South Lake Union, Seattle, Washington, which we commenced construction on in June 2017. This project totals approximately 635,000 square feet of office space at a total estimated investment of \$410.0 million. During the nine months ended September 30, 2019, we executed a lease for 100% of the project with a Fortune 50 publicly traded company. Construction is currently in progress and the project is currently estimated to be stabilized in the second half of 2022.
- One Paseo (Residential Phases II and III and Office) - Del Mar, San Diego, California. We commenced construction on the residential component of this mixed-use project in December 2016 of which Phases II and III comprise 371 residential units. The total estimated investment for Phases II and III of the residential component of the project is approximately \$230.0 million. Phases II and III are expected to be completed and delivered in phases starting late in the fourth quarter of 2019 through the third quarter of 2020. We commenced construction on the office component of the project in December 2018, which encompasses 285,000 square feet of office space at a total estimated investment of \$205.0 million. The office component of the project is currently expected to be delivered and ready for tenant improvements in the second quarter of 2020. As of the date of this report, the office component of the project is 76% leased.
- 2100 Kettner, Little Italy, San Diego, California, which we commenced construction on in September 2019. This project is comprised of approximately 200,000 square feet of office space for a total estimated investment of \$140.0 million.

Future Development Pipeline

As of September 30, 2019, our future development pipeline included four future projects located in San Diego County and the San Francisco Bay Area with an aggregate cost basis of approximately \$723.9 million at which we believe we could develop more than 5.0 million rentable square feet for a total estimated investment of approximately \$3.5 billion to \$5.0 billion, depending on successfully obtaining entitlements and market conditions.

The following table sets forth information about our future development pipeline.

Future Development Pipeline	Location	Approx. Developable Square Feet ⁽¹⁾	Total Costs as of 9/30/2019 (\$ in millions) ⁽²⁾
San Diego County			
Santa Fe Summit – Phases II and III	56 Corridor	600,000 - 650,000	\$ 80.0
1335 Broadway & 901 Park Boulevard	East Village	TBD	44.4
San Francisco Bay Area			
Kilroy Oyster Point - Phase II - IV	South San Francisco	1,750,000 - 1,900,000	323.1
Flower Mart ⁽³⁾	SOMA	2,300,000	276.4
TOTAL:			\$ 723.9

(1) The developable square feet and scope of projects could change materially from estimated data provided due to one or more of the following: any significant changes in the economy, market conditions, our markets, tenant requirements and demands, construction costs, new supply, regulatory and entitlement processes or project design.

(2) Represents cash paid and costs incurred, including accrued liabilities in accordance with GAAP, as of September 30, 2019.

(3) On July 18, 2019, the San Francisco Planning Commission approved an initial office allocation of approximately 1.4 million square feet under Proposition M, as well as priority for a future phase allocation of approximately 350,000 square feet in 2021, with the remainder of the more than two million square feet of office space allocated after 2021. The Flower Mart Project's development agreement must still be approved by the San Francisco Board of Supervisors and signed by the Mayor. The Flower Mart project is an approximately 2.3 million square feet of office and retail mixed-use project located in Central SOMA.

Fluctuations in our development activities could cause fluctuations in the average development asset balances qualifying for interest and other carrying cost and internal cost capitalization in future periods. During the three and nine months ended September 30, 2019, we capitalized interest on in-process development projects and development pipeline projects with an average aggregate cost basis of approximately \$2.0 billion and \$1.9 billion, as it was determined these projects qualified for interest and other carrying cost capitalization under GAAP. During the three and nine months ended September 30, 2018, we capitalized interest on in-process development projects and development pipeline projects with an average aggregate cost basis of approximately \$1.8 billion and \$1.5 billion, respectively, as it was determined these projects qualified for interest and other carrying cost capitalization under GAAP. For the three and nine months ended September 30, 2019, we capitalized \$20.6 million and \$60.9 million, respectively, of interest to our qualifying development projects. For the three and nine months ended September 30, 2018, we capitalized \$19.2 million and \$48.5 million, respectively, of interest to our qualifying development projects. For the three and nine months ended September 30, 2019, we capitalized \$6.8 million and \$19.8 million, respectively, of internal costs to our qualifying development projects. For the three and nine months ended September 30, 2018, we capitalized \$5.3 million and \$18.6 million, respectively, of internal costs to our qualifying development projects.

Capital Recycling Program. We continuously evaluate opportunities for the potential disposition of non-core properties and undeveloped land in our portfolio or the formation of strategic ventures with the intent of recycling the proceeds generated into capital used to fund new operating and development acquisitions, to finance development and redevelopment expenditures, to repay long-term debt and for other general corporate purposes. As part of this strategy, we attempt to enter into Section 1031 Exchanges and other tax deferred transaction structures, when possible, to defer some or all of the taxable gains on the sales, if any, for federal and state income tax purposes. See the "Liquidity and Capital Resources of the Operating Partnership – Liquidity Sources" section for further discussion of our capital recycling activities.

In connection with our capital recycling strategy, during the nine months ended September 30, 2019, we completed the sale of one operating property to an unaffiliated third party for gross proceeds of \$18.3 million. As of September 30, 2019, we had one operating property held for sale with an expected sales price of \$115.5 million. The sale of this property is expected to close in the fourth quarter of 2019 and the Company does not anticipate any additional dispositions during 2019. The timing of any potential future disposition or strategic venture transactions will depend on market conditions and other factors, including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. We cannot assure that we will dispose of any additional properties, enter into any additional strategic ventures, or that we will be able to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange or be able to use other tax deferred structures

in connection with our strategy. See the “Liquidity and Capital Resources of the Operating Partnership – Liquidity Sources” section for further information.

Acquisitions. During the nine months ended September 30, 2019, we acquired a 2.3-acre development site in San Diego, California for a cash purchase price of \$40.0 million. As part of our growth strategy, which is highly dependent on market conditions and business cycles, among other factors, we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as operating properties that make economic and strategic sense. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility, we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that either add immediate Net Operating Income to our portfolio or play a strategic role in our future growth.

In connection with our growth strategy, we often have one or more potential acquisitions of properties and/or undeveloped land under consideration that are in varying stages of negotiation and due diligence review, or under contract, at any point in time. However, we cannot provide assurance that we will enter into any agreements to acquire those properties or undeveloped land or, if we do, that those will be completed. In addition, acquisitions are subject to various risks and uncertainties and we may be unable to complete an acquisition after making a nonrefundable deposit or incurring acquisition-related costs. As of September 30, 2019, we had \$50.0 million of acquisition deposits related to the acquisition of a 158,000 square foot creative office campus in Culver City, California that were nonrefundable, subject to closing conditions required to be met by the seller. On October 15, 2019, the Company completed this acquisition for a total cash purchase price of \$186.0 million.

Incentive Compensation. Our Executive Compensation Committee determines compensation, including cash bonuses and equity incentives, for our executive officers. For 2019, the annual cash bonus program was structured to allow the Executive Compensation Committee to evaluate a variety of key quantitative and qualitative metrics at the end of the year and make a determination based on the Company’s and management’s overall performance. Our Executive Compensation Committee also grants equity incentive awards from time to time that include performance-based and/or market-measure based vesting requirements and/or time-based vesting requirements. As a result, accrued incentive compensation and compensation expense for future awards may be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions, liquidity measures and other factors. Consequently, we cannot predict the amounts that will be recorded in future periods related to such incentive compensation.

As of September 30, 2019, there was approximately \$57.4 million of total unrecognized compensation cost related to outstanding nonvested shares of restricted common stock and RSUs issued under share-based compensation arrangements. Those costs are expected to be recognized over a weighted-average period of 2.4 years. The \$57.4 million of unrecognized compensation cost does not reflect the future compensation cost for any potential share-based awards that may be issued subsequent to September 30, 2019. Share-based compensation expense for outstanding and potential future awards could be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions and other factors.

Information on Leases Commenced and Executed

Leasing Activity and Changes in Rental Rates. The amount of net rental income generated by our properties depends principally on our ability to maintain the occupancy rates of currently leased space and to lease currently available space, newly developed or redeveloped properties, newly acquired properties with vacant space, and space available from unscheduled lease terminations. The amount of rental income we generate also depends on our ability to maintain or increase rental rates in our submarkets. Negative trends in one or more of these factors could adversely affect our rental income in future periods. The following tables set forth certain information regarding leasing activity for our stabilized portfolio during the three and nine months ended September 30, 2019.

For Leases Commenced

	1st & 2nd Generation ⁽¹⁾⁽²⁾				Retention Rates ⁽⁴⁾	2nd Generation ⁽¹⁾⁽²⁾				Weighted Average Lease Term (in months)
	Number of Leases ⁽³⁾		Rentable Square Feet ⁽⁵⁾			TI/LC per Sq. Ft. ⁽⁵⁾	TI/LC per Sq. Ft. / Year	Changes in Rents ⁽⁶⁾⁽⁷⁾	Changes in Cash Rents ⁽⁸⁾	
	New	Renewal	New	Renewal						
Three Months Ended September 30, 2019	15	17	218,096	226,212	31.7%	\$ 28.14	\$ 4.76	49.9%	18.9%	71
Nine Months Ended September 30, 2019	50	47	879,855	796,690	37.9%	\$ 44.98	\$ 6.43	44.0%	17.7%	84

For Leases Executed ⁽⁹⁾

	1st & 2nd Generation ⁽¹⁾⁽²⁾				2nd Generation ⁽¹⁾⁽²⁾				Weighted Average Lease Term (in months)
	Number of Leases ⁽³⁾		Rentable Square Feet ⁽³⁾		TI/LC per Sq. Ft. ⁽⁵⁾	TI/LC per Sq. Ft. / Year	Changes in Rents ⁽⁶⁾⁽⁷⁾	Changes in Cash Rents ⁽⁸⁾	
	New	Renewal	New	Renewal					
Three Months Ended September 30, 2019	13	17	258,118	226,212	\$ 55.02	\$ 8.46	38.8%	17.6%	78
Nine Months Ended September 30, 2019	50	47	790,427	795,637	\$ 59.30	\$ 8.57	55.3%	31.6%	83

(1) Includes 100% of consolidated property partnerships.

(2) First generation leasing includes space where we have made capital expenditures that result in additional revenue generated when the space is re-leased. Second generation leasing includes space where we have made capital expenditures to maintain the current market revenue stream.

(3) Represents leasing activity for leases that commenced or were signed during the period, including first and second generation space, net of month-to-month leases. Excludes leasing on new construction.

(4) Calculated as the percentage of space either renewed or expanded into by existing tenants or subtenants at lease expiration.

(5) Tenant improvements and leasing commissions per square foot excluding tenant-funded tenant improvements and certain tenant improvements used to fund base building improvements.

(6) Calculated as the change between GAAP rents for new/renewed leases and the expiring GAAP rents for the same space. Excludes leases for which the space was vacant longer than one year or vacant when the property was acquired.

(7) Excludes commenced and executed leases of approximately 21,642 and 15,374 rentable square feet, respectively, for the three months ended September 30, 2019, and 232,946 and 182,416 rentable square feet, respectively, for the nine months ended September 30, 2019, for which the space was vacant longer than one year or being leased for the first time. Space vacant for more than one year is excluded from our change in rents calculations to provide a more meaningful market comparison.

(8) Calculated as the change between stated rents for new/renewed leases and the expiring stated rents for the same space. Excludes leases for which the space was vacant longer than one year or vacant when the property was acquired.

(9) During the three months ended September 30, 2019, 12 new leases totaling 255,429 square feet were signed but not commenced as of September 30, 2019. For the nine months ended September 30, 2019, 29 leases totaling 649,255 rentable square feet were signed but not commenced as of September 30, 2019.

As of September 30, 2019, we believe that the weighted average cash rental rates for our total stabilized portfolio are approximately 20% below the current average market rental rates. Individual properties within any particular submarket presently may be leased either above, below, or at the current market rates within that submarket, and the average rental rates for individual submarkets may be above, below, or at the average cash rental rate of our portfolio.

Our rental rates and occupancy are impacted by general economic conditions, including the pace of regional economic growth and access to capital. Therefore, we cannot give any assurance that leases will be renewed or that available space will be re-leased at rental rates equal to or above the current market rates. Additionally, decreased demand and other negative trends or unforeseeable events that impair our ability to timely renew or re-lease space could have further negative effects on our future financial condition, results of operations, and cash flows.

Scheduled Lease Expirations. The following tables set forth certain information regarding our lease expirations for our stabilized portfolio for the remainder of 2019 and the next five years and by region for the remainder of 2019 and in 2020.

Lease Expirations ⁽¹⁾

Year of Lease Expiration	Number of Expiring Leases	Total Square Feet	% of Total Leased Sq. Ft.	Annualized Base Rent ⁽²⁾⁽³⁾	% of Total Annualized Base Rent ⁽²⁾	Annualized Base Rent per Sq. Ft. ⁽²⁾
(in thousands)						
Remainder of 2019 ⁽⁴⁾	16	191,125	1.6%	\$ 9,566	1.6%	\$ 50.05
2020	86	987,588	8.2%	43,559	7.3%	44.11
2021	80	859,799	7.1%	36,649	6.1%	42.63
2022	53	665,181	5.6%	28,747	4.8%	43.22
2023	68	1,182,699	9.8%	62,853	10.5%	53.14
2024	54	1,009,069	8.4%	47,980	8.0%	47.55
Total	357	4,895,461	40.7%	\$ 229,354	38.3%	\$ 46.85

Year ⁽⁴⁾	Region	# of Expiring Leases	Total Square Feet	% of Total Leased Sq. Ft.	Annualized Base Rent ⁽²⁾⁽³⁾	% of Total Annualized Base Rent ⁽²⁾	Annualized Rent per Sq. Ft. ⁽²⁾
2019	Greater Los Angeles	5	16,614	0.2%	\$ 705	0.1%	\$ 42.43
	San Diego	2	26,359	0.2%	1,045	0.2%	39.64
	San Francisco Bay Area	7	143,605	1.2%	7,720	1.3%	53.76
	Greater Seattle	2	4,547	—%	96	—%	21.11
	Total	16	191,125	1.6%	\$ 9,566	1.6%	\$ 50.05
2020	Greater Los Angeles	53	457,905	3.8%	\$ 19,273	3.2%	\$ 42.09
	San Diego	15	199,864	1.7%	8,063	1.4%	40.34
	San Francisco Bay Area	14	241,096	2.0%	13,662	2.3%	56.67
	Greater Seattle	4	88,723	0.7%	2,561	0.4%	28.87
	Total	86	987,588	8.2%	\$ 43,559	7.3%	\$ 44.11

(1) For leases that have been renewed early with existing tenants, the expiration date and annualized base rent information presented takes into consideration the renewed lease terms. Excludes leases not commenced as of September 30, 2019, space leased under month-to-month leases, storage leases, vacant space and future lease renewal options not executed as of September 30, 2019.

(2) Annualized base rent includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Percentages represent percentage of total portfolio annualized contractual base rental revenue. For additional information on tenant improvement and leasing commission costs incurred by the Company for the current reporting period, please see further discussion under the caption "Information on Leases Commenced and Executed."

(3) Includes 100% of annualized base rent of consolidated property partnerships.

(4) Adjusting for leases executed as of September 30, 2019 but not yet commenced, the remaining 2019 and 2020 expirations would be reduced by 127,213 and 213,238 square feet, respectively.

In addition to the 1.0 million rentable square feet, or 7.9%, of currently available space in our stabilized portfolio, leases representing approximately 1.6% and 8.2% of the occupied square footage of our stabilized portfolio are scheduled to expire during the remainder of 2019 and in 2020, respectively. The leases scheduled to expire during the remainder of 2019 and in 2020 represent approximately 1.2 million rentable square feet or 8.9% of our total annualized base rental revenue. Individual properties within any particular submarket presently may be leased either above, below, or at the current quoted market rates within that submarket. Our ability to re-lease available space depends upon both general market conditions and the market conditions in the specific regions in which individual properties are located.

For the approximately 0.2 million rentable square feet or 1.6% of our total annualized base rental revenue scheduled to expire during the remainder of 2019, we believe that the weighted average cash rental rates are approximately 35% below market.

For the approximately 1.0 million rentable square feet or 7.3% of our total annualized base rental revenue scheduled to expire in 2020 we believe that the weighted average cash rental rates are overall approximately 15% below current average market rental rates, primarily due to our Greater Seattle and San Francisco Bay Area submarkets where we currently believe these expiring leases are approximately 30% below market.

Stabilized Portfolio Information

As of September 30, 2019, our stabilized portfolio was comprised of 93 office properties encompassing an aggregate of approximately 13.3 million rentable square feet and 200 residential units at our residential tower in Hollywood, California. Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently committed for construction, under construction, or in the tenant improvement phase, undeveloped land, recently completed residential properties not yet stabilized and real estate assets held for sale. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define properties in the tenant improvement phase as properties that we are developing or redeveloping where the project has reached cold shell condition and is ready for tenant improvements, which may require additional major base building construction before being placed in service. Projects in the tenant improvement phase are added to our stabilized portfolio once the project reaches the earlier of 95% occupancy or one year from the date of the cessation of major base building construction activities. Costs capitalized to construction in progress for development and redevelopment properties are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets as the historical cost of the property as the projects are placed in service.

We did not have any redevelopment properties at September 30, 2019. Our stabilized portfolio also excludes our future development pipeline, which as of September 30, 2019 was comprised of four potential development sites, representing approximately 60 gross acres of undeveloped land on which we believe we have the potential to develop more than 5.0 million rentable square feet, depending upon economic conditions.

During the nine months ended September 30, 2019, we added one development project to our stabilized office portfolio consisting of 394,340 square feet in San Francisco, California. As of September 30, 2019, the following properties were excluded from our stabilized portfolio:

	Number of Properties/Projects	Estimated Rentable Square Feet ⁽¹⁾
Properties held for sale ⁽²⁾	1	271,556
Completed residential development project ⁽³⁾	1	237 units
In-process development projects - tenant improvement ⁽⁴⁾	2	846,000
In-process development projects - under construction ⁽⁵⁾	6	2,295,000

(1) Estimated rentable square feet upon completion.

(2) See Note 3 "Dispositions and Real Estate Held for Sale" to our consolidated financial statements included in this report for additional information.

(3) Represents our recently completed residential units that are not yet stabilized.

(4) Includes 96,000 square feet of retail space.

(5) In addition to the estimated office rentable square feet noted above, development projects under construction also include 564 residential units.

The following table reconciles the changes in the rentable square feet in our stabilized office portfolio of operating properties from September 30, 2018 to September 30, 2019:

	Number of Buildings	Rentable Square Feet
Total as of September 30, 2018	104	13,891,493
Acquisitions	1	110,030
Completed development properties placed in-service	1	377,152
Dispositions and properties held for sale at September 30, 2019	(13)	(1,127,900)
Remeasurement	—	71,437
Total as of September 30, 2019 ⁽¹⁾	93	13,322,212

(1) Includes four properties owned by consolidated property partnerships (see Note 1 "Organization, Ownership and Basis of Presentation" to our consolidated financial statements included in this report for additional information)

Occupancy Information

The following tables set forth certain information regarding our stabilized portfolio:

Region	Number of Buildings	Rentable Square Feet	Occupancy at ⁽¹⁾		
			9/30/2019	6/30/2019	12/31/2018
Greater Los Angeles	32	3,872,399	95.1%	94.8%	95.1%
San Diego County	21	2,048,483	90.4%	90.2%	89.3%
San Francisco Bay Area	32	5,599,540	89.1%	94.5%	96.4%
Greater Seattle	8	1,801,790	97.2%	97.6%	93.6%
Total Stabilized Portfolio	93	13,322,212	92.1%	93.8%	94.4%

	Average Occupancy			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Stabilized Portfolio ⁽¹⁾	93.2%	92.9%	93.3%	94.1%
Same Store Portfolio ⁽²⁾	94.0%	93.0%	93.7%	94.3%
Stabilized Residential Portfolio ⁽³⁾	87.8%	83.1%	78.5%	83.3%

(1) Occupancy percentages reported are based on our stabilized office portfolio as of the end of the period presented.

(2) Occupancy percentages reported are based on office properties owned and stabilized as of January 1, 2018 and still owned and stabilized as of September 30, 2019 and exclude our residential tower. See discussion under "Results of Operations" for additional information.

(3) Our residential portfolio consists of our 200-unit residential tower located in Hollywood, California and excludes 237 recently completed residential units that are not yet stabilized.

Significant Tenants

The following table sets forth information about our fifteen largest tenants based upon annualized base rental revenues, as defined below, as of September 30, 2019:

Tenant Name	Region	Annualized Base Rental Revenue ⁽¹⁾⁽²⁾	Rentable Square Feet	Percentage of Total Annualized Base Rental Revenue ⁽²⁾	Percentage of Total Rentable Square Feet
LinkedIn Corporation / Microsoft Corporation	San Francisco Bay Area	\$ 29,752	663,460	4.9%	5.0%
Dropbox, Inc. ⁽³⁾	San Francisco Bay Area	29,088	393,091	4.8%	3.0%
Adobe Systems Inc.	San Francisco Bay Area / Greater Seattle	27,897	513,111	4.6%	3.9%
salesforce.com, inc.	San Francisco Bay Area	24,076	451,763	4.0%	3.4%
DIRECTV, LLC	Greater Los Angeles	23,152	684,411	3.8%	5.1%
Box, Inc.	San Francisco Bay Area	22,441	371,792	3.7%	2.8%
Okta, Inc.	San Francisco Bay Area	17,122	207,066	2.8%	1.6%
Riot Games, Inc.	Greater Los Angeles	15,514	251,509	2.6%	1.9%
Synopsys, Inc.	San Francisco Bay Area	15,492	340,913	2.6%	2.6%
Viacom International, Inc.	Greater Los Angeles	13,718	211,343	2.3%	1.6%
Amazon.com	Greater Seattle	12,492	277,399	2.1%	2.1%
Nektar Therapeutics, Inc.	San Francisco Bay Area	12,297	135,350	2.0%	1.0%
Concur Technologies	Greater Seattle	10,643	288,322	1.8%	2.2%
Splunk, Inc.	San Francisco Bay Area	10,323	100,850	1.7%	0.8%
Cisco Systems, Inc.	San Francisco Bay Area	9,830	144,306	1.6%	1.1%
Total Top Fifteen Tenants		\$ 273,837	5,034,686	45.3%	38.1%

(1) Includes 100% of annualized base rental revenues of consolidated property partnerships.

(2) Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Excludes month-to-month leases and vacant space as of September 30, 2019.

(3) During the nine months ended September 30, 2019, the Company completed construction and commenced revenue recognition on its lease with Dropbox, Inc. for the first phase of The Exchange on 16th, which represents approximately 52% of the 750,000 square foot development project located in San Francisco's Mission Bay district. As revenue recognition commences on the remaining phases, Dropbox, Inc. will become the Company's largest tenant based on current leases.

Results of Operations

Net Operating Income

Management internally evaluates the operating performance and financial results of our stabilized portfolio based on Net Operating Income. We define “Net Operating Income” subsequent to the adoption of Topic 842 as consolidated operating revenues (rental income and other property income) less consolidated operating expenses (property expenses, real estate taxes and ground leases). Prior to the adoption of Topic 842 we defined Net Operating Income as consolidated operating revenues (rental income, tenant reimbursements and other property income) less consolidated operating expenses (property expenses, real estate taxes, provision for bad debts and ground leases).

Net Operating Income is considered by management to be an important and appropriate supplemental performance measure to net income because we believe it helps both investors and management to understand the core operations of our properties excluding corporate and financing-related costs and non-cash depreciation and amortization. Net Operating Income is an unlevered operating performance metric of our properties and allows for a useful comparison of the operating performance of individual assets or groups of assets. This measure thereby provides an operating perspective not immediately apparent from GAAP income from operations or net income. In addition, Net Operating Income is considered by many in the real estate industry to be a useful starting point for determining the value of a real estate asset or group of assets. Other real estate companies may use different methodologies for calculating Net Operating Income, and accordingly, our presentation of Net Operating Income may not be comparable to other real estate companies. Because of the exclusion of the items shown in the reconciliation below, Net Operating Income should only be used as a supplemental measure of our financial performance and not as an alternative to GAAP income from operations or net income.

Management further evaluates Net Operating Income by evaluating the performance from the following property groups:

- Same Store Properties – includes the consolidated results of all of the properties that were owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2018 and still owned and included in the stabilized portfolio as of September 30, 2019, including our residential tower in Hollywood, California;
- Development Properties – includes the results generated by our in-process development projects, future development projects and stabilized development projects, including one office and one retail property in the tenant improvement phase that commenced revenue recognition in the second quarter of 2019, one office development project that was added to the stabilized portfolio in the second quarter of 2019, and the first phase of our residential development project that was completed in the third quarter of 2019;
- Acquisition Properties – includes the results, from the dates of acquisition through the periods presented, for the four office buildings we acquired during 2018; and
- Disposition & Held for Sale Properties – includes the results of the 11 properties disposed of in the fourth quarter of 2018, the one property disposed of in the second quarter of 2019, and the one property held for sale as of September 30, 2019.

The following table sets forth certain information regarding the property groups within our stabilized office portfolio as of September 30, 2019:

Group	# of Buildings	Rentable Square Feet
Same Store Properties	88	12,672,292
Development Properties - Stabilized ⁽¹⁾	1	394,340
Acquisition Properties	4	255,580
Total Stabilized Office Portfolio	93	13,322,212

(1) Excludes development projects in the tenant improvement phase, our in-process development projects and future development projects.

Comparison of the Three Months Ended September 30, 2019 to the Three Months Ended September 30, 2018

The following table summarizes our Net Operating Income, as defined, for our total portfolio for the three months ended September 30, 2019 and 2018.

	Three Months Ended September 30,		Dollar Change	Percentage Change
	2019	2018		
(\$ in thousands)				
Reconciliation of Net Income Available to Common Stockholders to Net Operating Income, as defined:				
Net Income Available to Common Stockholders	\$ 43,846	\$ 34,400	\$ 9,446	27.5%
Net income attributable to noncontrolling common units of the Operating Partnership	852	691	161	23.3%
Net income attributable to noncontrolling interests in consolidated property partnerships	3,600	3,219	381	11.8%
Net income	\$ 48,298	\$ 38,310	\$ 9,988	26.1%
Unallocated expense (income):				
General and administrative expenses	22,576	19,277	3,299	17.1%
Leasing costs	1,192	—	1,192	100.0%
Depreciation and amortization	69,230	62,700	6,530	10.4%
Interest income and other net investment gain	(761)	(342)	(419)	122.5%
Interest expense	11,635	11,075	560	5.1%
Net Operating Income, as defined	\$ 152,170	\$ 131,020	\$ 21,150	16.1%

The following tables summarize our Net Operating Income, as defined, for our total portfolio for the three months ended September 30, 2019 and 2018.

	Three Months Ended September 30,									
	2019					2018				
	Same Store	Develop-ment	Acquisi-tion	Disposi-tion & Held for Sale	Total	Same Store	Develop-ment	Acquisi-tion	Disposi-tion & Held for Sale	Total
(in thousands)										
Operating revenues:										
Rental income	\$ 184,614	\$ 19,488	\$ 6,384	\$ 1,835	\$ 212,321	\$ 151,352	\$ —	\$ 1,660	\$ 9,276	\$ 162,288
Tenant reimbursements	—	—	—	—	—	19,655	—	326	1,773	21,754
Other property income	2,705	377	—	122	3,204	2,397	—	—	123	2,520
Total	187,319	19,865	6,384	1,957	215,525	173,404	—	1,986	11,172	186,562
Property and related expenses:										
Property expenses	36,750	3,298	652	608	41,308	32,386	170	136	2,471	35,163
Real estate taxes	16,309	2,647	751	291	19,998	15,874	128	309	1,151	17,462
Provision for bad debts	—	—	—	—	—	1,452	—	—	(114)	1,338
Ground leases	2,049	—	—	—	2,049	1,579	—	—	—	1,579
Total	55,108	5,945	1,403	899	63,355	51,291	298	445	3,508	55,542
Net Operating Income, as defined	\$ 132,211	\$ 13,920	\$ 4,981	\$ 1,058	\$ 152,170	\$ 122,113	\$ (298)	\$ 1,541	\$ 7,664	\$ 131,020

Three Months Ended September 30, 2019 as compared to the Three Months Ended September 30, 2018

	Same Store		Development		Acquisition		Disposition & Held for Sale		Total	
	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change
(\$ in thousands)										
Operating revenues:										
Rental income	\$ 33,262	22.0 %	\$ 19,488	100.0%	\$ 4,724	284.6 %	\$ (7,441)	(80.2)%	\$ 50,033	30.8 %
Tenant reimbursements	(19,655)	(100.0)%	—	—%	(326)	(100.0)%	(1,773)	(100.0)%	(21,754)	(100.0)%
Other property income	308	12.8 %	377	100.0%	—	—%	(1)	(0.8)%	684	27.1 %
Total	13,915	8.0 %	19,865	100.0%	4,398	221.5 %	(9,215)	(82.5)%	28,963	15.5 %
Property and related expenses:										
Property expenses	4,364	13.5 %	3,128	NM*	516	379.4 %	(1,863)	(75.4)%	6,145	17.5 %
Real estate taxes	435	2.7 %	2,519	NM*	442	143.0 %	(860)	(74.7)%	2,536	14.5 %
Provision for bad debts	(1,452)	(100.0)%	—	—%	—	—%	114	(100.0)%	(1,338)	(100.0)%
Ground leases	470	29.8 %	—	—%	—	—%	—	—%	470	29.8 %
Total	3,817	7.4 %	5,647	NM*	958	215.3 %	(2,609)	(74.4)%	7,813	14.1 %
Net Operating Income, as defined	\$ 10,098	8.3 %	\$ 14,218	NM*	\$ 3,440	223.2 %	\$ (6,606)	(86.2)%	\$ 21,150	16.1 %

*Percentage not meaningful.

The Company adopted Topic 842 on January 1, 2019 which resulted in rental revenues, tenant reimbursements, provision for/recoveries of bad debts, and lease termination fees being presented as one single component in rental income. The presentation changes required by Topic 842 were adopted prospectively with no restatement of previously reported periods required.

Net Operating Income increased \$21.2 million, or 16.1%, for the three months ended September 30, 2019 as compared to the three months ended September 30, 2018 resulting from:

- An increase of \$10.1 million attributable to the Same Store Properties driven by the following activity:
 - An increase in total operating revenues of \$13.9 million primarily due to:
 - \$8.0 million increase from new leases and renewals at higher rates primarily in the San Francisco Bay Area, Greater Los Angeles and Greater Seattle regions;
 - \$4.9 million increase in the tenant reimbursement component of rental income primarily due to the following:
 - \$3.5 million increase due to the adoption of Topic 842 on January 1, 2019, resulting in the gross-up of tenant direct billbacks, which were previously presented net in property expenses. These billbacks are also included in property expenses and have no net impact on net operating income; and
 - \$1.3 million increase due to tenant recoveries of the new Proposition C gross receipts tax for San Francisco effective January 1, 2019; and
 - \$1.1 million increase in parking revenue primarily due to higher monthly tenant parking revenue at three properties and higher non-tenant and transient parking income primarily at three other properties;
 - An increase in property and related expenses of \$3.8 million primarily due to the following:
 - \$4.4 million increase in property expenses primarily due to the following:
 - \$3.5 million increase due to the adoption of Topic 842 on January 1, 2019, resulting in the gross-up of tenant direct billbacks, which were previously presented net in property expenses. These billbacks are also included in operating revenues and have no net impact on net operating income;
 - \$1.3 million increase due to the new Proposition C gross receipts tax in the San Francisco Bay Area passed through to tenants which became effective on January 1, 2019; partially offset by

- \$0.3 million net decrease due to a \$0.6 million decrease in reimbursable expenses such as janitorial, engineering, repairs and maintenance, and various other recurring expenses partially offset by \$0.3 million increase in non-reimbursable expenses due to higher property management costs;
- \$0.4 million increase in property taxes primarily due to the following:
 - \$0.7 million increase due to higher supplemental taxes for one property in Greater Los Angeles;
 - \$0.2 million increase in annual property taxes across the portfolio except in the Greater Seattle region; partially offset by
 - \$0.5 million decrease in property taxes due to the adoption of Topic 842 on January 1, 2019 which resulted in property taxes related to properties where the Company is the lessee under a ground lease to be presented in ground lease expense;
- \$0.5 million increase in ground leases primarily due to the adoption of Topic 842 on January 1, 2019, which resulted in property taxes related to properties where the Company is the lessee under a ground lease to be presented in ground lease expense; partially offset by
- \$1.5 million decrease in provision for bad debts due to a provision recorded in 2018 related primarily to one tenant. The provision for bad debts was included in operating expenses prior to the adoption of ASC 842 on January 1, 2019;
- An increase in Net Operating Income of \$14.2 million attributable to the Development Properties;
- An increase in Net Operating Income of \$3.4 million attributable to the Acquisition Properties; and
- A decrease in Net Operating Income of \$6.6 million attributable to the Disposition Properties.

Other Expenses and Income

General and Administrative Expenses

General and administrative expenses increased by approximately \$3.3 million, or 17.1%, for the three months ended September 30, 2019 compared to the three months ended September 30, 2018 primarily related to severance and other compensation and benefit related costs.

Leasing Costs

Effective January 1, 2019, the Company adopted Topic 842 and expensed \$1.2 million of indirect leasing costs during the three months ended September 30, 2019. Amounts in prior periods were capitalized under previous accounting guidance.

Depreciation and Amortization

Depreciation and amortization increased \$6.5 million, or 10.4%, for the three months ended September 30, 2019 compared to the three months ended September 30, 2018 primarily due to the following:

- An increase of \$2.4 million attributable to the Same Store Properties;
- An increase of \$4.5 million attributable to the Development Properties; and
- An increase of \$2.9 million attributable to the Acquisition Properties; partially offset by
- A decrease of \$3.3 million attributable to the Disposition & Held for Sale Properties.

Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and deferred financing cost amortization, and capitalized interest, including capitalized debt discounts/premiums and deferred financing cost amortization, for the three months ended September 30, 2019 and 2018:

	<u>Three Months Ended September 30,</u>		<u>Dollar Change</u>	<u>Percentage Change</u>
	<u>2019</u>	<u>2018</u>		
	(in thousands)			
Gross interest expense	\$ 32,220	\$ 30,231	\$ 1,989	6.6%
Capitalized interest and deferred financing costs	(20,585)	(19,156)	(1,429)	7.5%
Interest expense	<u>\$ 11,635</u>	<u>\$ 11,075</u>	<u>\$ 560</u>	<u>5.1%</u>

Gross interest expense, before the effect of capitalized interest and deferred financing costs, increased \$2.0 million, or 6.6%, for the three months ended September 30, 2019 as compared to the three months ended September 30, 2018 due to an increase in our average debt balance for the three months ended September 30, 2019.

Capitalized interest and deferred financing costs increased \$1.4 million, or 7.5%, for the three months ended September 30, 2019 compared to the three months ended September 30, 2018 primarily due to an increase in the average development asset balances qualifying for interest capitalization during the three months ended September 30, 2019. During the three months ended September 30, 2019 and 2018, we capitalized interest on in-process development projects and future development pipeline projects with an average aggregate cost basis of approximately \$2.0 billion and \$1.8 billion, respectively.

Net Income Attributable to Noncontrolling Interests in Consolidated Property Partnerships

Net income attributable to noncontrolling interests in consolidated property partnerships increased by \$0.4 million or 11.8% for the three months ended September 30, 2019 compared to the three months ended September 30, 2018 primarily due to higher occupancy at one property held in a property partnership in 2019. The amounts reported for the three months ended September 30, 2019 and 2018 are comprised of the noncontrolling interests' share of net income for 100 First Street Member, LLC ("100 First LLC"), 303 Second Street Member ("303 Second LLC") and Redwood City Partners, LLC ("Redwood LLC").

Comparison of the Nine Months Ended September 30, 2019 to the Nine Months Ended September 30, 2018

The following table summarizes our Net Operating Income, as defined, for our total portfolio for the nine months ended September 30, 2019 and 2018.

	Nine Months Ended September 30,		Dollar Change	Percentage Change
	2019	2018		
(\$ in thousands)				
Reconciliation of Net Income Available to Common Stockholders to Net Operating Income, as defined:				
Net Income Available to Common Stockholders	\$ 122,943	\$ 98,195	\$ 24,748	25.2 %
Net income attributable to noncontrolling common units of the Operating Partnership	2,423	2,008	415	20.7 %
Net income attributable to noncontrolling interests in consolidated property partnerships	11,941	10,833	1,108	10.2 %
Net income	\$ 137,307	\$ 111,036	\$ 26,271	23.7 %
Unallocated expense (income):				
General and administrative expenses	65,774	56,599	9,175	16.2 %
Leasing Costs	5,599	—	5,599	100.0 %
Depreciation and amortization	203,617	189,421	14,196	7.5 %
Interest income and other net investment gains	(3,205)	(1,147)	(2,058)	179.4 %
Interest expense	34,605	37,285	(2,680)	(7.2)%
Gains on sales of depreciable operating properties	(7,169)	—	(7,169)	(100.0)%
Net Operating Income, as defined	\$ 436,528	\$ 393,194	\$ 43,334	11.0 %

The following tables summarize our Net Operating Income, as defined, for our total portfolio for the nine months ended September 30, 2019 and 2018.

	Nine Months Ended September 30,									
	2019					2018				
	Same Store	Develop-ment	Acquisi-tion	Disposi-tion & Held for Sale	Total	Same Store	Develop-ment	Acquisi-tion	Disposi-tion & Held for Sale	Total
(in thousands)										
Operating revenues:										
Rental income	\$ 544,300	\$ 36,683	\$ 20,839	\$ 7,510	\$ 609,332	\$ 458,013	\$ —	\$ 4,496	\$ 27,165	\$ 489,674
Tenant reimbursements	—	—	—	—	—	54,751	—	911	4,809	60,471
Other property income	6,707	697	—	483	7,887	6,078	—	—	233	6,311
Total	551,007	37,380	20,839	7,993	617,219	518,842	—	5,407	32,207	556,456
Property and related expenses:										
Property expenses	107,765	5,968	2,087	2,173	117,993	91,806	242	387	6,966	99,401
Real estate taxes	48,950	4,412	2,287	914	56,563	47,745	598	751	3,327	52,421
Provision for bad debts	—	—	—	—	—	6,550	—	—	164	6,714
Ground leases	6,135	—	—	—	6,135	4,726	—	—	—	4,726
Total	162,850	10,380	4,374	3,087	180,691	150,827	840	1,138	10,457	163,262
Net Operating Income, as defined	\$ 388,157	\$ 27,000	\$ 16,465	\$ 4,906	\$ 436,528	\$ 368,015	\$ (840)	\$ 4,269	\$ 21,750	\$ 393,194

Nine Months Ended September 30, 2019 as compared to the Nine Months Ended September 30, 2018

	Same Store		Development		Acquisition		Disposition & Held for Sale		Total	
	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change
(\$ in thousands)										
Operating revenues:										
Rental income	\$ 86,287	18.8 %	\$ 36,683	100.0%	\$ 16,343	363.5 %	\$ (19,655)	(72.4)%	\$ 119,658	24.4 %
Tenant reimbursements	(54,751)	(100.0)%	—	—%	(911)	(100.0)%	(4,809)	(100.0)%	(60,471)	(100.0)%
Other property income	629	10.3 %	697	100.0%	—	—%	250	107.3 %	1,576	25.0 %
Total	<u>32,165</u>	<u>6.2 %</u>	<u>37,380</u>	<u>100.0%</u>	<u>15,432</u>	<u>285.4 %</u>	<u>(24,214)</u>	<u>(75.2)%</u>	<u>60,763</u>	<u>10.9 %</u>
Property and related expenses:										
Property expenses	15,959	17.4 %	5,726	NM*	1,700	439.3 %	(4,793)	(68.8)%	18,592	18.7 %
Real estate taxes	1,205	2.5 %	3,814	637.8%	1,536	204.5 %	(2,413)	(72.5)%	4,142	7.9 %
Provision for bad debts	(6,550)	(100.0)%	—	—%	—	—%	(164)	(100.0)%	(6,714)	(100.0)%
Ground leases	1,409	29.8 %	—	—%	—	—%	—	—%	1,409	29.8 %
Total	<u>12,023</u>	<u>8.0 %</u>	<u>9,540</u>	<u>NM*</u>	<u>3,236</u>	<u>284.4 %</u>	<u>(7,370)</u>	<u>(70.5)%</u>	<u>17,429</u>	<u>10.7 %</u>
Net Operating Income, as defined	<u>\$ 20,142</u>	<u>5.5 %</u>	<u>\$ 27,840</u>	<u>NM*</u>	<u>\$ 12,196</u>	<u>285.7 %</u>	<u>\$ (16,844)</u>	<u>(77.4)%</u>	<u>\$ 43,334</u>	<u>11.0 %</u>

*Percentage not meaningful.

The Company adopted Topic 842 on January 1, 2019 which resulted in rental revenues, tenant reimbursements, provision for/recoveries of bad debts, and lease termination fees being presented as one single component in rental income. The presentation changes required by Topic 842 were adopted prospectively with no restatement of previously reported periods required.

Net Operating Income increased \$43.3 million, or 11.0%, for the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018 primarily resulting from:

- An increase of \$20.1 million attributable to the Same Store Properties primarily resulting from:
 - An increase in total operating revenues of \$32.2 million primarily due to:
 - \$11.9 million increase from new leases and renewals at higher rates primarily in the San Francisco Bay Area and Greater Los Angeles regions;
 - \$15.7 million increase in the tenant reimbursement component of rental income due to the following:
 - \$9.0 million increase due to the adoption of Topic 842 on January 1, 2019, resulting in the gross-up of tenant direct billbacks, which were previously presented net in property expenses. These billbacks are also included in property expenses and have no net impact on net operating income;
 - \$4.0 million increase due to tenant recoveries of the new Proposition C gross receipts tax for San Francisco effective January 1, 2019;
 - \$1.5 million increase due to higher recoveries of recurring expenses related to property taxes, security, repairs and maintenance, and various other recurring expenses at certain properties;
 - \$0.9 million increase due to new triple net tenants in the Greater Seattle region which replaced prior year base year tenants, offset by a decrease due to one tenant in the San Francisco Bay Area paying for expenses directly; and
 - \$0.3 million increase due to lower abated tenant reimbursements and various other adjustments;
 - \$2.9 million net increase primarily due to a \$4.2 million reversal of provision for bad debts related to the improved credit quality of a tenant for which the Company recorded a bad debt reserve in 2018, partially offset by \$1.3 million of provision for bad debts recorded for other tenants during the nine months ended September 30, 2019. The provision for bad debts is included in rental income beginning January 1, 2019 in connection with the adoption of ASC 842; and

- \$1.6 million increase due to higher parking income resulting from higher tenant parking primarily at five properties;
- An increase in property and related expenses of \$12.0 million primarily due to the following:
 - \$16.0 million increase in property expenses primarily due to the following:
 - \$9.0 million increase due to the adoption of Topic 842 on January 1, 2019, resulting in the gross-up of tenant direct billbacks, which were previously presented net in property expenses. These billbacks are also included in operating revenues and have no net impact on net operating income;
 - \$4.0 million increase due to the new Proposition C gross receipts tax in San Francisco passed through to tenants which became effective on January 1, 2019; and
 - \$2.0 million increase in reimbursable expenses such as utilities, security, contract services, repairs and maintenance, and various other recurring expenses and a \$0.5 million increase in non-reimbursable expenses primarily due to higher property management costs;
 - \$1.2 million increase in real estate taxes primarily comprised of:
 - \$1.8 million increase due to higher supplemental taxes assessed in 2019 for the 2016 to 2019 tax years at two properties in the Greater Los Angeles area; and
 - \$0.5 million increase due to regular annual increases at various properties across the portfolio; partially offset by
 - \$1.4 million decrease due to the adoption of Topic 842 on January 1, 2019, which resulted in property taxes related to our four ground leases where the Company is the lessee to be presented in ground lease expense;
 - \$1.4 million increase in ground leases primarily due to the adoption of Topic 842 on January 1, 2019, which resulted in property taxes related to properties where the Company is the lessee under a ground lease to be presented in ground lease expense; partially offset by
 - \$6.6 million decrease in provision for bad debts due to 2018 reserves primarily related to one tenant. The provision for bad debts was included in operating expenses prior to the adoption of ASC 842 on January 1, 2019;
- An increase of \$27.8 million attributable to the Development Properties; and
- An increase of \$12.2 million attributable to the Acquisition Properties; partially offset by
- A decrease of \$16.8 million attributable to the Disposition & Held for Sale Properties.

Other Expenses and Income

General and Administrative Expenses

General and administrative expenses increased \$9.2 million, or 16.2%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to the following:

- An increase of approximately \$9.1 million primarily related to severance and other compensation and benefit related costs;
- An increase of \$1.9 million attributable to compensation expense related to the mark-to-market adjustment for the Company's deferred compensation plan; partially offset by
- A net decrease of \$1.8 million due to lower legal costs incurred in 2019 compared to 2018, partially offset by an increase in other general and administrative expenses.

Leasing Costs

Effective January 1, 2019, the Company adopted Topic 842 and expensed \$5.6 million of indirect leasing costs during the nine months ended September 30, 2019. Amounts in prior periods were capitalized under previous accounting guidance.

Depreciation and Amortization

Depreciation and amortization increased \$14.2 million, or 7.5%, for the nine months ended September 30, 2019 compared to the three months ended September 30, 2018 primarily due to the following:

- An increase of \$5.3 million attributable to the Same Store Properties;
- An increase of \$8.3 million attributable to the Development Properties; and
- An increase of \$9.4 million attributable to the Acquisition Properties; partially offset by
- A decrease of \$8.8 million attributable to the Disposition & Held for Sale Properties.

Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and deferred financing cost amortization, and capitalized interest, including capitalized debt discounts/premiums and deferred financing cost amortization for the nine months ended September 30, 2019 and 2018:

	Nine Months Ended September 30,		Dollar Change	Percentage Change
	2019	2018		
	(in thousands)			
Gross interest expense	\$ 95,507	\$ 85,834	\$ 9,673	11.3 %
Capitalized interest and deferred financing costs	(60,902)	(48,549)	(12,353)	25.4 %
Interest expense	\$ 34,605	\$ 37,285	\$ (2,680)	(7.2)%

Gross interest expense, before the effect of capitalized interest and deferred financing costs, increased \$9.7 million or 11.3% for the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018 due to an increase in our average debt balance for the nine months ended September 30, 2019.

Capitalized interest and deferred financing costs increased \$12.4 million or 25.4%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to an increase in the average development asset balances qualifying for interest capitalization for the nine months ended September 30, 2019. During the nine months ended September 30, 2019 and 2018, we capitalized interest on in-process development projects and future development pipeline projects with an average aggregate cost basis of approximately \$1.9 billion and \$1.5 billion, respectively.

Net Income Attributable to Noncontrolling Interests in Consolidated Property Partnerships

Net income attributable to noncontrolling interests in consolidated property partnerships increased \$1.1 million or 10.2% for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to higher occupancy at one property held in a property partnership in 2019. The amounts reported for the nine months ended September 30, 2019 and 2018 are comprised of the noncontrolling interests' share of net income for 100 First Street Member, LLC ("100 First LLC"), 303 Second Street Member ("303 Second LLC") and Redwood City Partners, LLC ("Redwood LLC").

Liquidity and Capital Resources of the Company

In this “Liquidity and Capital Resources of the Company” section, the term the “Company” refers only to Kilroy Realty Corporation on an unconsolidated basis and excludes the Operating Partnership and all other subsidiaries.

The Company’s business is operated primarily through the Operating Partnership. Distributions from the Operating Partnership are the Company’s primary source of capital. The Company believes the Operating Partnership’s sources of working capital, specifically its cash flow from operations and borrowings available under its unsecured revolving credit facility and funds from its capital recycling program, including strategic ventures, are adequate for it to make its distribution payments to the Company and, in turn, for the Company to make its dividend payments to its common stockholders for the next twelve months. Cash flows from operating activities generated by the Operating Partnership for the nine months ended September 30, 2019 were sufficient to cover the Company’s payment of cash dividends to its stockholders. However, there can be no assurance that the Operating Partnership’s sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including its ability to make distributions to the Company. The unavailability of capital could adversely affect the Operating Partnership’s ability to make distributions to the Company, which would in turn, adversely affect the Company’s ability to pay cash dividends to its stockholders.

The Company is a well-known seasoned issuer and the Company and the Operating Partnership have an effective shelf registration statement that provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depository shares, warrants and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions, available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes.

As the sole general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes, and the Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities and the revenues and expenses of the Company and the Operating Partnership are substantially the same on their respective financial statements. The section entitled “Liquidity and Capital Resources of the Operating Partnership” should be read in conjunction with this section to understand the liquidity and capital resources of the Company on a consolidated basis and how the Company is operated as a whole.

Distribution Requirements

The Company is required to distribute 90% of its taxable income (subject to certain adjustments and excluding net capital gains) on an annual basis to maintain qualification as a REIT for federal income tax purposes and is required to pay income tax at regular corporate rates to the extent it distributes less than 100% of its taxable income (including capital gains). As a result of these distribution requirements, the Operating Partnership cannot rely on retained earnings to fund its on-going operations to the same extent as other companies whose parent companies are not REITs. In addition, the Company may be required to use borrowings under the Operating Partnership’s revolving credit facility, if necessary, to meet REIT distribution requirements and maintain its REIT status. The Company may also need to continue to raise capital in the equity markets to fund the Operating Partnership’s working capital needs, as well as potential developments of new or existing properties or acquisitions.

The Company intends to continue to make, but has not committed to make, regular quarterly cash distributions to common stockholders, and through the Operating Partnership, common unitholders from the Operating Partnership’s cash flow from operating activities. All such distributions are at the discretion of the Board of Directors. As the Company intends to maintain distributions at a level sufficient to meet the REIT distribution requirements and minimize its obligation to pay income and excise taxes, it will continue to evaluate whether the current levels of distribution are sufficient to do so throughout 2019. In addition, in the event the Company is unable to identify and complete the acquisition of suitable replacement properties to effect Section 1031 Exchanges or is unable to successfully complete Section 1031 Exchanges to defer some or all of the taxable gains related to property dispositions, the Company may elect to distribute a special dividend to its common stockholders and common unitholders in order to minimize or eliminate income taxes on such gains. The Company considers market factors and its performance in addition to REIT requirements in determining its distribution levels. Amounts accumulated for distribution to stockholders are

invested primarily in interest-bearing accounts and short-term interest-bearing securities, which is consistent with the Company's intention to maintain its qualification as a REIT. Such investments may include, for example, obligations of the Government National Mortgage Association, other governmental agency securities, certificates of deposit, and interest-bearing bank deposits.

On September 11, 2019, the Board of Directors declared a regular quarterly cash dividend of \$0.485. The regular quarterly cash dividend is payable to stockholders of record on September 30, 2019 and a corresponding cash distribution of \$0.485 per Operating Partnership unit is payable to holders of the Operating Partnership's common limited partnership interests of record on September 30, 2019, including those owned by the Company. The total cash quarterly dividends and distributions paid on October 16, 2019 were \$52.4 million.

Debt Covenants

The covenants contained within certain of our unsecured debt obligations generally prohibit the Company from paying dividends during an event of default in excess of an amount which results in distributions to us in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.

Capitalization

As of September 30, 2019, our total debt as a percentage of total market capitalization was 28.4%, which was calculated based on the closing price per share of the Company's common stock of \$77.89 on September 30, 2019 as shown in the following table:

	Shares/Units at September 30, 2019	Aggregate Principal Amount or \$ Value Equivalent	% of Total Market Capitalization
(\$ in thousands)			
Debt: ⁽¹⁾⁽²⁾			
Unsecured Term Loan Facility		\$ 150,000	1.3%
Unsecured Senior Notes due 2023		300,000	2.6%
Unsecured Senior Notes due 2024		425,000	3.6%
Unsecured Senior Notes due 2025		400,000	3.4%
Unsecured Senior Notes Series A & B due 2026		250,000	2.1%
Unsecured Senior Notes due 2028		400,000	3.4%
Unsecured Senior Notes due 2029		400,000	3.4%
Unsecured Senior Notes Series A & B due 2027 & 2029		250,000	2.1%
Unsecured Senior Notes due 2030		500,000	4.3%
Secured debt		259,967	2.2%
Total debt		\$ 3,334,967	28.4%
Equity and Noncontrolling Interest in the Operating Partnership: ⁽³⁾			
Common limited partnership units outstanding ⁽⁴⁾	2,023,287	\$ 157,594	1.3%
Common shares outstanding ⁽⁵⁾	106,011,916	8,257,268	70.3%
Total equity and noncontrolling interest in the Operating Partnership		\$ 8,414,862	71.6%
Total Market Capitalization		\$ 11,749,829	100.0%

(1) Represents gross aggregate principal amount due at maturity before the effect of the following at September 30, 2019: \$21.1 million of unamortized deferred financing costs on the unsecured term loan facility, unsecured senior notes, and secured debt and \$6.7 million of unamortized discounts for the unsecured senior notes.

(2) As of September 30, 2019, there was no outstanding balance on the unsecured revolving credit facility.

(3) Value based on closing price per share of our common stock of \$77.89 as of September 30, 2019.

(4) Includes common units of the Operating Partnership not owned by the Company; does not include noncontrolling interests in consolidated property partnerships.

(5) Shares of common stock outstanding exclude 1,201,204 shares of common stock sold under forward equity sale agreements that remain to be settled as of September 30, 2019.

Liquidity and Capital Resources of the Operating Partnership

In this “Liquidity and Capital Resources of the Operating Partnership” section, the terms “we,” “our,” and “us” refer to the Operating Partnership or the Operating Partnership and the Company together, as the context requires.

General

Our primary liquidity sources and uses are as follows:

Liquidity Sources

- Net cash flow from operations;
- Borrowings under the Operating Partnership’s unsecured revolving credit facility and term loan facility;
- Proceeds from our capital recycling program, including the disposition of less strategic or core assets and the formation of strategic ventures;
- Proceeds from additional secured or unsecured debt financings; and
- Proceeds from public or private issuance of debt, equity or preferred equity securities.

Liquidity Uses

- Development and redevelopment costs;
- Operating property or undeveloped land acquisitions;
- Property operating and corporate expenses;
- Capital expenditures, tenant improvement and leasing costs;
- Debt service and principal payments, including debt maturities;
- Distributions to common and preferred security holders;
- Repurchases and redemptions of outstanding common stock of the Company; and
- Outstanding debt repurchases, redemptions and repayments.

General Strategy

Our general strategy is to maintain a conservative balance sheet with a strong credit profile and to maintain a capital structure that allows for financial flexibility and diversification of capital resources. We manage our capital structure to reflect a long-term investment approach and utilize multiple sources of capital to meet our long-term capital requirements. We believe that our current projected liquidity requirements for the next twelve-month period, as set forth above under the caption “—Liquidity Uses,” will be satisfied using a combination of the liquidity sources listed above, although there can be no assurance in this regard. We believe our conservative leverage and staggered debt maturities provide us with financial flexibility and enhance our ability to obtain additional sources of liquidity if necessary, and, therefore, we are well-positioned to refinance or repay maturing debt and to pursue our strategy of seeking attractive acquisition opportunities, which we may finance, as necessary, with future public and private issuances of debt and equity securities.

Liquidity Sources

Unsecured Revolving Credit Facility and Term Loan Facility

The following table summarizes the balance and terms of our unsecured revolving credit facility as of September 30, 2019 and December 31, 2018:

	September 30, 2019	December 31, 2018
	(in thousands)	
Outstanding borrowings	\$ —	\$ 45,000
Remaining borrowing capacity	750,000	705,000
Total borrowing capacity ⁽¹⁾	\$ 750,000	\$ 750,000
Interest rate ⁽²⁾	3.02%	3.48%
Facility fee-annual rate ⁽³⁾	0.200%	
Maturity date	July 2022	

(1) We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing capacity, up to an additional \$600.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) Our unsecured revolving credit facility interest rate was calculated based the contractual rate of LIBOR plus 1.000% as of September 30, 2019 and December 31, 2018.

(3) Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of September 30, 2019 and December 31, 2018, \$3.7 million and \$4.7 million of unamortized deferred financing costs, respectively, which are included in prepaid expenses and other assets, net on our consolidated balance sheets, remained to be amortized through the maturity date of our unsecured revolving credit facility.

We intend to borrow under the unsecured revolving credit facility as necessary for general corporate purposes, to finance development and redevelopment expenditures, to fund potential acquisitions and to potentially repay long-term debt.

The following table summarizes the balance and terms of our unsecured term loan facility as of September 30, 2019 and December 31, 2018:

	September 30, 2019	December 31, 2018
	(in thousands)	
Outstanding borrowings	\$ 150,000	\$ 150,000
Remaining borrowing capacity	—	—
Total borrowing capacity ⁽¹⁾	\$ 150,000	\$ 150,000
Interest rate ⁽²⁾	3.13%	3.49%
Undrawn facility fee-annual rate ⁽³⁾	0.200%	
Maturity date	July 2022	

(1) As of September 30, 2019 and December 31, 2018, \$0.7 million and \$0.9 million of unamortized deferred financing costs, respectively, remained to be amortized through the maturity date of our unsecured term loan facility.

(2) Our unsecured term loan facility interest rate was calculated based on the contractual rate of LIBOR plus 1.100% as of September 30, 2019 and December 31, 2018.

(3) Prior to borrowing the full capacity of our unsecured term loan facility, the undrawn facility fee was calculated based on any unused borrowing capacity and was paid on a quarterly basis.

Capital Recycling Program

As discussed in the section “*Factors That May Influence Future Results of Operations - Capital Recycling Program*,” we continuously evaluate opportunities for the potential disposition of properties and undeveloped land in our portfolio or the formation of strategic ventures with the intent of recycling the proceeds generated from the disposition of less strategic or core assets into capital used to finance development expenditures, to fund new acquisitions, to repay long-term debt and for other general corporate purposes. As part of this strategy, we attempt to enter into Section 1031 Exchanges, when possible, to defer some or all of the taxable gains on the sales, if any, for federal and state income tax purposes.

In connection with our capital recycling strategy, during the nine months ended September 30, 2019, we completed the sale of one operating property to an unaffiliated third party for gross proceeds of \$18.3 million. As of September 30, 2019, we had one operating property held for sale with an expected sales price of \$115.5 million. The sale of this property is expected to close in the fourth quarter of 2019 and the Company does not anticipate any additional dispositions during 2019. However, any potential future disposition transactions and the timing of any potential future capital recycling transactions will depend on market conditions and other factors, including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. In addition, we cannot assure you that we will dispose of any additional properties, or that we will be able to identify and complete the acquisitions of suitable replacement properties to effect Section 1031 Exchanges to defer some or all of the taxable gains related to our capital recycling program.

At-The-Market Stock Offering Program

Under our at-the-market stock offering program, which commenced in June 2018, we may offer and sell shares of our common stock having an aggregate gross sales price up to \$500.0 million from time to time in “at-the-market” offerings. In connection with the at-the-market program, the Company may enter into forward equity sale agreements with certain financial institutions acting as forward purchasers whereby, at our discretion, the forward purchasers may borrow and sell shares of our common stock under our at-the-market program. The use of a forward equity sale agreement allows the Company to lock in a share price on the sale of shares of our common stock at the time the agreement is executed but defer settling the forward equity sale agreements and receiving the proceeds from the sale of shares until a later date.

During the nine months ended September 30, 2019, we executed 12-month forward equity sale agreements with financial institutions acting as forward purchasers under our at-the-market stock offering program to sell 1,201,204 shares of common stock at a weighted average sales price of \$75.92 per share before underwriting discounts, commissions and offering expenses. The Company did not receive any proceeds from the sale of its common shares by the forward purchasers. The Company currently expects to fully physically settle the forward equity sale agreements and receive cash proceeds upon one or more settlement dates, at the Company’s discretion, prior to the final settlement dates under the forward equity sale agreements in March and April 2020, in which case we expect to receive aggregate net cash proceeds at settlement equal to the number of shares specified in such forward equity sale agreement multiplied by the relevant forward price per share. The weighted average forward sale price that we expect to receive upon physical settlement of the agreements will be subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers’ stock borrowing costs and (iii) scheduled dividends during the term of the agreements. We have not settled any portion of these forward equity sale agreements as of the date of this filing. Upon physical settlement, the Company will contribute the net proceeds from the issuance of shares of our common stock to the Operating Partnership in exchange for an equal number of units in the Operating Partnership.

Since commencement of the program, we have completed sales of 447,466 shares of common stock through September 30, 2019 and 1,201,204 shares have been sold by forward purchasers under forward equity sale agreements, which have not been settled as of the date of this filing. We did not settle any forward sales of common stock under our at-the-market program during the nine months ended September 30, 2019 and as of September 30, 2019 approximately \$375.0 million remains available to be sold under this program. Actual future sales will depend upon a variety of factors, including but not limited to, market conditions, the trading price of the Company’s common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under this program.

2018 Common Stock Forward Equity Sale Agreements

In July 2019, the Company physically settled the forward equity sale agreements entered into in August 2018 with certain financial institutions acting as forward purchasers in connection with an offering of 5,000,000 shares of common stock at an initial gross offering price of \$360.5 million, or \$72.10 per share, before underwriting discounts, commissions and offering expenses. Upon settlement, the Company issued 5,000,000 shares of common stock for net proceeds of \$354.3 million and contributed the net proceeds to the Operating Partnership in exchange for an equal number of units in the Operating Partnership.

Shelf Registration Statement

The Company is a well-known seasoned issuer and the Company and the Operating Partnership have an effective shelf registration statement that provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depository shares and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions,

available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes. On September 18, 2019, the Company filed with the Securities and Exchange Commission a shelf registration statement on Form S-3, which became immediately effective upon filing.

Unsecured Senior Notes

In September 2019, the Operating Partnership issued \$500.0 million of aggregate principal amount of unsecured senior notes in a registered public offering. The outstanding balance of the unsecured senior notes is included in unsecured debt, net of an initial issuance discount of \$0.6 million, on our consolidated balance sheets. The unsecured senior notes, which are scheduled to mature on February 15, 2030, require semi-annual interest payments each February and August based on a stated annual interest rate of 3.050%. The Operating Partnership may redeem the notes at any time prior to February 15, 2030, either in whole or in part, subject to the payment of an early redemption premium prior to a par call option period commencing three months prior to maturity.

Unsecured and Secured Debt

The aggregate principal amount of the unsecured debt and secured debt of the Operating Partnership outstanding as of September 30, 2019 was as follows:

	Aggregate Principal Amount Outstanding	
	(in thousands)	
Unsecured Term Loan Facility ⁽¹⁾	\$	150,000
Unsecured Senior Notes due 2023		300,000
Unsecured Senior Notes due 2024		425,000
Unsecured Senior Notes due 2025		400,000
Unsecured Senior Notes Series A & B due 2026		250,000
Unsecured Senior Notes due 2028		400,000
Unsecured Senior Notes due 2029		400,000
Unsecured Senior Notes Series A & B due 2027 & 2029		250,000
Unsecured Senior Notes due 2030		500,000
Secured Debt		259,967
Total Unsecured and Secured Debt	\$	3,334,967
Less: Unamortized Net Discounts and Deferred Financing Costs ⁽²⁾		(27,731)
Total Debt, Net	\$	<u>3,307,236</u>

(1) As of September 30, 2019, there was no outstanding balance on the unsecured revolving credit facility.

(2) Includes \$21.1 million of unamortized deferred financing costs on the unsecured term loan facility, unsecured senior notes, and secured debt and \$6.7 million of unamortized discounts for the unsecured senior notes. Excludes unamortized deferred financing costs on the unsecured revolving credit facility.

Debt Composition

The composition of the Operating Partnership's aggregate debt balances between secured and unsecured and fixed-rate and variable-rate debt as of September 30, 2019 and December 31, 2018 was as follows:

	Percentage of Total Debt ⁽¹⁾		Weighted Average Interest Rate ⁽¹⁾	
	September 30, 2019	December 31, 2018	September 30, 2019	December 31, 2018
Secured vs. unsecured:				
Unsecured ⁽²⁾	92.2%	88.6%	3.9%	4.0%
Secured	7.8%	11.4%	3.9%	4.4%
Variable-rate vs. fixed-rate:				
Variable-rate	4.5%	6.6%	3.1%	3.5%
Fixed-rate ⁽²⁾	95.5%	93.4%	3.9%	4.1%
Stated rate ⁽²⁾			3.9%	4.1%
GAAP effective rate ⁽³⁾			3.9%	4.0%
GAAP effective rate including debt issuance costs			4.1%	4.2%

(1) As of the end of the period presented.

(2) Excludes the impact of the amortization of any debt discounts/premiums and deferred financing costs.

(3) Includes the impact of the amortization of any debt discounts/premiums, excluding deferred financing costs.

Liquidity Uses

Contractual Obligations

Refer to our 2018 Annual Report on Form 10-K for a discussion of our contractual obligations. There have been no material changes, outside of the ordinary course of business, to these contractual obligations during the nine months ended September 30, 2019.

Other Liquidity Uses

Development

As of September 30, 2019, we had six development projects under construction. These projects have a total estimated investment of approximately \$2.2 billion of which we have incurred approximately \$1.2 billion and committed an additional \$885.0 million as of September 30, 2019, of which \$116.0 million is expected to be spent through the end of 2019. In addition, as of September 30, 2019, we had two development projects in the tenant improvement phase. These projects have a total estimated investment of approximately \$685.0 million of which we have incurred approximately \$624.0 million, net of retention, and committed an additional \$61.0 million as of September 30, 2019, of which \$27.0 million is expected to be spent through the end of 2019. Furthermore, we currently believe we may spend up to \$15.0 million on future development pipeline projects that we expect we may commence construction on throughout the remainder of 2019. Ultimate timing of these expenditures may fluctuate given construction progress and leasing status of the projects. We expect that any material additional development activities will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities, the disposition of assets under our capital recycling program, or strategic venture opportunities.

Acquisitions

As discussed in the section "Factors That May Influence Future Results of Operations - Acquisitions," we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as value-add operating properties, dependent on market conditions and business cycles, among other factors. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Any material acquisitions will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities, the disposition of assets under our capital recycling program, the formation of strategic ventures or through the assumption of existing debt. During the nine months ended September 30, 2019, we acquired a 2.3-acre development site in San Diego, California for a cash purchase price of \$40.0 million. As of September 30, 2019, we had \$50.0 million of acquisition deposits related to the acquisition of a 158,000 square foot creative office campus in Culver City, California that were nonrefundable, subject to closing conditions required to be met by the seller. On October 15, 2019, the Company completed this acquisition for a total cash purchase price of \$186.0 million.

We cannot provide assurance that we will enter into any agreements to acquire properties, or undeveloped land, or that the potential acquisitions contemplated by any agreements we may enter into in the future will be completed.

Debt Maturities

We believe our conservative leverage and staggered debt maturities provide us with financial flexibility and enhance our ability to obtain additional sources of liquidity if necessary, and, therefore, we believe we are well-positioned to refinance or repay maturing debt and to pursue our strategy of seeking attractive acquisition opportunities, which we may finance, as necessary, with future public and private issuances of debt and equity securities. However, we can provide no assurance that we will have access to the public or private debt or equity markets in the future on favorable terms or at all. On February 11, 2019, the Company repaid at par a secured mortgage note payable due in June 2019 for \$74.3 million. Our next debt maturities occur in July 2022.

Share Repurchases

On February 23, 2016, the Company's Board of Directors approved a 4,000,000 share increase to the Company's existing share repurchase program bringing the total current repurchase authorization to 4,988,025 shares. As of September 30, 2019, 4,935,826 shares remain eligible for repurchase under the Company's share repurchase program. Under this program, repurchases may be made in open market transactions at prevailing prices or through privately negotiated transactions. We may elect to repurchase shares of our common stock under this program in the future depending upon various factors, including market conditions, the trading price of our common stock and our other uses of capital. This program does not have a termination date and repurchases may be discontinued at any time. We intend to fund repurchases, if any, primarily with the proceeds from property dispositions.

Other Potential Future Liquidity Uses

The amounts we incur for tenant improvements and leasing costs depend on actual leasing activity. Tenant improvements and leasing costs generally fluctuate in any given period depending on factors such as the type and condition of the property, the term of the lease, the type of the lease, the involvement of external leasing agents, and overall market conditions. Capital expenditures may fluctuate in any given period subject to the nature, extent and timing of improvements required to maintain our properties.

Factors That May Influence Future Sources of Capital and Liquidity of the Company and the Operating Partnership

We continue to evaluate sources of financing for our business activities, including borrowings under the unsecured revolving credit facility, issuance of public and private equity securities, unsecured debt and fixed-rate secured mortgage financing, proceeds from the disposition of selective assets through our capital recycling program, and the formation of strategic ventures. However, our ability to obtain new financing or refinance existing borrowings on favorable terms could be impacted by various factors, including the state of the macro economy, the state of the credit and equity markets, significant tenant defaults, a decline in the demand for office properties, a decrease in market rental rates or market values of real estate assets in our submarkets, and the amount of our future borrowings. These events could result in the following:

- Decreases in our cash flows from operations, which could create further dependence on the unsecured revolving credit facility;
- An increase in the proportion of variable-rate debt, which could increase our sensitivity to interest rate fluctuations in the future; and
- A decrease in the value of our properties, which could have an adverse effect on the Operating Partnership's ability to incur additional debt, refinance existing debt at competitive rates, or comply with its existing debt obligations.

In addition to the factors noted above, the Operating Partnership's credit ratings are subject to ongoing evaluation by credit rating agencies and may be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. In the event that the Operating Partnership's credit ratings are downgraded, we may incur higher borrowing costs and may experience difficulty in obtaining additional financing or refinancing existing indebtedness.

Debt Covenants

The unsecured revolving credit facility, unsecured term loan facility, unsecured term loan, unsecured senior notes, and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Key existing financial covenants and their covenant levels include:

Unsecured Credit and Term Loan Facility and Private Placement Notes (as defined in the applicable Credit Agreements):	Covenant Level	Actual Performance as of September 30, 2019
Total debt to total asset value	less than 60%	29%
Fixed charge coverage ratio	greater than 1.5x	3.3x
Unsecured debt ratio	greater than 1.67x	2.96x
Unencumbered asset pool debt service coverage	greater than 1.75x	3.99x
Unsecured Senior Notes due 2023, 2024, 2025, 2028, 2029 and 2030 (as defined in the applicable Indentures):		
Total debt to total asset value	less than 60%	35%
Interest coverage	greater than 1.5x	10.9x
Secured debt to total asset value	less than 40%	3%
Unencumbered asset pool value to unsecured debt	greater than 150%	284%

The Operating Partnership was in compliance with all of its debt covenants as of September 30, 2019. Our current expectation is that the Operating Partnership will continue to meet the requirements of its debt covenants in both the short and long term. However, in the event of an economic slowdown or continued volatility in the credit markets, there is no certainty that the Operating Partnership will be able to continue to satisfy all of the covenant requirements.

Consolidated Historical Cash Flow Summary

The following summary discussion of our consolidated historical cash flow is based on the consolidated statements of cash flows in Item 1. “Financial Statements” and is not meant to be an all-inclusive discussion of the changes in our cash flow for the periods presented below. Changes in our cash flow include changes in cash and cash equivalents and restricted cash. Our historical cash flow activity for the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018 is as follows:

	Nine Months Ended September 30,			
	2019	2018	Dollar Change	Percentage Change
	(\$ in thousands)			
Net cash provided by operating activities	\$ 301,390	\$ 317,215	\$ (15,825)	(5.0)%
Net cash used in investing activities	\$ (727,184)	\$ (805,400)	\$ 78,216	9.7 %
Net cash provided by financing activities	\$ 558,680	\$ 507,904	\$ 50,776	10.0 %

Operating Activities

Our cash flows from operating activities depends on numerous factors including the occupancy level of our portfolio, the rental rates achieved on our leases, the collectability of rent and recoveries from our tenants, the level of operating expenses, the impact of property acquisitions, completed development projects and related financing activities, and other general and administrative costs. Our net cash provided by operating activities decreased by \$15.8 million, or 5.0%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to free rent and beneficial occupancy periods for several tenants during the nine months ended September 30, 2019. See additional information under the caption “—Results of Operations.”

Investing Activities

Our cash flows from investing activities is generally used to fund development and operating property acquisitions, expenditures for development projects, and recurring and nonrecurring capital expenditures for our operating properties, net of proceeds received from dispositions of real estate assets. Our net cash used in investing activities decreased by \$78.2 million, or 9.7%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to \$90.0 million of expenditures for acquisitions during the nine months ended September 30, 2019 compared to \$401.3 million of

expenditures for acquisitions during the nine months ended September 30, 2018, partially offset by approximately \$243.6 million of higher development expenditures during the nine months ended September 30, 2019.

Financing Activities

Our cash flows from financing activities is principally impacted by our capital raising activities, net of dividends and distributions paid to common and preferred security holders. Our net cash provided by financing activities increased by \$50.8 million, or 10.0%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018 primarily due to the settlement of our August 2018 forward equity sale agreements and the issuance of our \$500.0 million unsecured senior notes due 2030 during the nine months ended September 30, 2019 partially offset by higher repayments on our unsecured revolving credit facility during the nine months ended September 30, 2019.

Off-Balance Sheet Arrangements

As of September 30, 2019 and as of the date this report was filed, we did not have any off-balance sheet transactions, arrangements or obligations, including contingent obligations.

Non-GAAP Supplemental Financial Measure: Funds From Operations (“FFO”)

We calculate FFO in accordance with the 2018 Restated White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. We also add back net income attributable to noncontrolling common units of the Operating Partnership because we report FFO attributable to common stockholders and common unitholders.

We believe that FFO is a useful supplemental measure of our operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, our FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, we believe that FFO along with the required GAAP presentations provides a more complete measurement of our performance relative to our competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of our operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which are significant economic costs and could materially impact our results from operations.

The following table presents our FFO for the three and nine months ended September 30, 2019 and 2018:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(in thousands)			
Net income available to common stockholders	\$ 43,846	\$ 34,400	\$ 122,943	\$ 98,195
Adjustments:				
Net income attributable to noncontrolling common units of the Operating Partnership	852	691	2,423	2,008
Net income attributable to noncontrolling interests in consolidated property partnerships	3,600	3,219	11,941	10,833
Depreciation and amortization of real estate assets	67,985	61,609	199,967	186,242
Gains on sales of depreciable real estate	—	—	(7,169)	—
Funds From Operations attributable to noncontrolling interests in consolidated property partnerships	(7,040)	(5,672)	(21,145)	(18,117)
Funds From Operations ⁽¹⁾⁽²⁾	\$ 109,243	\$ 94,247	\$ 308,960	\$ 279,161

(1) Reported amounts are attributable to common stockholders, common unitholders and restricted stock unitholders.

(2) FFO available to common stockholders and unitholders includes amortization of deferred revenue related to tenant-funded tenant improvements of \$6.8 million and \$4.8 million for the three months ended September 30, 2019 and 2018, respectively, and \$14.9 million and \$13.7 million for the nine months ended September 30, 2019 and 2018, respectively.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about our market risk is disclosed in Part II, Item 7A, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2018, and is incorporated herein by reference. There have been no material changes for the three months ended September 30, 2019, to the information provided in Part II, Item 7A, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2018.

ITEM 4. CONTROLS AND PROCEDURES

Kilroy Realty Corporation

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures as of September 30, 2019, the end of the period covered by this report. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded, as of that time, the disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes that occurred during the quarter covered by this report in the Company's internal control over financial reporting identified in connection with the evaluation referenced above that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Kilroy Realty, L.P.

The Operating Partnership maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Operating Partnership's reports under the Exchange Act is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer of its general partner, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Operating Partnership carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer of its general partner, of the effectiveness of the design and operation of the disclosure controls and procedures as of September 30, 2019, the end of the period covered by this report. Based on the foregoing, the Chief Executive Officer and Chief Financial Officer of its general partner concluded, as of that time, the disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes that occurred during the quarter covered by this report in the Operating Partnership's internal control over financial reporting identified in connection with the evaluation referenced above that have materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We and our properties are subject to routine litigation incidental to our business. These matters are generally covered by insurance. As of September 30, 2019, we are not a defendant in, and our properties are not subject to, any legal proceedings that we believe, if determined adversely to us, would have a material adverse effect upon our financial condition, results of operations or cash flows.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors included in the Company's and the Operating Partnership's annual report on Form 10-K for the year ended December 31, 2018.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) *Recent Sales of Unregistered Securities: None.*

(b) *Use of Proceeds from Registered Securities: None.*

(c) *Purchases of Equity Securities by the Issuer and Affiliated Purchasers:*

The table below reflects our purchases of common stock during each of the three months in the three-month period ended September 30, 2019.

Period	Total Number of Shares of Stock Purchased ⁽¹⁾	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) that May Yet be Purchased Under the Plans or Programs
July 1, 2019 - July 31, 2019	5,457	\$ 76.75	—	—
August 1, 2019 - August 31, 2019	—	—	—	—
September 1, 2019 - September 30, 2019	15,811	77.90	—	—
Total	21,268	\$ 77.60	—	—

(1) Includes shares of common stock remitted to the Company to satisfy tax withholding obligations in connection with the distribution of, or the vesting and distribution of, restricted stock units or restricted stock in shares of common stock. The value of such shares of common stock remitted to the Company was based on the closing price of the Company's common stock on the applicable withholding date.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

<u>Exhibit Number</u>	<u>Description</u>
3.(i)1	Kilroy Realty Corporation Articles of Restatement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)
3.(i)2	Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)3	Amendment to the Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)4	Articles Supplementary reclassifying shares of the Series G Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)
3.(i)5	Articles Supplementary reclassifying shares of the Series H Preferred Stock of the Company (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 23, 2017)
3.(ii)1	Fifth Amended and Restated Bylaws of Kilroy Realty Corporation (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 1, 2017)
3.(ii)2	Seventh Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated as of August 15, 2012, as amended (previously filed by Kilroy Realty Corporation on Form 10-Q for the quarter ended June 30, 2014)
10.1*†	Confidential Separation Agreement and Release of Claims by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Stephen A. Rosetta effective as of August 26, 2019
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty Corporation
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty Corporation
31.3*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty, L.P.
31.4*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty, L.P.
32.1*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty Corporation
32.2*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty Corporation
32.3*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty, L.P.
32.4*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty, L.P.
101.1	The following Kilroy Realty Corporation and Kilroy Realty, L.P. financial information for the quarter ended September 30, 2019, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Equity (unaudited), (iv) Consolidated Statements of Capital (unaudited), (v) Consolidated Statements of Cash Flows (unaudited) and (vi) Notes to the Consolidated Financial Statements (unaudited). ⁽¹⁾

* Filed herewith.

† Management contract or compensatory plan or arrangement.

(1) Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on October 24, 2019.

KILROY REALTY CORPORATION

By: /s/ John Kilroy

John Kilroy
President and Chief Executive Officer
(Principal Executive Officer)

By: /s/ Tyler H. Rose

Tyler H. Rose
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

By: /s/ Meryll E. Werber

Meryll E. Werber
Senior Vice President, Chief Accounting Officer and Controller
(Principal Accounting Officer)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on October 24, 2019.

KILROY REALTY, L.P.

BY: KILROY REALTY CORPORATION

Its general partner

By: /s/ John Kilroy

John Kilroy
President and Chief Executive Officer
(Principal Executive Officer)

By: /s/ Tyler H. Rose

Tyler H. Rose
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

By: /s/ Merryl E. Werber

Merryl E. Werber
Senior Vice President, Chief Accounting Officer and Controller
(Principal Accounting Officer)

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Section 2: EX-10.1 (EXHIBIT 10.1)

Exhibit 10.1

CONFIDENTIAL SEPARATION AGREEMENT AND RELEASE OF CLAIMS

This Confidential Separation Agreement and Release of Claims ("Agreement") is entered into by and between, on the one hand, Stephen A. Rosetta ("Mr. Rosetta") and, on the other hand, Kilroy Realty Corporation, a Maryland corporation, and Kilroy Realty, L.P., a Delaware limited partnership (collectively, "KRC"). KRC and Mr. Rosetta may be referred to herein jointly as "the parties" or individually as "the party."

RECITALS

WHEREAS, KRC has employed Mr. Rosetta as Executive Vice President, Chief Investment Officer;

WHEREAS, the parties have agreed that Mr. Rosetta will separate from his employment with KRC on August 28, 2019 (the "Separation Date");

WHEREAS, KRC and Mr. Rosetta desire to resolve any and all matters and disputes between them as of the Effective Date of the Agreement, as defined below in Section 17, in an amicable manner, and to set out the terms for payment of additional consideration to Mr. Rosetta to secure the full and final release of all claims set forth herein; and

WHEREAS, KRC and Mr. Rosetta understand and acknowledge that each of them is waiving legal rights or claims by signing the Agreement, and that each of them voluntarily enters into the Agreement with a complete understanding of its terms and with the intent to be bound thereby.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, and for other good and valuable consideration, receipt of which is hereby acknowledged, KRC and Mr. Rosetta agree as follows:

1 SEPARATION FROM EMPLOYMENT

1.1 Through the Separation Date, Mr. Rosetta acknowledges and agrees that he has continuing obligations as Executive Vice President, Chief Investment Officer, to fulfill his duties and responsibilities, including but not limited to cooperating with KRC management and supporting an orderly transition of all projects under his management or direction and any other matters concerning existing or potential projects (acquisitions or dispositions), as well as tenants, vendors, suppliers, partners, joint ventures, brokers, agents, buyers, or anyone else with whom KRC does business. KRC shall have the

right to accelerate Mr. Rosetta's separation from employment for any reason prior to the Separation Date provided that KRC shall pay Mr. Rosetta the balance of any salary, vacation, holiday, and floating holiday pay as if earned.

1.2 On the Separation Date Mr. Rosetta shall cease to be an employee of KRC. For the avoidance of doubt, the parties intend that the Separation Date shall constitute the date on which Mr. Rosetta shall cease to provide any and all services to KRC and its affiliates as an employee or otherwise (including without limitation services on any committee, boards or as an officer). Mr.

Rosetta agrees that the Separation Date shall constitute the date of Mr. Rosetta's "separation from service" from KRC (within the meaning of Internal Revenue Code Section 409A ("Section 409A") and the guidance promulgated thereunder).

1.3 Mr. Rosetta acknowledges, agrees and represents that for a period of one year after the Separation Date he will use commercially reasonable efforts to assist KRC with respect to specific projects he worked on during his employment at KRC which KRC currently owns or is actively pursuing. Nothing stated herein shall in any way amend or diminish Mr. Rosetta's obligations under the Confidentiality Agreement, as defined below, or pursuant to the confidentiality provisions of the Agreement, particularly but without limitation Section 10.

1.4 The parties acknowledge and agree that Mr. Rosetta executed a "Non-Competition, Non-Solicitation and Non-Disclosure Agreement" dated June 19, 2017 (the "Confidentiality Agreement"), which is enforceable to the fullest extent provided by law. Mr. Rosetta further acknowledges and agrees that he has a continuing obligation after the Separation Date not to disclose, transmit, use or otherwise appropriate KRC's Confidential Information, as defined below in Section 10; and further acknowledges and agrees that his post-employment obligations include in particular but without limitation (i) his obligations not to solicit or raid any current employees, customers, vendors, suppliers or joint venturers to terminate their employment or to cease doing business with KRC using Confidential Information protected by Section 10 of the Agreement; (ii) his obligations not to disclose or to interfere with a market expansion, acquisition or development (including joint venture) opportunity for KRC using Confidential Information protected by Section 10 of the Agreement; (iii) without limitation, but particularly, his obligations under the non-disparagement and confidentiality obligations set forth, respectively, in Sections 9 and 10 of the Agreement; and (iv) his obligations and undertakings set forth in Section 2.

1.5 Except as otherwise expressly authorized by KRC in writing, on and after the Separation Date, Mr. Rosetta shall not represent or act, directly or indirectly, for or on behalf of, or otherwise as an agent of, KRC or any one of the KRC Released Parties, as defined below in Section 4.1.

1.6 On the Separation Date KRC shall pay to Mr. Rosetta all unpaid salary and accrued but unused vacation and any floating holiday pay which would have been earned through the Separation Date, at Mr. Rosetta's then current regular base salary rate, less applicable state and federal tax withholdings. KRC shall also reimburse Mr. Rosetta for all approved reasonable and necessarily incurred business expenses and disbursements that have not otherwise been reimbursed, upon receipt of the required documentation. No expenses shall be incurred by Mr. Rosetta on or after the Separation Date, for or on behalf of KRC without express written advance authorization.

1.7 KRC will not dispute a claim for unemployment benefits should one be filed by Mr. Rosetta, though Mr. Rosetta acknowledges that it is the California Employment Development Department and not KRC which determines eligibility for such benefits.

1.8 KRC will maintain Mr. Rosetta's personnel file and any financial information that Mr. Rosetta provided to KRC in a confidential manner. Mr. Rosetta's personnel and payroll

records shall reflect that he separated from employment due to mutual agreement. Mr. Rosetta shall direct prospective employers to KRC's Human Resources Department which will respond to any request for a reference by providing dates of employment and last held position, unless written authorization is provided at the time by Mr. Rosetta to disclose his most recent regular base salary.

1.9 Mr. Rosetta understands that KRC-provided group health benefits will cease as of September 1, 2019, at which time he and any other participants previously enrolled through him will become eligible for continued medical insurance benefits through COBRA. Should Mr. Rosetta elect in a timely manner to continue COBRA coverage on and after September 1, 2019 for himself or any other previously enrolled participants, COBRA premium payments shall be made directly by Mr. Rosetta to the attention of "Benefits Administrator", Kilroy Realty Corporation, 12200 W. Olympic Blvd., Suite 200, Los Angeles, CA 90064. Accordingly, commencing on and after September 1, 2019, KRC shall have no obligation to pay for or to reimburse the cost of medical insurance benefits for Mr. Rosetta or any other previously enrolled participants.

1.10 The parties acknowledge and agree that pursuant to the July 19, 2017 Cash Award Terms Agreement (the "July 19 Agreement"), an account was established in Mr. Rosetta's name under KRC's 2007 Deferred Compensation Plan (the "Plan"), and Mr. Rosetta was credited with Two Million Dollars (\$2,000,000.00) (the "Cash Award"), which was subject to a risk of forfeiture under the vesting provisions provided in the July 19 Agreement.

1.10.1 Pursuant to the July 19 Agreement, the sum of One Million Dollars (\$1,000,000.00) of the Cash Award has vested (the "Vested Cash Award"). On November 12, 2017 and May 26, 2018, Mr. Rosetta elected to defer payment of the portions of the Cash Award that vested on July 19, 2018 and July 19, 2019, respectively. In accordance with Section 6.1(a)(iii) of the Plan, the deferred Vested Cash Award shall be distributed in a lump sum payment as soon as practicable after Mr. Rosetta's Specified Employee Payment Date (as such term is defined in the Plan) and net of applicable tax withholding obligations.

1.10.2 Mr. Rosetta further acknowledges and agrees that the remainder of the Cash Award in the sum of One Million Dollars (\$1,000,000.00) has not vested in accordance with the terms of the July 19 Agreement (the "Unvested Cash Award"). In accordance with the terms of the July 19 Agreement, the entire Unvested Cash Award shall be forfeited as of the Separation Date and Mr. Rosetta shall have no remaining rights to any portion of the Unvested Cash Award as of the Separation Date.

1.11 Mr. Rosetta was previously awarded restricted stock units ("RSUs") by KRC pursuant to certain Restricted Stock Unit Agreements (each, an "RSU Agreement"). As of the Separation Date, Mr. Rosetta will have a total of approximately 1,874.348727 RSUs that are vested, time-based and deferred (the "Vested RSUs") that are held in an account KRC established at Solium, Inc. in Mr. Rosetta's name (the "Solium Account"). The Vested RSUs consist of the following: 1,874.348727 shares (2018 LTI Award (Time) – EVP). Subject to the terms in the applicable RSU Agreement, the Vested RSUs shall be distributed to Mr. Rosetta in a single distribution of KRC common stock as soon as practicable after the date that is six (6) months and one (1) day following the Separation Date (the "Delayed Payment Date"), after taking into account the notional earnings or losses occurring prior to the Delayed Payment Date and net of applicable

tax withholding obligations, subject to delay for administrative convenience set forth in the applicable RSU Agreement. To the extent that any additional RSUs are credited as dividend equivalents with respect to the RSUs prior to the date of payment, such additional RSUs shall be paid in shares of KRC common stock, or the cash equivalent, on or within fifteen (15) days after the Delayed Payment Date, subject to delay for administrative convenience set forth in the applicable RSU Agreement. In the event of any inconsistency or ambiguity between this Agreement and the applicable RSU Agreement as to the payment of any RSU, the applicable RSU Agreement controls. There can be no guarantee or promise as to the value of a share of KRC common stock or RSUs on any future date. The unvested, time-based and deferred RSUs (the "Unvested RSUs") totaling approximately 64,787.92466 unvested RSUs, that are held in an account KRC established at Solium, Inc. in Mr. Rosetta's name (the "Solium Account") shall be forfeited as of the Separation Date and Mr. Rosetta shall have no remaining rights to any portion of the Unvested RSUs as of the Separation Date.

1.12 Mr. Rosetta acknowledges and agrees that (a) KRC has established the Solium Account, (b) ***Mr. Rosetta will transfer all shares of his KRC common stock and cash amounts in the Solium Account to his personal brokerage and/or bank account as soon as possible, but by no later than March 1, 2020*** and (c) KRC will remove Mr. Rosetta's access to the Solium Account immediately following such date. Furthermore, in accordance with KRC's Insider Trading Policy, Mr. Rosetta hereby acknowledges and agrees not to buy, sell or otherwise trade in any KRC securities while in possession of any material non-public information about KRC.

1.13 Except as expressly provided for in this Section 1 (or in Section 2 provided conditions set forth therein are satisfied), Mr. Rosetta acknowledges and agrees that all obligations of KRC to pay base salary, benefits, discretionary cash bonus for 2019 (which may be awarded in 2020), vacation and floating holiday pay, deferred cash or equity or other awards, RSUs, deferred compensation, Cash Award, auto allowance, separation pay, incentive pay, 401(k) contributions including the KRC matching contribution, or any other employee benefits, or any other compensation or remuneration of any kind in connection with Mr. Rosetta's employment with KRC, or in connection with his separation from employment, shall cease as of the Separation Date, and that no compensation or other remuneration, or other payments of any kind, shall be due and owing to him from KRC, or from any of the KRC Released Parties, as defined in Section 4.1, for the period of time that Mr. Rosetta as an employee of KRC, or in connection with his separation from employment and the termination thereof. Nothing stated herein shall amend any ERISA benefit plans in which Mr. Rosetta is a participant. Any other or additional forms of payment by KRC to Mr. Rosetta, including the amounts set forth in Section 2, below ("Additional Consideration") shall be made only as consideration for the releases, covenants, promises and obligations given and made by Mr. Rosetta in this Agreement, provided that Mr. Rosetta shall not have revoked this Agreement in accordance with Section 6, below. Mr. Rosetta agrees that he has no rights in or with respect to any equity or equity-based awards granted by KRC or any of its affiliates except as specifically referenced in Sections 1.11, 1.12 and 1.13, above.

1.14 On the Separation Date Mr. Rosetta shall coordinate with Human Resources for the return of the following: (i) except as provided below in Section 1.14.1, all KRC property including all tangible or intangible property, such as equipment (including the company satellite phone), software, information, office, parking and/or elevator access keys, books and data, that he was

provided during his employment; (ii) Confidential Information, as that term is defined in the Confidentiality Agreement and below in Section 10; and (iii) a complete list of all computer and website log-in passwords that he used for KRC work purposes (each and collectively, "KRC Property"). Except as provided below in Sections 1.14.1 and 1.14.2, Mr. Rosetta represents and warrants that he has not, nor has anyone on his behalf, and will not, retain any KRC Property or Confidential Information of any type or in any form, whether created, generated, stored or transmitted in any electronic or other format, or in any other media, on any electronic device, such as but not limited to his personal laptop, thumb drives or other computer or electronic device to which he has access. Additionally, as a limited and narrow exception hereto, Mr. Rosetta may retain any personnel or payroll records for himself to which he is legally entitled.

1.14.1 As a limited and narrow exception to Section 1.14, Mr. Rosetta may retain the iPhone (with contact information, e.g., name, telephone number and email address) and iPad provided to him by KRC on condition that prior to the Separation Date, KRC Information Technology (IT) shall be provided access to each of these devices to remove any KRC-related information or material, and further provided that Mr. Rosetta shall have signed and not revoked this Agreement as provided for in Section 6, and shall otherwise comply with all confidentiality obligations. Mr. Rosetta shall also coordinate with Human Resources and the IT Department in identifying any personal data or contact information for his retention.

1.14.2 KRC will also release Mr. Rosetta's cell phone number so he will be allowed to retain it and his contacts from his Microsoft Outlook file, provided that any KRC Confidential Information contained in his contacts shall first be wiped clean from the cell phone by KRC IT and/or transferred to KRC.

1.15 Mr. Rosetta represents and warrants that he is not entitled to payment of any consideration, including by way of commissions, bonus or other form of remuneration, pursuant to that "Consulting Agreement" by and between KRC and Cushman & Wakefield of San Diego, Inc. ("C&W") effective as of November 1, 2016 (the "Consulting Agreement"). Further, for the avoidance of doubt, (1) Mr. Rosetta disclaims and waives any consideration, including commission or bonus, from KRC from any transaction relating to 9455 Towne Center Drive in San Diego or the prospective lease with Illumina the negotiations for which have terminated; and (2) Mr. Rosetta expressly disclaims and waives any right to receive from KRC (i) any "Earned Fees" as that term is used or referenced in the "Termination Notice" dated July 28, 2017 by and between KRC and C&W (the "Termination Notice"), or (ii) remuneration based on any other agreement between Mr. Rosetta and C&W.

1.16 Mr. Rosetta acknowledges, agrees and represents that on the Separation Date he shall relinquish the brokers' license that was provided to him by KRC and under which he conducted business on behalf of KRC, and further that he shall indemnify and hold harmless KRC and the KRC Released Parties, as defined herein in Section 4.1, from any claims, demands, liability or causes of action arising from his failure to do so.

2 CONSIDERATION FOR MR. ROSETTA'S RELEASES AND COVENANTS

2.1 In consideration for the releases, covenants, promises and obligations set forth in Sections 2 through 11, below, and the other covenants and promises of Mr. Rosetta set forth in this Agreement, and for past services rendered, KRC shall make the following payments as Additional Consideration to Mr. Rosetta under the terms and conditions set forth below, which payments KRC would not otherwise be obligated to make to Mr. Rosetta, *provided that* Mr. Rosetta shall not have revoked the Agreement as provided for in Section 6, and, in addition, shall otherwise comply with, or shall have complied with, each and every one of the releases, covenants, promises and obligations set forth in this Agreement:

2.1.1 In further consideration of the Agreement and the benefits provided hereunder, and the release of Claims by Mr. Rosetta, KRC shall pay to Mr. Rosetta the sum of One Million Six Hundred Thousand Dollars (\$1,600,000.00), less applicable tax withholding obligations, to be payable as follows:

2.1.1.1 KRC shall pay to Mr. Rosetta the sum of Eight Hundred Thousand Dollars (\$800,000.00), less applicable state and federal tax withholdings, to be paid within fifteen (15) business days after the execution of this Agreement by Mr. Rosetta, provided that Mr. Rosetta has not revoked the Agreement within the Revocation Period pursuant to Section 6, below.

2.1.1.2 KRC shall pay to Mr. Rosetta the sum of Eight Hundred Thousand Dollars (\$800,000.00) in twelve (12) equal monthly installments of Sixty-Six Thousand Six Hundred Sixty Six Dollars and Sixty Seven Cents (\$66,666.67), less applicable state and federal tax withholdings, with the first payment to be delivered to Mr. Rosetta's home address on file on October 1, 2019, with monthly payments to be made thereafter on the first of each month until the last payment is delivered on September 1, 2020.

2.1.1.3 Mr. Rosetta represents and warrants that as of the date of signing the Agreement, he has not violated the terms of the Confidentiality Agreement, nor will he violate the post-employment restrictions regarding non-solicitation and confidential information in the Confidentiality Agreement or in the Agreement. For the avoidance of doubt, Mr. Rosetta represents and warrants that he has not had, and will not have through the Effective Date of the Agreement, for himself or for the benefit of any third party, discussions with any current employees, customers, vendors, suppliers, joint venturers or public REITs with product in Class A office, mixed-use or Life Science or private equity firms who are also operators with product in Class A office, mixed-use or Life Science. Mr. Rosetta acknowledges and agrees that he is bound by the Confidentiality Agreement and the Agreement with regard to the protections of Confidential Information set forth respectively in such agreements, and nothing stated herein shall in any way amend or diminish the protections of Confidential Information set forth in the Confidentiality Agreement and in Section 10, below.

2.1.2 Should Mr. Rosetta duly elect continued coverage under COBRA, KRC shall pay the premium for COBRA coverage for Mr. Rosetta or any other previously enrolled participants for twelve (12) months, covering the period of time September 1, 2019 through August

31, 2020. Commencing on September 1, 2020, should Mr. Rosetta wish to continue such COBRA coverage, he shall be solely responsible for making COBRA premium payments when due in a timely manner and for complying with any other obligations under COBRA. Accordingly, on and after September 1, 2020, KRC shall have no further obligations whatsoever to pay for COBRA premiums pursuant to Mr. Rosetta's election or to provide Mr. Rosetta notice regarding COBRA benefits. Should Mr. Rosetta obtain other medical insurance through new employment prior to September 1, 2020, he shall promptly notify KRC to make arrangements to terminate his COBRA coverage so that KRC's obligation herein to pay COBRA premiums shall be excused.

2.1.3 After the Separation Date, should Mr. Rosetta breach any or all of his releases, covenants, promises or obligations under this Agreement, KRC shall be entitled to any and all remedies in accordance with Section 11. The parties acknowledge and agree that any arbitrator shall have no power or authority to alter this provision should Mr. Rosetta breach the Agreement, and that this remedy shall be in addition to any remedy to which KRC is entitled as a prevailing party.

2.2 Other than the payments set forth expressly herein in Sections 1 and 2, Mr. Rosetta acknowledges and agrees that no other payments of any kind or in any amount shall be due and owing, or are due and owing, to him from KRC, or from any of the KRC Released Parties, as Additional Consideration for the releases set forth herein.

3 NO REPRESENTATIONS AS TO TAXABILITY OF ANY PAYMENTS

3.1 KRC has not made, and does not make, any representations as to the taxability of any of the payments for the Additional Consideration, or any other payments or benefits contemplated by this Agreement, or any portion thereof, under state, local or federal law. KRC may reflect any payments to Mr. Rosetta on a Form 1099 or W-2 as required by law. Mr. Rosetta expressly acknowledges that in entering into this Agreement, no representations regarding taxability of the Additional Consideration or any such other payments and benefits have been made to him. Mr. Rosetta shall be solely responsible for any and all tax liability with respect to the Additional Consideration and such other payments and benefits (except as to any amounts of tax withholding that KRC may actually withhold therefrom pursuant to applicable laws, rules and regulations).

3.2 Mr. Rosetta shall indemnify and hold harmless KRC and the KRC Released Parties, as defined herein in Section 4.1, from any penalties, assessments, interest, or additional taxes imposed by, or as a result of, any final decision of a federal or state taxing authority with respect to the taxability of the Additional Consideration and such other payments and benefits. Mr. Rosetta acknowledges and agrees that he has been advised to consult his own tax advisors with respect to the taxability of the payments provided for in Sections 1 and 2 herein.

4 GENERAL RELEASE OF CLAIMS

4.1 The term "KRC Released Parties" means and shall include Kilroy Realty Corporation and Kilroy Realty, L.P.; and/or any other entity, association, company, partnership, affiliate, business unit or division operated by, affiliated with, controlled by, or under common

control with either one of the foregoing; and each of its or their current or former officers, directors, shareholders, investors, partners, representatives, members, employees (in their respective capacities as such, in their individual and personal capacities, and in any and all other capacities), servants, agents, managing agents, owners, partnerships, trustees, predecessors, successors, assigns, affiliates, parents, subsidiaries (whether or not wholly owned), and each of their predecessors, successors, assigns, affiliates, partnerships, parent corporations, subsidiaries (whether or not wholly owned); attorneys, administrators, insurers and reinsurers, accountants, and lenders; and all other related entities of any type, scope or existence, of each of the foregoing.

4.2 The term “Rosetta Released Parties” means and shall include Mr. Rosetta, his heirs, executors, and representatives.

4.3 The term “Released Claims” means and shall include any and all claims, actions, and causes of action, liens, debts, liabilities, demands, obligations, contracts or commitments, suits, debts, accounts, covenants, disputes, controversies, agreements, stock options agreements, promises, acts, costs and expenses (including without limitation attorneys’ fees and expert witness fees), damages and executions, of whatever kind or nature. Without limitation, the term “Released Claims” includes any federal, state or local statutory, civil, common law or administrative claim, such as but not limited to claims under the California Fair Employment and Housing Act (FEHA) (Cal. Gov’t Code section 12940 *et seq.*), Title VII of the 1964 Civil Rights Act, as amended (Title VII) (42 U.S.C. section 2000e *et seq.*), the Consolidated Omnibus Benefits Reconciliation Act of 1985 (COBRA) and any notices provided to Mr. Rosetta under COBRA, the Americans with Disabilities Act (ADA) (42 U.S.C. section 12101 *et seq.*), the Vocational Rehabilitation Act of 1973 (29 U.S.C. section 701, *et seq.*), the Employee Income Retirement Act (ERISA), 29 U.S.C. section 1001 *et seq.*, Section 132a of the California Workers’ Compensation Act (Labor Code section 132a); claims under the California Labor Code (except with respect to workers’ compensation and unemployment compensation claims); claims for compensation including salary, discretionary cash bonus, Deferred Cash Payment, Unvested RSUs, Vested RSUs, each and any RSU Agreement, other equity or other awards, the Vested Cash Award, the Unvested Cash Award, fringe benefits, vacation, auto allowance, incentive pay or other employee benefits (except claims for California statutory unemployment insurance benefits); claims related to Mr. Rosetta’s separation from employment with KRC, and the termination of his employment and the timing thereof; any compensation from KRC, including commission or bonus, from any transaction relating to Kilroy Oyster Point in San Francisco, 9455 Towne Center Drive in San Diego or the prospective lease with Illumina the negotiations for which have terminated; “Earned Fees” as that term is referenced in the Termination Notice (*provided that* nothing stated herein is intended to release C&W from its obligations, if any, to Mr. Rosetta); attorneys’ fees, costs, expenses and expert witness expenses, tort damages, personal injury damages, breach of implied or express contract, harassment, discrimination or retaliation on the basis of any statutorily protected class or at common law, failure to accommodate, failure to engage in an interactive process, wrongful termination in violation of public policy, breach of fiduciary duty, declaratory relief, injunctive relief, public policy breach, intentional or negligent infliction of emotional distress, breach of implied covenant of good faith and fair dealing, interference with contract, interference with prospective economic advantage, intentional or negligent misrepresentation, promissory fraud, fraud, conversion, defamation, libel, slander, invasion of privacy, disparagement of any kind or nature, malicious prosecution, or abuse of process, (whether express, implied in law or fact, oral

or written), whether known or unknown, suspected or unsuspected, fixed or contingent, at law or in equity, which Mr. Rosetta ever had or held, now has or holds, or hereafter can, shall, or may have or hold at any time in the future, in any capacity, individually, or as a member of a class, collective or representative action, with respect to his employment with KRC or the termination thereof, the subject matter of this Agreement, or any other matters with, by or between KRC or any one of the KRC Released Parties and Mr. Rosetta at any time from the beginning of the World through the Effective Date of this Agreement.

4.4 In consideration of the terms and provisions of the Agreement, Mr. Rosetta shall and does hereby and forever fully, finally and forever generally remise, release, waive and discharge KRC, the KRC Released Parties, and each of them, from any and all known or unknown, suspected or unsuspected, fixed or contingent, whether or not concealed or hidden, claims, rights, actions and causes of action, at law or in equity, including but not limited to the Released Claims, which Mr. Rosetta ever had or held, now has or holds, or hereafter can, shall, or may have or hold against KRC, the KRC Released Parties, or any one of them, based on any occurrences, transactions, events, acts, or omissions of any kind whatsoever from the beginning of the World through the Effective Date of the Agreement.

4.5 In consideration of the terms and provisions of the Agreement, KRC and the KRC Released Parties shall and do hereby and forever fully, finally and forever generally remise, release, waive and discharge Mr. Rosetta, the Rosetta Released Parties, and each of them, from any and all known or unknown, suspected or unsuspected, fixed or contingent, whether or not concealed or hidden, claims, rights, actions and causes of action, at law or in equity, including but not limited to the Released Claims, which KRC or the KRC Released Parties ever had or held, now have or hold, or hereafter can, shall, or may have or hold against Mr. Rosetta, the Rosetta Released Parties, or any one of them, based on any occurrences, transactions, events, acts, or omissions of any kind whatsoever from the beginning of the World through the Effective Date of the Agreement.

5 WAIVER OF SECTION 1542 RIGHTS

5.1 The parties hereby acknowledge and agree that each of them understands that the facts with respect to which the releases set forth herein are given may turn out to be different from the facts now known or believed to be true by each of them, and accepts and assumes the risk of the facts turning out to be different, and agrees that this Agreement shall remain in all respects effective and not subject to termination or rescission by virtue of such difference in facts. The parties further acknowledge and agree that each of them has been informed of and understands the provision of California Civil Code section 1542 which provides as follows:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS THAT THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE AND THAT, IF KNOWN BY HIM OR HER, WOULD HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR OR RELEASED PARTY.

5.2 Each of the parties expressly waives and relinquishes any and all rights and benefits under Section 1542 of the Civil Code of the State of California and under any statute, rule, or principle of common law or equity, of any jurisdiction, that is similar to Section 1542.

6 SPECIAL ADEA WAIVER

6.1 Mr. Rosetta hereby releases and forever discharges KRC and the KRC Released Parties, and each of them, from any and all claims under the Age Discrimination in Employment Act (the ADEA), 29 U.S.C. § 621 *et seq.* Mr. Rosetta hereby acknowledges that: (i) he fully understands the terms, conditions and provisions of this Agreement; (ii) this release specifically applies to any rights or claims he may have against KRC and the KRC Released Parties under the ADEA; (iii) this provision does not waive or purport to waive rights or claims under the ADEA that may arise from acts or events occurring after the date this waiver is executed; (iv) the consideration provided for in this Agreement is in addition to that which he is already entitled; (v) he has been advised of the right to consult with his own attorney of his choice prior to signing the Agreement; (vi) he has been given twenty-one (21) days within which to consider the settlement set forth in the Agreement prior to signing the Agreement; and (vii) he understands that he has seven (7) days following the date he signs the Agreement within which to revoke the Agreement ("Revocation Period"), and that this Agreement shall not become effective or enforceable until the Revocation Period has expired. Should Mr. Rosetta decide to revoke the Agreement, he shall deliver a written notice of revocation within the specified time period to Pauline Hudson, Vice President, Human Resources, Kilroy Realty Corporation, at 12200 W. Olympic Blvd., Suite 200, Los Angeles, CA 90064.

6.2 Mr. Rosetta understands that he may execute the Agreement before the expiration of the twenty-one (21) day notice period, and he acknowledges and agrees that should he do so, he knowingly and voluntarily waives the full twenty-one (21) day notice period.

MR. ROSETTA'S INITIALS SAR

7 NO PENDING CLAIMS OR OTHER CHARGES

7.1 Mr. Rosetta represents and warrants that he has no claims or charges pending against KRC or the KRC Released Parties, or any one of them, with the California Labor Commissioner, the United States Department of Labor, the California Department of Fair Employment and Housing (DFEH), the United States Equal Employment Opportunity Commission (EEOC), or any other federal, state, or local governmental agency or in any civil court in any jurisdiction. Except as expressly set forth below, Mr. Rosetta shall not file, or cause to be filed, any claims, suits or charges against KRC or the KRC Released Parties, or any one of them.

7.2 Should either party, or anyone acting in either party's behalf or in concert with either party bring any demand, claim, suit, charge or process ("action") against the other party or their respective Released Parties, based on the Released Claims, whether the action is brought in Mr. Rosetta's individual capacity or in a representative capacity on behalf of Mr. Rosetta or others, or by KRC, or as agents of disclosed or undisclosed principals, such action shall be in breach of this Agreement and the aggrieved party will be entitled to any and all remedies provided for in

Section 11. Without limitation, the aggrieved party shall be entitled to recover its reasonable attorneys' fees, costs and expenses (including expert witness fees and costs) as a measure of its damages. Nothing stated herein shall preclude either party from filing an action to enforce the Agreement. Nothing stated herein shall in any way preclude a party from seeking in arbitration to enforce the Agreement.

7.3 Each of the parties represents and warrants that there has been no assignment or transfer of any Released Claims, or portion thereof, to any other person. The party aggrieved by a violation of this Section shall be indemnified and defended by the other party, and shall be held harmless from and against any claims arising out of or related to any such prior assignment or transfer, or any such purported assignment or transfer, of any Released Claims or other matters released herein. Each of the parties acknowledge and agree that nothing stated in the Agreement shall modify the Charter or Bylaws of KRC regarding any provision therein respecting indemnification of a former employee by the Company.

7.4 With respect to Mr. Rosetta's right to enforce the Agreement and to cooperate with governmental agencies and personnel, nothing in the Agreement shall prohibit or interfere with Mr. Rosetta's right to bring any action to enforce the terms of the Agreement or to file a charge with, cooperate with, or participate in an investigation or proceeding conducted by the United States Equal Employment Opportunity Commission, or other federal, state or local agency. However, except where otherwise prohibited by law, the consideration provided to Mr. Rosetta in the Agreement shall be the sole relief provided to him for all claims he previously asserted or could have asserted. Mr. Rosetta is not, and shall not be, entitled to recover, and he agrees to waive, any back pay, back benefits, front pay, damages for emotional distress, other actual or compensatory damages, punitive damages, interest, and other monetary benefits or other personal relief or recovery against KRC in connection with any such action, claim, charge or proceeding of any kind without regard to which entity or person has brought such claim, charge or proceeding, except for whistleblower or informant awards as set forth, below, in Section 7.5.

7.5 Nothing in the Agreement prohibits Mr. Rosetta from reporting possible violations of federal, state or local law or regulation to any governmental agency or entity, including but not limited to the Department of Justice, the Securities and Exchange Commission, the Congress, and any agency Inspector General, or from making other disclosures that are protected under the whistleblower provisions of federal, state or local law or regulation. Mr. Rosetta does not need the prior authorization or approval of any officer or employee of KRC to make any such reports or disclosures and he is not required to notify KRC that he has made such reports or disclosures. Further, nothing in the Agreement prohibits or restricts Mr. Rosetta's ability to share confidential company information regarding possible violations of the law with any federal, state or local government agency, and to accept monetary awards for providing information about violations of the law to any such agency (sometimes referred to as whistleblower awards or informant awards) under any whistleblower law, rule or program.

8 NO ADMISSION OF LIABILITY

KRC and Mr. Rosetta expressly acknowledge and agree that this Agreement represents a settlement of disputed rights and claims and that, by entering into the Agreement, neither KRC nor

any one of the KRC Released Parties nor Mr. Rosetta admits or acknowledges the existence of any liability or wrongdoing, all such liability being specifically and expressly denied. Mr. Rosetta represents and warrants that to the best of his knowledge, he has not breached any fiduciary duty to KRC, and that he has no knowledge of any transaction which has violated or may violate or conflict with KRC's Code of Business Conduct and Ethics (the "Code of Conduct"), including any waivers of the Code of Conduct that have been granted for his benefit or, to his knowledge, for the benefit of any other directors or executive officers of KRC.

9 NON-DISPARAGEMENT

9.1 Mr. Rosetta acknowledges and agrees that he has held, and will continue to hold through the Separation Date a prominent leadership position of trust and confidence with KRC as an officer and fiduciary of KRC. Mr. Rosetta specially acknowledges and agrees that his obligation of non-disparagement is a material term of the Agreement and condition for the payment of Additional Consideration under the terms set forth herein. Accordingly, before or after the Separation Date, neither Mr. Rosetta nor KRC (through its authorized officers) shall take any action, directly, indirectly or through third parties (without limitation including their respective counsel), to disparage or defame the other in the community-at-large or in the media, including the Internet, Blogs, Social Media (such as Facebook, LinkedIn, Glassdoor and Twitter), or other Internet Access forum. Nothing in this provision purports to prevent: (1) any party from giving testimony under oath or (2) complying with any applicable laws and regulations.

9.2 KRC shall issue the statement regarding Mr. Rosetta's departure from KRC which is attached hereto as Exhibit "A" and is incorporated herein by this reference as though set forth in full. The press release shall be issued by KRC by no later than four (4) business days after the execution of the Agreement by both parties. Until the press release is actually issued, Mr. Rosetta shall make no further statements regarding his departure from KRC, and once the press release is issued, he shall make statements only as provided in Section 10.4. KRC shall have sole discretion to prepare and file any required 8-K or 10-Q report.

10 COMPLIANCE WITH CONFIDENTIALITY AGREEMENT AND CONFIDENTIALITY OF AGREEMENT

10.1 The parties acknowledge and agree that the Confidentiality Agreement, which is fully executed by and between them, remains in full force and to the fullest extent provided by law. Mr. Rosetta acknowledges and agrees that his agreement to undertake and abide by the continuing obligations of the Confidentiality Agreement was a material term of his employment and that such obligations continue to be material to KRC. Any restrictive covenants applicable to Mr. Rosetta pursuant to the Agreement are in addition to, not in lieu of, the restrictive covenants set forth in the Confidentiality Agreement. Mr. Rosetta represents and warrants that he has complied with his obligations under the Confidentiality Agreement, that the Confidentiality Agreement remains in full force and effect, and that he will not breach the Confidentiality Agreement.

10.2 As used throughout the Agreement, the term "Confidential Information" includes that which is defined by the Confidentiality Agreement, and as well for the avoidance of doubt,

information, writings, communications or materials of any nature and in any form (including but not limited to that which is electronically or digitally created, generated, transmitted or stored; email and any attachments thereto; hard copies and drafts; pictures and video; or text messages and communications on any cellular device), which have not entered the public domain (except for that Confidential Information which may have entered the public domain by virtue of a breach of the provisions herein or through any wrongdoing by any other person) about the following: confidential, privileged, proprietary, and/or trade secret information, including but not limited to all or any part of any KRC customer or tenant lists and related customer or tenant information (including but not limited to existing and prospective customer or tenant contact information and customer or tenant needs, preferences, sales and similar data); information about KRC's current and prospective tenants and the premises or properties they have leased or occupy, or may lease or occupy; leases and lessees; property assets; acquisition targets and/or buyers; currently identified or prospective strategic markets (including but not limited to Class A office, mixed use and Life Science); sales, advertising or marketing; development plan(s) or methods; strategic plans whether or not in development or finalized; broker contracts; customary course of KRC's dealings with brokers, computer system and internet configurations; financial data including without limitation pricing, bid information; employee confidential personnel information, audit processes and information; insurance; designs, patterns, processes, procedures, formulas, blueprints, templates and product development or testing information; company-generated computer software and source and object codes; compilation of information; improvements or inventions; business plans (including prospective and existing acquisition, disposition or development plans); joint ventures or potential joint ventures currently known to KRC, communications with company counsel in connection with KRC legal matters (whether or not a civil action has been commenced); public relations; negotiation, litigation and/or settlement strategies of KRC in connection with any matter whatsoever; financial matters and record-keeping; banking relationships; methods, know-how, research techniques; patents and patent applications; inventions and improvements, whether patentable or not; KRC's contracts; information about KRC's relationships, dealings or contracts with its suppliers and/or vendors; confidential personal and personnel information about KRC's former and current employees (including without limitation the circumstances of any former employee's departure from the company) and their family members; and all other information of a confidential, privileged, proprietary, and/or trade secret nature.

10.3 Mr. Rosetta and KRC acknowledge that in the course of his employment, Mr. Rosetta acquired knowledge of, or otherwise was privy to, Confidential Information, which he would not have had knowledge of, or otherwise have been privy to, but for employment with KRC. In addition to all of the other covenants and undertakings set forth herein, and without limitation, Mr. Rosetta on behalf of himself and his attorneys, agents, representatives and assigns, or indirectly through any third party or anyone acting in concert with him, understands, acknowledges and agrees that he, his attorneys, agents, representatives and assigns, or any third party at his direction, has a continuing obligation after the Separation Date, not to take, appropriate, disclose, provide, publish, transmit or use Confidential Information in any manner whatsoever for any purpose or for any other person or entity including without limitation any competitor of KRC, or while he is employed by, or performing consulting services for, any other person or entity, and that he nor any third party at his direction has not done so prior to executing the Agreement, except as may be expressly provided for by federal, state or local laws.

10.4 Mr. Rosetta acknowledges and agrees that the fact of the Agreement, the negotiations leading to the Agreement and its terms constitute confidential information of KRC for purposes of the Confidentiality Agreement. As a limited and express exception to the restrictions of the Confidentiality Agreement as to such information regarding this Agreement, the parties agree that (i) Mr. Rosetta may make disclosures about this Agreement to his spouse, attorneys and accountants, and may make statements which are consistent with the statements in the press release and Section 9.2, above; and (ii) KRC may disclose the existence of an amicable agreement as reasonably needed in the ordinary course of business to employees and to the Board of Directors, and may disclose the Agreement as required by law (without limitation including in any anticipated 8-K or 10-Q filings).

10.5 In the event that Mr. Rosetta shall have retained Confidential Information in the course and scope of his employment, he shall promptly return any such Confidential Information to KRC on the Separation Date. Mr. Rosetta Further represents that he understands and agrees that the protections of Confidential Information continue post-employment without limitation, except as to any Confidential Information that, for any lawful reason, loses its status as “confidential.”

10.6 Mr. Rosetta agrees that he shall advise KRC promptly if he becomes aware of any attempt to cause Confidential Information to be disclosed. The confidentiality obligations herein do not prohibit disclosure to the extent necessary to comply with a court order or subpoena or any other obligation imposed by law. Should Mr. Rosetta receive a court order, subpoena or request from a government agency pertaining to information that reasonably appears to be Confidential Information, Mr. Rosetta agrees to promptly, and at least five (5) business days prior to any disclosure, notify KRC’s Corporate Counsel of such request and transmit to KRC a copy of the court order, subpoena, or government request.

10.7 Further, the parties represent and agree that this Agreement is intended to fully comply with the Defend Trade Secrets Act of 2016. Accordingly, Mr. Rosetta acknowledges and understands the following:

(a) An individual may not be held criminally or civilly liable under any federal or state trade secret law for the disclosure of a trade secret that: (a) is made (i) in confidence to a federal, state, or local government official, either directly or indirectly, or to an attorney; and (ii) solely for the purpose of reporting or investigating a suspected violation of law; or (b) is made in a complaint or other document that is filed under seal in a lawsuit or other proceeding.

(b) Further, an individual who files a lawsuit for retaliation by an employer for reporting a suspected violation of law may disclose the employer’s trade secrets to the attorney and use the trade secret information in the court proceeding if the individual: (a) files any document containing the trade secret under seal; and (b) does not disclose the trade secret, except pursuant to court order.

11 REMEDY FOR BREACH OF AGREEMENT

11.1 Any remedy for any threatened breach or breach provided for in the Agreement, and any remedy at law or in equity including without limitation damages and/or a temporary

restraining order and/or a preliminary or permanent injunction for the purpose of restraining the other party from engaging in prohibited activities or providing such other relief as may be required to specifically enforce the terms of this Agreement, may be pursued in arbitration by or for the benefit of either party or any of their respective Released Parties, and nothing stated herein shall restrict in any way such remedies. KRC shall be entitled, as the prevailing party, to recover the sums paid to Mr. Rosetta provided for in Section 2.1.1, except for the sum of One Hundred Fifty Thousand Dollars (\$150,000.00), which sum shall be retained as consideration for the releases herein, and nothing stated herein shall restrict the remedy provided for in Section 2.1.3.

11.2 All remedies expressly provided for in the Agreement are in addition to any and all other remedies existing at contract, law or in equity. Resort to any remedy provided for in the Agreement or the Confidentiality Agreement, or provided for by contract, law or in equity, will not prevent concurrent or subsequent award of other appropriate remedies or preclude a recovery of monetary damages and other compensation or restitution. The prevailing party shall be entitled to recover its reasonable attorneys' fees, costs and expenses (including the fees of experts or expert witnesses).

11.3 The parties agree that any action, dispute, controversy or claim (collectively, "Dispute") arising out of or in any way relating to this Agreement or to the Confidentiality Agreement, or to the breach or threatened breach thereof, or to any other matters between the parties including without limitation the pursuit of relief under Section 2.1.3 or Section 11, or Mr. Rosetta's employment with KRC, shall be resolved to the fullest extent permitted by law by final and binding arbitration administered by JAMS before a single neutral arbitrator. The arbitration will be conducted pursuant to the Employment Arbitration Rules & Procedures and subject to the JAMS Policy on Employment Arbitration Minimum Standards of Procedural Fairness. The rules may be accessed at: <https://www.jamsadr.com/rules-employment-arbitration/english>. Under these rules, the parties acknowledge and agree that (a) the prevailing party may recover any and all damages and other relief under contract, at law or in equity, that would otherwise be available at law or in equity including without limitation the relief provided for in Section 2.1.3 or Section 11, herein; (b) each party is entitled to discovery sufficient to adequately arbitrate the Dispute, including access to essential documents and witnesses; (c) KRC shall pay the entire cost of the arbitrator and the arbitration forum costs; (d) the arbitrator must issue a written decision stating the essential findings and conclusions on which the award is based, and sufficient to allow for judicial review to the fullest extent permitted by law including for legal error; and (e) except as required for judicial review or in response to court order, any and all proceedings shall be maintained in the strictest confidence by the parties and their representatives, the arbitrator and any other participants in the arbitration proceedings. Each of the parties hereby consent to the jurisdiction of the arbitrator and to JAMS to administer the arbitration, and to submit to said jurisdiction. Accordingly, the parties waive their respective rights to a jury trial. The parties agree that this Section 11 amends, in relevant part, the Confidentiality Agreement, as it provides for binding arbitration. However, for the avoidance of doubt, the venue of the arbitration, and as set forth in the Confidentiality Agreement, shall remain in the County of Los Angeles. The parties agree that this Arbitration Agreement shall be governed by California Civil Procedure Code section 1280 *et seq.* and the Federal Arbitration Act, 9 U.S.C. section 1, *et. seq.*

12 INTEGRATED AGREEMENT

This Agreement, along with the previously executed Confidentiality Agreement and Indemnification Agreement, dated April 30, 2018, constitute an integrated written contract expressing the entire agreement between KRC and Mr. Rosetta as to its subject matter. All prior and contemporaneous discussions, negotiations and writings have been and are merged with and integrated into, and are superseded by, this Agreement. No representations, promises, agreements or understandings, written or oral, not contained herein shall be of any force or effect. The Agreement cannot be modified except by a writing executed by the Parties hereto. Nothing stated herein shall amend or change any provision of the Confidentiality Agreement which remains in full force and effect and are fully enforceable.

13 SEVERABILITY

If any provision (or portion thereof) of this Agreement is declared by an arbitrator or court of competent jurisdiction to be invalid or unenforceable, the remaining provisions (including other portions of a provision having an invalid portion) shall remain in full force and effect and, to the extent possible, the disputed provision shall be construed so that it may be valid and enforceable.

14 WAIVER

No failure or delay in exercising any right, power or privilege in respect of this Agreement shall act as a waiver to a later demand for full and complete performance.

15 GOVERNING LAW; CONSTRUCTION

Construction and interpretation of this Agreement shall at all times and in all respects be governed by the laws of the State of California, without regard to the rules or principles of conflicts or choice of law that might look to any jurisdiction outside of California.

16 MISCELLANEOUS TERMS

KRC and Mr. Rosetta each represent, warrant and agree as follows:

16.1 Each of the parties has received, or has been given the opportunity to receive, prior independent legal advice from legal counsel and tax advisors of their choice with respect to the advisability of entering into this Agreement, and the taxability of any payments set forth herein, and therefore no ambiguity shall be resolved against any party by virtue of having participated in the drafting of this Agreement.

16.2 Each of the parties represents that each has read this Agreement carefully, knows and understands its contents, and has investigated the facts pertaining to this Agreement to the extent that each deems necessary or desirable.

16.3 The section headings and titles contained in this Agreement are inserted for convenience only, and they neither form a part of this Agreement nor are they to be used in the construction or interpretation of this Agreement. Where the context requires, the singular shall

include the plural, the plural shall include the singular, and any gender shall include all other genders and the neutral. Where specific language is used to clarify by example a general statement contained herein, such specific language shall not be deemed to modify, limit or restrict in any manner the construction of the general statement to which it relates.

16.4 This Agreement is personal to Mr. Rosetta and shall not be assignable by Mr. Rosetta except by operation of law, *provided that* upon Mr. Rosetta's death, to the extent not yet paid or provided, the payments and benefits set forth in Sections 1 and 2 shall inure to the benefit of Mr. Rosetta's heirs. This Agreement shall inure to the benefit of and be binding upon KRC and its respective successors and assigns and any such successor or assignee shall be deemed substituted for KRC under the terms of this Agreement for all purposes. As used herein, "successor" and "assignee" shall include any person, firm, corporation or other business entity which at any time, whether by purchase, merger or otherwise, directly or indirectly acquires ownership of KRC or to which KRC assigns this Agreement by operation of law or otherwise.

16.5 KRC and Mr. Rosetta shall each bear their own attorneys' fees, costs, and expenses incurred with respect to the drafting, negotiation or execution of this Agreement.

16.6 This Agreement may be executed in counter-parts, facsimile signatures shall be accepted as if they were originals, and there shall be a duplicate original provided for each signatory party.

17 EFFECTIVE DATE OF AGREEMENT

The Effective Date of the Agreement (the "Effective Date") shall be the eighth day after the date on which Mr. Rosetta shall have executed the Agreement, provided that the Revocation Period shall have expired and Mr. Rosetta shall not have revoked the Agreement within the Revocation Period pursuant to Section 6, above; and provided further that the Agreement shall not be binding on the parties until KRC shall have delivered a fully-executed copy of the Agreement.

[Signatures Follow Next Page]

IN WITNESS WHEREOF, this Agreement has been duly executed by KRC and Mr. Rosetta.

Dated: August 26, 2019

/s/ STEVEN A. ROSETTA

STEVEN A . ROSETTA

KILROY REALTY CORPORATION

a Maryland Corporation

Dated: August 26, 2019

By: /s/ Jeffrey C. Hawken

Name: Jeffrey C. Hawken

Title: Executive Vice President and Chief Operating Officer

Dated: August 26, 2019

By: /s/ Heidi R. Roth

Name: Heidi R. Roth

Title: Executive Vice President and Chief Administrative Officer

KILROY REALTY, L.P.,

a Delaware limited partnership

By: KILROY REALTY CORPORATION,

a Maryland Corporation,

Its: General Partner

Dated: August 26, 2019

By: /s/ Jeffrey C. Hawken

Name: Jeffrey C. Hawken

Title: Executive Vice President and Chief Operating Officer

Dated: August 26, 2019

By: /s/ Heidi R. Roth

Name: Heidi R. Roth

Title: Executive Vice President and Chief Administrative Officer

[Signature Page to the Confidential Separation Agreement and Release of Claims
for Stephen A. Rosetta]

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Section 3: EX-31.1 (EXHIBIT 31.1)

Exhibit 31.1

**Certification of Chief Executive Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, John Kilroy, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kilroy Realty Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the

financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ John Kilroy

John Kilroy

President and Chief Executive Officer

Date: October 24, 2019

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Section 4: EX-31.2 (EXHIBIT 31.2)

Exhibit 31.2

Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Tyler H. Rose, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kilroy Realty Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our

supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Tyler H. Rose

Tyler H. Rose

Executive Vice President and Chief Financial Officer

Date: October 24, 2019

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Section 5: EX-31.3 (EXHIBIT 31.3)

Exhibit 31.3

Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, John Kilroy, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kilroy Realty, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the

registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ John Kilroy

John Kilroy
President and Chief Executive Officer
Kilroy Realty Corporation, sole general partner of
Kilroy Realty, L.P.

Date: October 24, 2019

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Section 6: EX-31.4 (EXHIBIT 31.4)

Exhibit 31.4

Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Tyler H. Rose, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kilroy Realty, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Tyler H. Rose

Tyler H. Rose
Executive Vice President and Chief Financial Officer
Kilroy Realty Corporation, sole general partner of
Kilroy Realty, L.P.

Date: October 24, 2019

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Section 7: EX-32.1 (EXHIBIT 32.1)

Exhibit 32.1

Certification of Chief Executive Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Kilroy Realty Corporation (the “Company”) hereby certifies, to his knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2019 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ John Kilroy

John Kilroy
President and Chief Executive Officer

Date: October 24, 2019

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350, is not being filed as part of the Report or as a separate disclosure document, and is not being incorporated by reference into any filing of the Company or Kilroy Realty, L.P. under the Securities Act of 1933, as amended, or the Securities Act of 1934, as amended, (whether made before or after the date of the Report) irrespective of any general incorporation language contained in such filing. The signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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Section 8: EX-32.2 (EXHIBIT 32.2)

Exhibit 32.2

Certification of Chief Financial Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Kilroy Realty Corporation (the “Company”) hereby certifies, to his knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2019 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Tyler H. Rose

Tyler H. Rose
Executive Vice President and Chief Financial Officer

Date: October 24, 2019

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350, is not being filed as part of the Report or as a separate disclosure document, and is not being incorporated by reference into any filing of the Company or Kilroy Realty, L.P. under the Securities Act of 1933, as amended, or the Securities Act of 1934, as amended, (whether made before or after the date of the Report) irrespective of any general incorporation language contained in such filing. The signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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Section 9: EX-32.3 (EXHIBIT 32.3)

Exhibit 32.3

Certification of Chief Executive Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Kilroy Realty Corporation, the sole general partner of Kilroy Realty, L.P. (the “Operating Partnership”), hereby certifies, to his knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Operating Partnership for the quarter ended September 30, 2019 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership.

/s/ John Kilroy

John Kilroy
President and Chief Executive Officer
Kilroy Realty Corporation, sole general partner of
Kilroy Realty, L.P.

Date: October 24, 2019

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350, is not being filed as part of the Report or as a separate disclosure document, and is not being incorporated by reference into any filing of Kilroy Realty Corporation or the Operating Partnership under the Securities Act of 1933, as amended, or the Securities Act of 1934, as amended, (whether made before or after the date of the Report) irrespective of any general incorporation language contained in such filing. The signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request.

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Section 10: EX-32.4 (EXHIBIT 32.4)

Exhibit 32.4

Certification of Chief Financial Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Kilroy Realty Corporation, the sole general partner of Kilroy Realty, L.P. (the “Operating Partnership”), hereby certifies, to his knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Operating Partnership for the quarter ended September 30, 2019 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership.

/s/ Tyler H. Rose

Tyler H. Rose

Executive Vice President and Chief Financial Officer
Kilroy Realty Corporation, sole general partner of
Kilroy Realty, L.P.

Date: October 24, 2019

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350, is not being filed as part of the Report or as a separate disclosure document, and is not being incorporated by reference into any filing of Kilroy Realty Corporation or the Operating Partnership under the Securities Act of 1933, as amended, or the Securities Act of 1934, as amended, (whether made before or after the date of the Report) irrespective of any general incorporation language contained in such filing. The signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request.

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