

# **Q2 2015 Supplemental Financial Report**









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This Supplemental Financial Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include, among other things, information concerning lease expirations, debt maturity, potential investments, development and redevelopment activity, projected construction costs, dispositions and other forward-looking financial data. In some instances, forward-looking statements can be identified by the use of forward-looking terminology such as "expect," "future," "will," "would," "pursue," or "project" and variations of such words and similar expressions that do not relate to historical matters. Forward-looking statements are based on Kilroy Realty Corporation's current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of Kilroy Realty Corporation's control. Accordingly, actual performance, results and events may vary materially from those indicated in forward-looking statements, and you should not rely on forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in forward-looking statements, including, among others, risks associated with: investment in real estate assets, which are illiquid; trends in the real estate industry; significant competition, which may decrease the occupancy and rental rates of properties; the ability to successfully complete acquisitions and dispositions on announced terms; the ability to successfully operate acquired properties; the availability of cash for distribution and debt service and exposure of risk of default under debt obligations; adverse changes to, or implementations of, applicable laws, re

#### **Company Background**

Kilroy Realty Corporation (*NYSE: KRC*), a member of the S&P MidCap 400 Index, is a real estate investment trust active in premier office submarkets along the West Coast. The Company owns, develops, acquires and manages real estate assets primarily in the coastal regions of Los Angeles, Orange County, San Diego, the San Francisco Bay Area and greater Seattle. As of June 30, 2015, the Company's stabilized portfolio consisted of 101 office buildings, which encompassed an aggregate of 13.1 million rentable square feet and was 96.7% occupied.

<b>Board of Directors</b>		Executive Manag	gement Team	Investor Relations
John Kilroy  Chairman  Edward F. Brennan, Ph.D.  Jolie Hunt  Scott S. Ingraham  Gary R. Stevenson  Peter B. Stoneberg		John Kilroy Jeffrey C. Hawken Eli Khouri Robert Paratte Tyler H. Rose Heidi R. Roth Mike L. Sanford David Simon Justin W. Smart	President and CEO Executive VP and COO Executive VP and CIO Executive VP, Leasing and Business Development Executive VP and CFO Executive VP, CAO and Controller Executive VP, Northern California Executive VP, Southern California Executive VP, Development and Construction Services	12200 W. Olympic Blvd., Suite 200 Los Angeles, CA 90064 (310) 481-8400 Web: www.kilroyrealty.com E-mail: investorrelations@kilroyrealty.com
		]	Equity Research Coverage	
Bank of Americ	ca Merrill Lynch		J.P. Morgan	
James Feldman		(646) 855-5808	Anthony Paolone	(212) 622-6682
Citigroup Inves	stment Research		KeyBanc Capital Markets	
Michael Bilerma	an	(212) 816-1383	Craig Mailman	(917) 368-2316
Cowen and Cor	npany		Morgan Stanley	
James Sullivan		(646) 562-1380	Vance Edelson	(212) 761-0078
Credit Suisse			RBC Capital Markets	
Ian Weissman		(212) 538-6889	Richard Moore	(440) 715-2646
D. A. Davidson			Robert W. Baird & Co.	
Barry Oxford		(212) 240-9871	David B. Rodgers	(216) 737-7341
Deutsche Bank	Securities, Inc.		Stifel, Nicolaus & Company	
Vincent Chao		(212) 250-6799	John W. Guinee III	(443) 224-1307
Evercore ISI			<b>UBS Investment Research</b>	
Steve Sakwa		(212) 446-9462	Ross T. Nussbaum	(212) 713-2484
Green Street A	dvisors		Wells Fargo	
Jed Reagan		(949) 640-8780	Brendan Maiorana	(443) 263-6516

Kilroy Realty Corporation is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding Kilroy Realty Corporation's performance made by these analysts are theirs alone and do not represent opinions, forecasts or predictions of Kilroy Realty Corporation or its management. Kilroy Realty Corporation does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.

#### **Executive Summary**

#### **Quarterly Financial Highlights**

- FFO per share of \$0.82
- Net income available to common stockholders per share of \$0.61; includes gains on sales of operating properties of \$0.35
- Revenues of \$146.2 million
- Same Store cash net operating income ("NOI") increased 4.6%
- Same Store GAAP NOI increased 2.7%; adjusted for significant one-time items GAAP NOI increased 4.6%

#### **Quarterly Operating Highlights**

- Stabilized portfolio was 96.7% occupied and 97.2% leased at quarter-end, which excludes six properties held for sale
- 264,525 square feet of leases commenced in the stabilized portfolio
- 247,811 square feet of leases executed in the stabilized portfolio

#### **Capital Markets Highlights**

- Raised \$25.4 million of equity through the at-the-market offering program
- Repaid \$34.0 million secured debt at par
- In July 2015, raised \$249.6 million of equity through a registered direct placement
- As of the date of this report, no outstanding balance on the line of credit and approximately \$175.0 million of unrestricted cash on hand

#### Strategic Highlights

- In April 2015, completed the sale of a Redmond, WA office property for gross proceeds of approximately \$51.2 million and three office properties in San Diego, CA for gross proceeds of approximately \$95.0 million
- In June 2015, began construction on The Exchange on 16th, a 700,000 gross square-foot, four building project in the Mission Bay submarket of San Francisco, CA
- In July 2015, completed the acquisition of a fully entitled, 3.3 acre development site located at 100 Hooper Street in San Francisco, CA for approximately \$78.0 million in cash
- In July 2015, completed the sale of six office properties in San Diego, CA for gross proceeds of approximately \$163.0 million
- In July 2015, delivered the 100% leased office component of the historic buildings at the Columbia Square mixed-use development project in Hollywood, CA

Note: Definitions for commonly used terms in this Supplemental Financial Report are on pages 29 through 30 "Definitions Included in Supplemental."

#### **Financial Highlights**

(unaudited, \$ in thousands, except per share amounts)

		-1		Thre	e Months Ended		
		6/30/2015 (1)	3/31/2015 (1)		12/31/2014 (1)	9/30/2014 (1)	6/30/2014 (1)
INCOME I'	TEMS (Including Discontinued Operations):						
	enues	\$ 146,227	\$ 146,082	\$	142,628	\$ 131,082	\$ 129,194
Leas	e Termination Fees, net (2)	179	9		459	1,737	1,844
Net (	Operating Income	106,071	107,635		104,041	92,543	91,798
Acqı	uisition-related Expenses	265	128		211	431	609
Capi	italized Interest and Debt Costs	12,323	10,871		11,229	13,328	11,750
	Income Available to Common Stockholders	54,188	39,874		27,540	15,669	27,228
	ГDA <sup>(3)</sup>	93,684	112,367		91,458	80,965	83,241
Fund	ds From Operations (3)(4)(5)	74,819	91,532		69,817	60,399	63,307
Fund	ds Available for Distribution (4)(5)	44,987	61,277		26,187	37,667	37,392
Net 1	Income Available to Common Stockholders per common share – diluted (5)	\$ 0.61	\$ 0.45	\$	0.32	\$ 0.18	\$ 0.32
Fund	ds From Operations per common share – diluted <sup>(5)</sup>	\$ 0.82	\$ 1.01	\$	0.78	\$ 0.69	\$ 0.72
Divi	dends per common share (5)	\$ 0.35	\$ 0.35	\$	0.35	\$ 0.35	\$ 0.35
RATIOS (In	ncluding Discontinued Operations):						
Oper	rating Margins	72.5%	73.7%		72.9%	70.6%	71.1%
Inter	rest Coverage Ratio	3.5x	4.1x		3.3x	3.0x	3.2x
Fixe	d Charge Coverage Ratio	3.1x	3.6x		2.9x	2.6x	2.9x
	Payout Ratio	42.2%	34.3%		44.1%	49.4%	46.8%
	Payout Ratio	70.2%	51.3%		117.7%	79.2%	79.3%
ASSETS:							
	Estate Held for Investment before Depreciation	\$ 6,109,184	\$ 5,985,469	\$	- 7 7	\$ 5,751,097	\$ 5,667,027
Total	l Assets <sup>(6)</sup>	5,686,925	5,725,480		5,633,736	5,487,464	5,273,792
CAPITALI	ZATION:						
	l Debt	\$ 2,360,252	\$ 2,426,550	\$	2,465,022	\$ 2,424,033	\$ 2,236,509
Tota	l Preferred Equity and Noncontrolling Interests	200,000	200,000		200,000	200,000	200,000
	l Common Equity and Noncontrolling Interests	6,056,849	6,841,936		6,082,572	5,063,838	5,276,400
	l Market Capitalization	8,617,101	9,468,486		8,747,594	7,687,871	7,712,909
	l Debt / Total Market Capitalization	27.4%	25.6%		28.2%	31.5%	29.0%
Tota	l Debt and Preferred / Total Market Capitalization	29.8%	27.8%		30.4%	34.1%	31.6%

Note: Definitions for commonly used terms in this Supplemental Financial Report are on pages 29 through 30 "Definitions Included in Supplemental."

<sup>(1)</sup> Net Income Available to Common Stockholders includes a \$31.4 million gain on sale of depreciable operating properties for the three months ended June 30, 2015, a \$17.3 million and \$3.5 million gain on sale of land for the three months ended March 31, 2015 and June 30, 2014, respectively, and gains on dispositions of discontinued operations of \$11.5 million, \$5.6 million, and \$14.7 million for the three months ended December 31, 2014, September 30, 2014, and June 30, 2014, respectively.

<sup>(2)</sup> Lease termination fees are presented net of accelerated amortization of deferred rent receivables.

<sup>(3)</sup> EBITDA and Funds From Operations for the three months ended March 31, 2015 and June 30, 2014 include a \$17.3 million and \$3.5 million gain on sale of land, respectively.

<sup>(4)</sup> Please refer to page 7 for a reconciliation of GAAP Net Income Available to Common Stockholders to Funds From Operations and Funds Available for Distribution.

<sup>(5)</sup> Reported amounts are attributable to common stockholders and common unitholders.

<sup>(6)</sup> Total assets as of June 30, 2015, March 31, 2015, December 31, 2014, and September 30, 2014 include "Real estate assets and other assets held for sale, net."

#### Common Stock Data (NYSE: KRC)

			Three Months Ended		
	6/30/2015	3/31/2015	3/31/2015	12/31/2014	9/30/2014
High Price	\$ 77.92	\$ 78.86	\$ 71.47	\$ 63.96	\$ 62.88
Low Price	\$ 67.15	\$ 70.48	\$ 58.73	\$ 58.03	\$ 57.29
Closing Price	\$ 67.15	\$ 76.17	\$ 69.07	\$ 59.44	\$ 62.28
Dividends per share – annualized	\$ 1.40	\$ 1.40	\$ 1.40	\$ 1.40	\$ 1.40
Closing common shares (in 000's) (1)(2)	88,406	88,031	86,260	83,388	82,916
Closing common partnership units (in 000's) (1)	1,793	1,793	1,804	1,804	1,804
	90,199	89,824	88,064	85,192	84,720
	 _				

<sup>(1)</sup> As of the end of the period.

<sup>(2)</sup> In the second quarter of 2015, the Company issued 358,874 common shares under its at-the-market stock offering program at a weighted average price of \$70.75 per share before selling commissions. In July 2015, the Company issued 3,773,766 shares through a registered direct equity placement. These shares are not included in the Company's share count as of June 30, 2015.

#### **Consolidated Balance Sheets**

(unaudited, \$ in thousands)

		6/30/2015		3/31/2015		12/31/2014		9/30/2014		6/30/2014
ASSETS:										
Land and improvements	\$	839,072	\$	838,927	\$	877,633	\$	757,036	\$	675,489
Buildings and improvements		3,906,860		3,880,883		4,059,639		3,882,015		3,720,863
Undeveloped land and construction in progress		1,363,252		1,265,659		1,120,660		1,112,046		1,270,675
Total real estate assets held for investment		6,109,184		5,985,469		6,057,932		5,751,097		5,667,027
Accumulated depreciation and amortization		(960,816)		(921,279)		(947,664)		(912,623)		(885,580)
Total real estate assets held for investment, net		5,148,368		5,064,190		5,110,268		4,838,474		4,781,447
Real estate assets and other assets held for sale, net		81,699		190,751		8,211		49,815		_
Cash and cash equivalents		28,142		50,181		23,781		200,431		24,571
Restricted cash		7,462		8,287		75,185		17,487		93,522
Marketable securities		13,803		13,337		11,971		12,076		11,747
Current receivables, net		8,956		8,122		7,229		6,443		10,588
Deferred rent receivables, net		176,493		168,581		156,416		139,910		134,269
Deferred leasing costs and acquisition-related intangible assets, net		174,387		182,251		201,926		183,057		178,841
Deferred financing costs, net		16,324		17,346		18,374		19,373		16,978
Prepaid expenses and other assets, net		31,291		22,434		20,375		20,398		21,829
TOTAL ASSETS	\$	5,686,925	\$	5,725,480	\$	5,633,736	\$	5,487,464	\$	5,273,792
LIABILITIES AND EQUITY:										
Liabilities:										
Secured debt	\$	479,368	\$	516,725	\$	546,292	\$	549,896	\$	553,427
Exchangeable senior notes, net		´ —		´ —		´ <u> </u>		135,049		170,704
Unsecured debt, net		1,783,438		1,783,280		1,783,121		1,743,962		1,431,301
Unsecured line of credit		100,000		130,000		140,000		´ ´ —		90,000
Accounts payable, accrued expenses and other liabilities		199,005		217,352		225,830		243,602		215,535
Accrued distributions		33,670		33,532		32,899		31,897		31,730
Deferred revenue and acquisition-related intangible liabilities, net		123,819		128,730		132,239		114,504		114,670
Rents received in advance and tenant security deposits		47,434		46,887		49,363		45,086		43,085
Liabilities of real estate assets held for sale		7,086		9,768		56		3,099		
Total liabilities		2,773,820		2,866,274		2,909,800		2,867,095		2,650,452
Equity:		, ,		, ,		, ,		, ,		, ,
Stockholders' Equity										
6.875% Series G Cumulative Redeemable Preferred stock		96,155		96,155		96,155		96,155		96,155
6.375% Series H Cumulative Redeemable Preferred stock		96,256		96,256		96,256		96,256		96,256
Common stock		884		880		863		834		829
Additional paid-in capital		2,791,226		2,761,176		2,635,900		2,530,282		2,519,268
Distributions in excess of earnings		(131,569)		(154,355)		(162,964)		(159,799)		(145,851)
Total stockholders' equity		2,852,952		2,800,112		2,666,210		2,563,728		2,566,657
Noncontrolling Interests										
Common units of the Operating Partnership		54,088		53,232		51,864		51,419		51,798
Noncontrolling interest in consolidated subsidiary		6,065		5,862		5,862		5,222		4,885
Total noncontrolling interests		60,153		59,094		57,726		56,641		56,683
Total equity		2,913,105		2,859,206		2,723,936		2,620,369		2,623,340
TOTAL LIABILITIES AND EQUITY	\$	5,686,925	\$		\$		\$	5,487,464	\$	5,273,792
TO THE EMIDIETIES HAVE EQUITE	Ψ	3,000,723	Ψ	5,725,700	Ψ	5,055,150	Ψ	2,707,704	Ψ	3,213,172

#### **Consolidated Statements of Operations**

(unaudited, \$ in thousands, except per share amounts)

		Three Months I	Ended Jun	e 30,	5	Six Months Ended June 30,		
DEVENUE C		2015	20	14		2015		2014
REVENUES Rental income	\$	131,450	¢.	113,592	¢	262,382	¢	223,690
Tenant reimbursements	Ф	14,174	Ф.	10,534	Ф		Ф	
						28,599		22,053
Other property income		603		3,052		1,328		5,193
Total revenues		146,227		127,178		292,309		250,936
EXPENSES  Deposite outposes		26,866		25,164		51,580		49,647
Property expenses Real estate taxes				10,731		25.145		
Provision for bad debts		12,430		10,/31		- , -		21,720
		47				289		1.50
Ground leases		813		773		1,589		1,535
General and administrative expenses		12,633		11,857		25,401		22,668
Acquisition-related expenses		265		609		393		837
Depreciation and amortization		51,658		50,079		103,145		98,615
Total expenses		104,712		99,213		207,542		195,022
OTHER (EXPENSES) INCOME		~		410		051		<b>50</b> .
Interest income and other net investment gain		511		419		871		596
Interest expense		(14,864)		(16,020)		(31,742)		(33,272
Total other (expenses) income		(14,353)		(15,601)	_	(30,871)		(32,676
INCOME FROM CONTINUING OPERATIONS BEFORE GAINS ON SALE OF REAL ESTATE		27,162		12,364		53,896		23,238
Gain on sale of land Gains on sales of depreciable operating properties		31,428		3,490		17,268 31,428		3,490
INCOME FROM CONTINUING OPERATIONS		58,590		15,854		102,592		26,728
DISCONTINUED OPERATIONS: (1)		36,390		13,634		102,392		20,720
				600				1.540
Income from discontinued operations		_		600		_		1,543
Gains on dispositions of discontinued operations				14,689				104,804
Total income from discontinued operations				15,289				106,347
NET INCOME  Net income attributable to noncontrolling common units of the Operating Partnership		58,590		31,143		102,592		133,075
NET INCOME ATTRIBUTABLE TO KILROY REALTY CORPORATION		(1,090)		(603)		(1,905)		(2,690
Preferred dividends		57,500 (3,312)		30,540 (3,312)		100,687 (6,625)		(6,625
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$	54,188	2	27,228	\$	94,062	\$	123,760
Weighted average common shares outstanding – basic	Ψ	88,126	<u>Ψ</u>	82,278	Ψ	87,515	Ψ	82,202
Weighted average common shares outstanding – daste  Weighted average common shares outstanding – diluted		88,646		84,602		88.044		84,37
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS PER SHARE		00,040		0-1,002		00,044		04,37.
Net income available to common stockholders per share – basic	\$	0.61	\$	0.33	\$	1.07	\$	1.49
Net income available to common stockholders per share – daluted	\$	0.61	\$	0.33	\$	1.06	\$	1.46

<sup>(1)</sup> Effective January 1, 2015, the Company adopted Financial Accounting Standards Board Accounting Standards Update No. 2014-08, which changed the criteria for reporting discontinued operations. As a result operating properties held for sale and dispositions of depreciable operating properties will no longer be reported as discontinued operations.

#### **Funds From Operations and Funds Available for Distribution**

(unaudited, \$ in thousands, except per share amounts)

	 Three Months Ended June 30,				June 30,		
	 2015		2014		2015		2014
FUNDS FROM OPERATIONS: (1)							
Net income available to common stockholders	\$ 54,188	\$	27,228	\$	94,062	\$	123,760
Adjustments:							
Net income attributable to noncontrolling common units of the Operating Partnership	1,090		603		1,905		2,690
Depreciation and amortization of real estate assets	50,969		50,165		101,812		98,882
Gains on sales of depreciable real estate	 (31,428)		(14,689)		(31,428)		(104,804)
Funds From Operations (2)(3)	\$ 74,819	\$	63,307	\$	166,351	\$	120,528
Weighted average common shares/units outstanding – basic (4)	91,109		85,305		90,498		85,233
Weighted average common shares/units outstanding – diluted (4)	91,629		87,629		91,028		87,407
FFO per common share/unit – basic (2)	\$ 0.82	\$	0.74	\$	1.84	\$	1.41
FFO per common share/unit – diluted (2)	\$ 0.82	\$	0.72	\$	1.83	\$	1.38
FUNDS AVAILABLE FOR DISTRIBUTION: (1)							
Funds From Operations (2)	\$ 74,819	\$	63,307	\$	166,351	\$	120,528
Adjustments:							
Tenant improvements, leasing commissions and recurring capital expenditures	(18,716)		(19,106)		(28,318)		(32,173)
Amortization of deferred revenue related to tenant-funded tenant improvements (3)(5)	(3,291)		(2,664)		(6,304)		(5,017)
Net effect of straight-line rents	(8,882)		(3,834)		(28,332)		(7,793)
Amortization of net below market rents (6)	(3,101)		(2,716)		(5,029)		(4,450)
Amortization of deferred financing costs and net debt premium (7)	63		786		113		1,621
Noncash amortization of share-based compensation awards	4,079		2,943		7,650		5,445
Other lease related adjustments, net (8)	16		(1,324)		133		(2,421)
Funds Available for Distribution (1)	\$ 44,987	\$	37,392	\$	106,264	\$	75,740

<sup>(1)</sup> See pages 27 and 28 for Management Statements on Funds From Operation and Funds Available for Distribution.

<sup>(2)</sup> Reported amounts are attributable to common shareholders and unitholders.

<sup>(3)</sup> FFO includes amortization of deferred revenue related to tenant-funded tenant improvements of \$3.3 million and \$2.7 million for the three months ended June 30, 2015 and 2014, respectively, and \$6.3 million and \$5.0 million for the six months ended June 30, 2015 and 2014, respectively. These amounts are adjusted out of FFO in our calculation of FAD.

<sup>(4)</sup> Calculated based on weighted average shares outstanding including participating share-based awards (i.e. nonvested stock and certain time based restricted stock units), dilutive impact of stock options and contingently issuable shares and assuming the exchange of all common limited partnership units outstanding.

<sup>(5)</sup> Represents revenue recognized during the period as a result of the amortization of deferred revenue recorded for tenant-funded tenant improvements.

<sup>(6)</sup> Represents the non-cash adjustment related to the acquisition of buildings with above and/or below market rents.

<sup>(7)</sup> Includes the noncash amortization of the debt discount on the Company's exchangeable senior notes, which were repaid in November 2014, for the three and six months ended June 30, 2014.

<sup>(8)</sup> Includes other non-cash adjustments attributable to lease-related GAAP revenue recognition timing differences.

### Same Store Analysis (1)

(unaudited, \$ in thousands)

	T	Three N	Months Ended June 30,			Six M	onths Ended June 30,	
	2015		2014	% Change	2015		2014	% Change
Total Same Store Portfolio								
Number of properties	90		90		90		90	
Square Feet	11,285,022		11,285,022		11,285,022		11,285,022	
Percent of Stabilized Portfolio	86.5%	ı	85.6%		86.5%		85.6%	
Average Occupancy	95.9%	,	94.9%		95.7%		94.7%	
Operating Revenues:								
Rental income	\$ 107,196	\$	102,126	5.0 %	\$ 212,578	\$	202,265	5.1 %
Tenant reimbursements	10,934		9,640	13.4 %	21,876		20,256	8.0 %
Other property income	600		2,885	(79.2)%	1,325		5,020	(73.6)%
Total operating revenues (2)	118,730		114,651	3.6 %	235,779		227,541	3.6 %
Operating Expenses:								
Property expenses (3)	24,564		23,202	5.9 %	46,642		46,270	0.8 %
Real estate taxes	9,591		9,315	3.0 %	19,237		19,032	1.1 %
Provision for bad debts	221		_	100.0 %	440		_	100.0 %
Ground leases	813		773	5.2 %	1,589		1,535	3.5 %
Total operating expenses	35,189		33,290	5.7 %	67,908		66,837	1.6 %
GAAP Net Operating Income	\$ 83,541	\$	81,361	2.7 %	\$ 167,871	\$	160,704	4.5 %

		Sar	ne Store Analysis	(Cash Basis) (4)				
	7	Six Mon	ths Ended June 30,	-				
	2015		2014	% Change	2015 2014			% Change
Total operating revenues	\$ 110,752	\$	105,775	4.7 %	\$ 215,725	\$	210,276	2.6 %
Total operating expenses	34,989		33,310	5.0	67,511		66,880	0.9 %
Cash Net Operating Income	\$ 75,763	\$	72,465	4.6 %	\$ 148,214	\$	143,396	3.4 %

<sup>(1)</sup> Same Store is defined as all properties owned and included in our stabilized portfolio as of January 1, 2014 and still owned and included in the stabilized portfolio as of June 30, 2015.

<sup>(2)</sup> Total operating revenues for the three and six months ended June 30, 2014 includes \$1.5 million and \$2.8 million, respectively, related to a net lease termination fee.

<sup>(3)</sup> Property expenses for the six months ended June 30, 2015 and June 30, 2014 include \$0.6 million and \$1.4 million related to cash paid for nonrecurring legal fees, respectively.

<sup>(4)</sup> Please refer to page 31 for a reconciliation of the Same Store measures on this page to Net Income Available to Common Stockholders.

### Stabilized Portfolio Occupancy Overview by Region

		Portfolio Bre	akdown	,	Occupie	d at	Leased at
	Buildings (1)	YTD NOI % (1)	SF % (1)	Total SF (1)	6/30/2015 (1)	3/31/2015	6/30/2015 (1)
Los Angeles and Ventura Counties							
101 Corridor	4	1.5 %	2.3 %	306,324	97.4 %	99.5 %	97.4 %
El Segundo	5	6.7 %	8.4 %	1,090,525	98.9 %	98.7 %	99.0%
Hollywood	1	2.0 %	2.5 %	324,617	96.4 %	90.8 %	96.6 %
Long Beach	7	3.8 %	7.3 %	946,857	91.2%	89.3 %	92.5 %
West Los Angeles	10	5.0 %	6.4 %	837,191	94.4 %	93.5 %	94.4 %
<b>Total Los Angeles and Ventura Counties</b>	27	19.0%	26.9%	3,505,514	95.4%	94.3%	95.8%
<b>Total Orange County</b>	1	1.9%	2.1%	271,556	98.1%	96.0%	98.1%
San Diego County							
Del Mar	17	13.7 %	13.4 %	1,743,613	96.9 %	97.1 %	97.0%
I-15 Corridor	5	4.3 %	4.1 %	540,854	98.1 %	98.1 %	99.1 %
Mission Valley	4	1.3 %	2.2 %	290,586	82.3 %	87.4 %	92.0 %
Point Loma	1	0.3 %	0.8 %	103,900	67.4 %	61.2 %	67.4 %
Sorrento Mesa	9	3.5 %	4.5 %	591,186	100.0 %	100.0 %	100.0 %
University Towne Center	1	0.2 %	0.4 %	47,846	100.0 %	100.0 %	100.0 %
<b>Total San Diego County</b>	37	23.3%	25.4%	3,317,985	95.5%	95.8%	96.5%
San Francisco Bay Area							
Menlo Park	7	3.6%	2.9 %	378,358	100.0 %	100.0 %	100.0 %
Mountain View	3	4.9 %	3.3 %	428,060	100.0 %	100.0 %	100.0 %
San Francisco	6	20.5 %	16.5 %	2,153,114	97.3 %	95.1 %	98.0 %
Sunnyvale	8	8.9 %	7.1 %	930,221	100.0 %	100.0 %	100.0 %
Total San Francisco Bay Area	24	37.9%	29.8%	3,889,753	98.5%	97.3%	98.9%
Greater Seattle							
Bellevue	2	7.9 %	6.9 %	905,225	97.5 %	97.5 %	98.9 %
Kirkland	4	1.8 %	2.1 %	279,924	86.3 %	90.0 %	86.3 %
Lake Union	6	8.2 %	6.8 %	880,990	100.0 %	100.0 %	100.0 %
Total Greater Seattle	12	17.9%	15.8%	2,066,139	97.0%	97.5%	97.6%
TOTAL STABILIZED PORTFOLIO	101	100.0%	100.0%	13,050,947	96.7%	96.1%	97.2%

Average Occupancy						
Quarter-to-Date	Year-to-Date					
96.5%	95.9%					

<sup>(1)</sup> Excludes properties held for sale at June 30, 2015. See page 21, "2015 Dispositions and Operating Properties Held for Sale"

	Submarket	Square Feet	Occupied
Los Angeles and Ventura, California			
23925 Park Sorrento	101 Corridor	11,789	100.0 %
23975 Park Sorrento	101 Corridor	104,797	100.0 %
24025 Park Sorrento	101 Corridor	108,671	92.8 %
2829 Townsgate Road	101 Corridor	81,067	100.0 %
2240 E. Imperial Highway	El Segundo	122,870	100.0 %
2250 E. Imperial Highway	El Segundo	298,728	100.0 %
2260 E. Imperial Highway	El Segundo	298,728	100.0 %
909 N. Sepulveda Boulevard	El Segundo	241,607	98.7 %
999 N. Sepulveda Boulevard	El Segundo	128,592	93.2 %
6255 W. Sunset Boulevard	Hollywood	324,617	96.4 %
3750 Kilroy Airport Way	Long Beach	10,457	86.1 %
3760 Kilroy Airport Way	Long Beach	165,278	77.0 %
3780 Kilroy Airport Way	Long Beach	219,745	90.2 %
3800 Kilroy Airport Way	Long Beach	192,476	94.6 %
3840 Kilroy Airport Way	Long Beach	136,026	100.0 %
3880 Kilroy Airport Way	Long Beach	96,035	100.0 %
3900 Kilroy Airport Way	Long Beach	126,840	90.8 %
12100 W. Olympic Boulevard	West Los Angeles	150,167	100.0 %
12200 W. Olympic Boulevard	West Los Angeles	150,117	100.0 %
12233 W. Olympic Boulevard	West Los Angeles	151,029	86.7 %
12312 W. Olympic Boulevard	West Los Angeles	76,644	100.0 %
1633 26th Street	West Los Angeles	44,915	100.0 %
2100/2110 Colorado Avenue	West Los Angeles	102,864	100.0 %
3130 Wilshire Boulevard	West Los Angeles	88,340	95.7 %
501 Santa Monica Boulevard	West Los Angeles	73,115	68.7 %
<b>Total Los Angeles and Ventura Counties</b>		3,505,514	95.4%
Orange County, California			
2211 Michelson Drive	Irvine	271,556	98.1 %
<b>Total Orange County</b>		271,556	98.1%

	Submarket	Square Feet	Occupied
San Diego, California			
12225 El Camino Real	Del Mar	58,401	100.0%
12235 El Camino Real	Del Mar	54,673	96.4%
12340 El Camino Real	Del Mar	87,774	91.4%
12390 El Camino Real	Del Mar	72,332	100.0%
12348 High Bluff Drive	Del Mar	38,806	100.0%
12400 High Bluff Drive	Del Mar	209,220	100.0%
3579 Valley Center Drive	Del Mar	50,677	100.0%
3611 Valley Center Drive	Del Mar	130,349	96.3%
3661 Valley Center Drive	Del Mar	129,782	89.7%
3721 Valley Center Drive	Del Mar	114,780	79.9%
3811 Valley Center Drive	Del Mar	112,067	100.0%
7525 Torrey Santa Fe	Del Mar	103,979	100.0%
7535 Torrey Santa Fe	Del Mar	130,243	100.0%
7545 Torrey Santa Fe	Del Mar	130,354	100.0%
7555 Torrey Santa Fe	Del Mar	101,236	100.0%
12780 El Camino Real	Del Mar	140,591	100.0%
12790 El Camino Real	Del Mar	78,349	95.4%
13280 Evening Creek Drive South	I-15 Corridor	41,196	86.6%
13290 Evening Creek Drive South	I-15 Corridor	61,180	100.0%
13480 Evening Creek Drive North	I-15 Corridor	149,817	100.0%
13500 Evening Creek Drive North	I-15 Corridor	147,533	100.0%
13520 Evening Creek Drive North	I-15 Corridor	141,128	96.6%
2355 Northside Drive	Mission Valley	53,610	87.4%
2365 Northside Drive	Mission Valley	96,437	58.0%
2375 Northside Drive	Mission Valley	51,516	91.9%
2385 Northside Drive	Mission Valley	89,023	100.0%
2305 Historic Decatur Road	Point Loma	103,900	67.4%
4939 Directors Place	Sorrento Mesa	60,662	100.0%
4955 Directors Place	Sorrento Mesa	76,246	100.0%

	Submarket	Square Feet	Occupied
San Diego, California (Continued)			
10390 Pacific Center Court	Sorrento Mesa	68,400	100.0 %
10394 Pacific Center Court	Sorrento Mesa	59,630	100.0 %
10398 Pacific Center Court	Sorrento Mesa	43,645	100.0 %
10421 Pacific Center Court	Sorrento Mesa	75,899	100.0 %
10445 Pacific Center Court	Sorrento Mesa	48,709	100.0 %
10455 Pacific Center Court	Sorrento Mesa	90,000	100.0 %
5717 Pacific Center Boulevard	Sorrento Mesa	67,995	100.0 %
4690 Executive Drive	University Towne Center	47,846	100.0 %
<b>Total San Diego County</b>		3,317,985	95.5%

	Submarket	Square Feet	Occupancy
San Francisco Bay Area, California			
4100 Bohannon Drive	Menlo Park	47,379	100.0 %
4200 Bohannon Drive	Menlo Park	45,451	100.0 %
4300 Bohannon Drive	Menlo Park	63,079	100.0 %
4400 Bohannon Drive	Menlo Park	48,146	100.0 %
4500 Bohannon Drive	Menlo Park	63,078	100.0 %
4600 Bohannon Drive	Menlo Park	48,147	100.0 %
4700 Bohannon Drive	Menlo Park	63,078	100.0 %
331 Fairchild Drive	Mountain View	87,147	100.0 %
680 E. Middlefield Road	Mountain View	170,090	100.0 %
690 E. Middlefield Road	Mountain View	170,823	100.0 %
303 Second Street	San Francisco	740,047	96.9 %
100 First Street	San Francisco	467,095	95.5 %
250 Brannan Street	San Francisco	95,008	100.0 %
201 Third Street	San Francisco	346,538	95.9 %
301 Brannan Street	San Francisco	74,430	100.0 %
360 Third Street	San Francisco	429,996	100.0 %
1310 Chesapeake Terrace	Sunnyvale	76,244	100.0 %
1315 Chesapeake Terrace	Sunnyvale	55,635	100.0 %
1320-1324 Chesapeake Terrace	Sunnyvale	79,720	100.0 %
1325-1327 Chesapeake Terrace	Sunnyvale	55,383	100.0 %
505 Mathilda Avenue	Sunnyvale	212,322	100.0 %
555 Mathilda Avenue	Sunnyvale	212,322	100.0 %
605 Mathilda Avenue	Sunnyvale	162,785	100.0 %
599 Mathilda Avenue	Sunnyvale	75,810	100.0 %
Total San Francisco Bay Area		3,889,753	98.5%

	Submarket	<b>Square Feet</b>	Occupied
Greater Seattle, Washington			
601 108th Avenue NE	Bellevue	488,470	98.5 %
10900 NE 4th Street	Bellevue	416,755	96.2 %
10210 NE Points Drive	Kirkland	84,641	94.4 %
10220 NE Points Drive	Kirkland	49,851	100.0 %
10230 NE Points Drive	Kirkland	98,982	82.2 %
3933 Lake Washington Blvd NE	Kirkland	46,450	65.5 %
837 N. 34th Street	Lake Union	111,580	100.0 %
701 N. 34th Street	Lake Union	138,995	100.0 %
801 N. 34th Street	Lake Union	169,412	100.0 %
320 Westlake Avenue North	Lake Union	184,643	100.0 %
321 Terry Avenue North	Lake Union	135,755	100.0 %
401 Terry Avenue North	Lake Union	140,605	100.0 %
Total Greater Seattle		2,066,139	97.0%
TOTAL		13,050,947	96.7%

#### **Information on Leases Commenced**

		1st & 2nd Generation				2nd Generation					
	# of Lea	# of Leases (1)		Square Feet (1)		TI/LC	Changes in	Changes in	Retention	Weighted	
	New	Renewal	New	Renewal		Per Sq.Ft.	GAAP Rents	Cash Rents	Rates	Average Lease Term (Mo.)	
Quarter to Date	23	16	190,830	73,695	\$	53.28	38.3%	26.8%	48.7%	68	
Year to Date	39	36	444,996	255,988		44.92	27.6%	17.3%	54.9%	70	

#### **Information on Leases Executed**

	1st & 2nd Generation					2nd Generation					
	# of Le	# of Leases (2)		Square Feet (2)		TI/LC	Changes in	Changes in	Weighted		
	New	Renewal	New	Renewal		Per Sq.Ft.	GAAP Rents	Cash Rents	Average Lease Term (Mo.)		
Quarter to Date (3)	18	16	174,116	73,695	\$	43.31	30.5%	19.7%	68		
Year to Date (4)	40	36	389,348	260,637		41.66	27.8%	18.6%	64		

<sup>(1)</sup> Represents leasing activity for leases that commenced at properties in the stabilized portfolio during the three and six months ended June 30, 2015, including first and second generation space, net of month-to-month leases.

<sup>(2)</sup> Represents leasing activity for leases signed at properties in the stabilized portfolio during the three and six months ended June 30, 2015, including first and second generation space, net of month-to-month leases.

<sup>(3)</sup> During the three months ended June 30, 2015, 13 new leases totaling 134,040 square feet were signed but not commenced as of June 30, 2015.

<sup>(4)</sup> During the six months ended June 30, 2015, 18 new leases totaling 233,936 square feet were signed but not commenced as of June 30, 2015.

# Stabilized Portfolio Capital Expenditures

(\$ in thousands)

	. ,	Q1 2015		Q2 2015		Total 2015	
1st Generation (Nonrecurring) Capital Expenditures:	_						
Capital Improvements	;	\$	1,988	\$	2,821	\$	4,809
Tenant Improvements & Leasing Commissions (1)			2,664		77		2,741
Total	3	\$	4,652	\$	2,898	\$	7,550
	_						

		Q1 2015	Q2 2015	Total 2015
2nd Generation (Recurring) Capital Expenditures:	_			
Capital Improvements		\$ 2,070	\$ 3,318	\$ 5,388
Tenant Improvements & Leasing Commissions (1)		7,532	15,398	22,930
Total		\$ 9,602	\$ 18,716	\$ 28,318
	_			

<sup>(1)</sup> Represents costs incurred for leasing activity during the period shown. Amounts exclude tenant-funded tenant improvements.

#### **Stabilized Portfolio Lease Expiration Summary Schedule**

(\$ in thousands, except for annualized rent per sq. ft.)

Year of Expiration	# of Expiring Leases	Total Square Feet	% of Total Leased Sq. Ft.	Annualized Base Rent	% of Total Annualized Base Rent	Annualized Rent per Sq. Ft.
2015	56	704,126	5.7%	\$ 20,885	4.4%	\$ 29.66
2016	94	826,120	6.7%	25,394	5.5%	30.74
2017	108	1,781,717	14.5%	60,616	13.1%	34.02
2018	73	1,348,672	10.9%	54,156	11.7%	40.16
2019	81	1,482,063	12.0%	53,931	11.8%	36.39
2020	83	1,847,726	15.0%	68,181	14.8%	36.90
2021	30	706,553	5.7%	30,266	6.6%	42.84
2022	14	334,917	2.7%	14,843	3.2%	44.32
2023	15	482,897	3.9%	22,965	5.0%	47.56
2024	16	467,835	3.8%	16,902	3.7%	36.13
2025 and beyond	23	2,358,135	19.1%	93,886	20.2%	39.81
Total (1)	593	12,340,761	100.0%	\$ 462,025	100.0%	\$ 37.44

<sup>(1)</sup> For leases that have been renewed early or space that has been re-leased to a new tenant, the expiration date and annualized base rent information presented takes into consideration the renewed or re-leased lease terms. Excludes space leased under month-to-month leases, vacant space and lease renewal options not executed as of June 30, 2015.

### Stabilized Portfolio Lease Expiration Schedule by Region

(\$ in thousands, except for annualized rent per sq. ft.)

Year	Region	# of Expirations	Total Square Feet	% of Total Leased Sq. Ft.	Annualized Base Rent	% of Total Annualized Base Rent	Annualized Rent per Sq. Ft.
	Los Angeles	27	176,733	1.4%	\$ 6,025	1.3%	\$ 34.09
	Orange County	1	6,609	0.1%	185	%	27.99
2015	San Diego	12	230,770	1.9%	6,870	1.5%	29.77
2013	San Francisco Bay Area	9	134,643	1.1%	4,807	1.0%	35.70
	Greater Seattle	7_	155,371	1.2%	2,998	0.6%	19.30
	Total	56	704,126	5.7%	\$ 20,885	4.4%	\$ 29.66
	Los Angeles	51	294,050	2.4%	\$ 9,852	2.1%	\$ 33.50
	Orange County	3	19,995	0.2%	757	0.2%	37.86
2016	San Diego	19	296,174	2.4%	6,510	1.4%	21.98
2010	San Francisco Bay Area	9	118,232	0.9%	5,708	1.2%	48.28
	Greater Seattle	12	97,669	0.8%	2,567	0.6%	26.28
	Total	94	826,120	6.7%	\$ 25,394	5.5%	\$ 30.74
	Los Angeles	55	466,874	3.8%	\$ 15,789	3.4%	\$ 33.82
	Orange County	9	78,473	0.6%	3,012	0.7%	38.38
2017	San Diego	15	712,394	5.8%	22,629	4.9%	31.76
2017	San Francisco Bay Area	17	255,998	2.1%	10,763	2.3%	42.04
	Greater Seattle	12	267,978	2.2%	8,423	1.8%	31.43
	Total	108	1,781,717	14.5%	\$ 60,616	13.1%	\$ 34.02
	Los Angeles	34	176,043	1.4%	\$ 5,675	1.2%	\$ 32.24
	Orange County	3	18,263	0.1%	639	0.1%	34.99
2018	San Diego	10	503,714	4.1%	21,619	4.7%	42.92
2016	San Francisco Bay Area	13	298,712	2.4%	15,049	3.3%	50.38
	Greater Seattle	13_	351,940	2.9%	11,174	2.4%	31.75
	Total	73	1,348,672	10.9%	\$ 54,156	11.7%	\$ 40.16
	Los Angeles	27	422,687	3.4%	\$ 13,674	3.0%	\$ 32.35
	Orange County	6	77,922	0.7%	3,234	0.7%	41.50
2019	San Diego	13	211,938	1.7%	7,363	1.6%	34.74
2017	San Francisco Bay Area	19	582,035	4.7%	23,826	5.2%	40.94
	Greater Seattle	16	187,481	1.5%	5,834	1.3%	31.12
	Total	81	1,482,063	12.0%	\$ 53,931	11.8%	\$ 36.39
	Los Angeles	67	1,668,773	13.5%	\$ 57,579	12.5%	\$ 34.50
2020	Orange County	6	61,963	0.5%	1,947	0.4%	31.42
2020 and	San Diego	30	1,175,664	9.5%	46,209	10.0%	39.30
Beyond	San Francisco Bay Area	45	2,358,279	19.1%	108,478	23.5%	46.00
. ,	Greater Seattle	33_	933,384	7.6%	32,830	7.1%	35.17
	Total	181	6,198,063	50.2%	\$ 247,043	53.5%	\$ 39.86

### Stabilized Portfolio Quarterly Lease Expirations for 2015 and 2016

(\$ in thousands, except for annualized rent per sq. ft.)

	# of Expiring Leases			Annualized Base Rent	% of Total Annualized Base Rent	Annualized Rent per Sq. Ft.	
2015:							
Q3 2015	32	412,551	3.3%	\$ 12,385	2.7%	\$ 30.02	
Q4 2015	24	291,575	2.4%	8,500	1.7%	29.15	
Total 2015	56	704,126	5.7%	\$ 20,885	4.4%	\$ 29.66	
2016:							
Q1 2016	24	211,221	1.7%	\$ 6,384	1.4%	\$ 30.22	
Q2 2016	18	190,919	1.5%	3,932	0.9%	20.60	
Q3 2016	28	218,450	1.8%	7,194	1.6%	32.93	
Q4 2016	24	205,530	1.7%	7,884	1.6%	38.36	
Total 2016	94	826,120	6.7%	\$ 25,394	5.5%	\$ 30.74	

### Top Fifteen Tenants $^{(1)}$

(\$ in thousands)

Tenant Name	nualized Base ntal Revenue	Rentable Square Feet	Percentage of Total Annualized Base Rental Revenue	Percentage of Total Rentable Square Feet
LinkedIn Corporation (2)	\$ 28,344	663,239	6.1 %	5.1 %
DIRECTV, LLC	22,467	667,852	4.9 %	5.1 %
Synopsys, Inc.	15,492	340,913	3.4 %	2.6 %
Bridgepoint Education, Inc	15,066	322,342	3.3 %	2.5 %
Intuit, Inc.	13,489	465,812	2.9 %	3.6 %
Delta Dental of California	10,313	188,143	2.2 %	1.4 %
AMN Healthcare, Inc.	9,001	176,075	2.0 %	1.3 %
Scan Group (3)	7,010	218,742	1.5 %	1.7 %
Concur Technologies	6,562	183,279	1.4 %	1.4 %
Group Health Cooperative	6,372	183,422	1.4 %	1.4 %
Neurocrine Biosciences, Inc.	6,366	140,591	1.4 %	1.1 %
Institute for Systems Biology	6,207	140,605	1.3 %	1.1 %
Fish & Richardson, P.C.	6,071	139,547	1.3 %	1.1 %
Pac-12 Enterprises, LLC	5,603	131,749	1.2 %	1.0 %
AppDynamics, Inc.	 5,435	83,549	1.2 %	0.6 %
Total Top Fifteen Tenants	\$ 163,798	4,045,860	35.5%	31.0%

<sup>(1)</sup> The information presented is as of June 30, 2015 and excludes properties held for sale at June 30, 2015. See page 21, "2015 Dispositions and Operating Properties Held for Sale"

<sup>(2)</sup> In January 2015, Apple subleased 431,000 square feet of office space from LinkedIn for the remaining term of the lease (approximately twelve years).

<sup>(3)</sup> The Company has entered into leases with various affiliates of the tenant.

#### 2015 Dispositions and Operating Properties Held for Sale

(\$ in millions)

COMPLETED OFFICE PROPERTY DISPOSITIONS						
Property	Submarket	Month of Disposition	No. of Buildings	Rentable Square Feet	P	Sales rice <sup>(1)</sup>
1st Quarter						
None						
2nd Quarter						
15050 NE 36th Street, Redmond, WA	Redmond	April	1	122,103	\$	51.2
San Diego Properties - Tranche 1 (2)	Sorrento Mesa/UTC	April	3	384,468		95.0
TOTAL DISPOSITIONS			4	506,571	\$	146.2

COMPLETED LAND DISPOSITIONS					
Property	Submarket	Month of Disposition	Gross Site Acreage	P	Sales rice (1)
1st Quarter					
17150 Von Karman, Irvine, CA	Irvine	January	8.5	\$	26.0
2nd Quarter					
None					

OPERATING PROPERTIES HELD FOR SALE AS OF JUNE 30, 2015					
Property	Submarket	Month of Disposition	No. of Buildings	Rentable Square Feet	Sales Price (1)
San Diego Properties - Tranche 2 (3)	Sorrento Mesa	July	6	539,823	\$ 163.0

<sup>(1)</sup> Represents gross sales price before the impact of commissions, closing costs and for the San Diego Properties, approximately \$9.0 million of purchase price credits.

<sup>(2)</sup> The San Diego Properties - Tranche 1 includes the following properties: 10770 Wateridge Circle, 6200 Greenwich Drive, and 6220 Greenwich Drive.

<sup>(3)</sup> The San Diego Properties - Tranche 2 includes the following properties: 6260 Sequence Drive, 6290 Sequence Drive, 6310 Sequence Drive, 6340 Sequence Drive, 6350 Sequence Drive and 4921 Directors Place. The Company completed the sale of these six properties for gross proceeds of \$163.0 million on July 15, 2015.

#### In-Process, Near-Term and Future Development Pipeline

(\$ in millions)

			Construction riod	Estimated		T (17 d (1)	m . 1.0 .	0.00
	Location	Start Date	Compl. Date	Stabilization Date	Estimated Rentable Square Feet	Total Estimated Investment	Total Costs as of 6/30/2015 (1)	Office % Leased
UNDER CONSTRUCTION:								
San Francisco Bay Area								
350 Mission Street	San Francisco	4Q 2012	4Q 2015	4Q 2015	450,000	\$ 280	\$ 211.1	100%
333 Brannan Street	San Francisco	4Q 2013	2Q 2016	2Q 2016	185,000	105	69.6	100%
Crossing/900	Redwood City	4Q 2013	4Q 2015	4Q 2015	339,000	190	137.8	100%
The Exchange on 16th (2)	San Francisco	2Q 2015	3Q 2017	3Q 2018	700,000	485	112.6	%
Los Angeles								
Columbia Square Office and Historic (3)	Hollywood	2Q 2013 – 3Q 2013	3Q 2015 – 1Q 2016	4Q 2015 – 1Q 2017	480,000	300	220.3	66%
Columbia Square Residential (3)	Hollywood	3Q 2013	1Q 2016	1Q 2017	205,000	140	70.1	%
San Diego								
The Heights at Del Mar	Del Mar	4Q 2014	4Q 2015	4Q 2016	73,000	45	26.5	—%
TOTAL:					2,432,000	\$ 1,545	\$ 848.0	58%

NEAR-TERM DEVELOPMENT PIPELINE (4):	Location	Potential Start Date (5)	Approx. Developable Square Feet	Total Estimated Investment		Total Costs as of 6/30/2015 (1)
100 Hooper <sup>(6)</sup>	San Francisco	2015	400,000	\$ 2	50	\$
Academy Project	Hollywood	2016	500,000	3	00	56.7
333 Dexter <sup>(7)</sup>	South Lake Union	2016	700,000	3'	75	54.6
One Paseo	Del Mar	2016	TBD	TB	D	174.0
TOTAL:						\$ 285.3
FUTURE DEVELOPMENT PIPELINE:						
Flower Mart	San Francisco		TBD	TB	D	\$ 88.2
9455 Towne Centre Drive (8)	San Diego		150,000	TB	D	5.0
Carlsbad Oaks – Lots 4, 5, 7 & 8	Carlsbad		288,000	TB	D	18.6
Pacific Corporate Center – Lot 8	Sorrento Mesa		170,000	TB	D	13.8
Santa Fe Summit – Phase II and III	56 Corridor		600,000	TB	D	78.3
Sorrento Gateway – Lot 2	Sorrento Mesa		80,000	TB	D	12.2
TOTAL:						\$ 216.1

<sup>(1)</sup> Represents cash paid and costs incurred as of June 30, 2015.

<sup>(2)</sup> In the second quarter of 2015, the Company commenced development of the four building complex comprised of 2 six-story buildings and 2 twelve-story buildings for approximately 700,000 gross rentable square feet located in the SOMA district of San Francisco.

<sup>(3)</sup> In the second quarter of 2013, the Company commenced redevelopment of Phase I comprised of the historical buildings encompassing approximately 110,000 rentable square feet. In the third quarter of 2013, the Company commenced development of Phase II comprised of approximately 370,000 rentable square feet for the residential component. In July 2015, the Company delivered the 100% leased office component of the historic buildings.

<sup>(4)</sup> Project timing, costs and scope are based on information and market intelligence as we know it today. Any significant shifts in the economy, our markets, tenant demand, construction costs, new office supply, regulatory and entitlement processes may impact the project timing, costs and scope.

<sup>(5)</sup> Potential start dates assume successfully obtaining all entitlements and approvals necessary to commence construction. Actual commencement is subject to extensive consideration of market conditions and economic factors. 100 Hooper is fully-entitled with Proposition M allocation.

<sup>(6)</sup> In July 2015, the Company closed on a fully-entitled 3.3 acre site for approximately \$78 million in cash in the SOMA district San Francisco. The Company will develop and own two large floor plate, concrete buildings totaling approximately 400,000 square feet consisting of office space and PDR space.

<sup>(7)</sup> In the first quarter of 2015, the Company closed on four adjacent parcels in the South Lake Union district for a total purchase price of \$49.5 million and approximately \$2.4 million in transaction costs and accrued liabilities.

<sup>(8)</sup> The Company is planning to demolish the existing 2-story 45,195 rentable square foot office building and is currently pursuing entitlements to build a new 5-story 150,000 rentable square foot building.

# Capital Structure As of June 30, 2015

(\$ in thousands)

	Shares/Units June 30, 2015	ggregate Principal Amount or Value Equivalent	% of Total Market Capitalization
DEBT:			
Unsecured Line of Credit		\$ 100,000	1.2%
Unsecured Term Loan Facility		150,000	1.7%
Unsecured Term Loan		39,000	0.4%
Unsecured Senior Notes due 2015 (1)		325,000	3.8%
Unsecured Senior Notes due 2018 (1)		325,000	3.8%
Unsecured Senior Notes due 2020 (1)		250,000	2.9%
Unsecured Senior Notes due 2023 (1)		300,000	3.5%
Unsecured Senior Notes due 2029 (1)		400,000	4.6%
Secured Debt (1)		471,252	5.5%
Total Debt		\$ 2,360,252	27.4%
EQUITY AND NONCONTROLLING INTERESTS:			
6.875% Series G Cumulative Redeemable Preferred stock (2)	4,000,000	\$ 100,000	1.2%
6.375% Series H Cumulative Redeemable Preferred stock (2)	4,000,000	100,000	1.2%
Common limited partnership units outstanding (3)	1,793,170	120,411	1.4%
Shares of common stock outstanding (3)	88,405,632	5,936,438	68.8%
Total Equity and Noncontrolling Interests		\$ 6,256,849	72.6%
TOTAL MARKET CAPITALIZATION		\$ 8,617,101	100.0%

<sup>(1)</sup> Represents gross aggregate principal amount due at maturity before the effect of net unamortized premiums as of June 30, 2015. The aggregate net unamortized premiums totaled approximately \$2.6 million as of June 30, 2015.

<sup>(2)</sup> Value based on \$25.00 per share liquidation preference.

<sup>(3)</sup> Value based on closing share price of \$67.15 as of June 30, 2015.

# **Debt Analysis** *As of June 30, 2015*

TOTAL DEBT COMPOSITION		,	
	Percent of	Weighted Av	verage
	Total Debt	Interest Rate	Maturity
Secured vs. Unsecured Debt			
Unsecured Debt	80.0%	4.3%	6.0
Secured Debt	20.0%	5.2%	4.3
Floating vs. Fixed-Rate Debt			
Floating-Rate Debt	12.2%	1.3%	4.0
Fixed-Rate Debt	87.8%	4.9%	5.9
Stated Interest Rate		4.5%	5.7
GAAP Effective Rate		4.3%	
GAAP Effective Rate Including Debt Issuance Costs		4.6%	

KEY DEBT COVE	NANTS	
	Covenant	Actual Performance as of June 30, 2015
Unsecured Credit Facility, Term Loan Facility, and Term Loan (as defined in the Credit Agreements):		
Total debt to total asset value	less than 60%	30%
Fixed charge coverage ratio	greater than 1.5x	2.5x
Unsecured debt ratio	greater than 1.67x	3.01x
Unencumbered asset pool debt service coverage	greater than 1.75x	3.60x
Unsecured Senior Notes due 2015, 2018, 2020, 2023 and 2029 (as defined in the Indentures):		
Total debt to total asset value	less than 60%	37%
Interest coverage	greater than 1.5x	5.7x
Secured debt to total asset value	less than 40%	7%
Unencumbered asset pool value to unsecured debt	greater than 150%	284%

#### **Debt Analysis**

(\$ in thousands)

		DE	BT MATUI	RITY SCHE	EDULE					
Floating/ Fixed Rate	Stated Rate	GAAP Effective Rate	Maturity Date	2015	2016	2017	2018	2019	After 2019	Total (1)
Unsecured Debt:										
Floating (2)	1.24%	1.24%	7/1/2019					\$ 100,000		\$ 100,000
Floating (3)	1.34%	1.34%	7/1/2019					150,000		150,000
Floating (3)	1.34%	1.34%	7/1/2019					39,000		39,000
Fixed	5.00%	5.01%	11/3/2015	325,000						325,000
Fixed	4.80%	4.83%	7/15/2018				325,000			325,000
Fixed	6.63%	6.74%	6/1/2020						250,000	250,000
Fixed	3.80%	3.80%	1/15/2023						300,000	300,000
Fixed	4.25%	4.35%	8/15/2029						400,000	400,000
Total unsecured debt	4.27%	4.31%		325,000			325,000	289,000	950,000	1,889,000
Secured Debt:										
Fixed (4)	5.23%	3.50%	1/1/2016	456	50,969					51,425
Fixed (4)	5.57%	3.25%	2/11/2016	325	38,694					39,019
Fixed	6.51%	6.51%	2/1/2017	551	1,157	64,406				66,114
Fixed	7.15%	7.15%	5/1/2017	1,313	2,772	1,215				5,300
Fixed	4.27%	4.27%	2/1/2018	1,240	2,559	2,671	123,085			129,555
Fixed (4)	6.05%	3.50%	6/1/2019	776	1,626	1,727	1,835	74,479		80,443
Fixed	4.48%	4.48%	7/1/2027	646	1,600	1,673	1,749	1,830	89,502	97,000
Fixed	Various	Various	Various	25	54	56	59	61	2,141	2,396
Total secured debt	5.18%	4.35%		5,332	99,431	71,748	126,728	76,370	91,643	471,252
Total	4.45%	4.32%		\$ 330,332	\$ 99,431	\$ 71,748	\$ 451,728	\$ 365,370	\$ 1,041,643	\$ 2,360,252

<sup>(1)</sup> Amounts presented reflect the gross principal balances before the effect of any unamortized discounts/premiums as of June 30, 2015. The aggregate net unamortized premiums totaled approximately \$2.6 million as of June 30, 2015.

<sup>(2)</sup> The interest for this loan is calculated at an annual rate of LIBOR plus 1.050% at June 30, 2015.

<sup>(3)</sup> The interest for this loan is calculated at an annual rate of LIBOR plus 1.150% at June 30, 2015.

<sup>(4)</sup> Represents secured debt assumed in connection with an operating property acquisition.

#### Management Statements on Non-GAAP Supplemental Measures

Included in this section are management's statements regarding certain non-GAAP financial measures provided in this supplemental financial report and, with respect to Funds From Operations ("FFO"), in the Company's earnings release on July 29, 2015 and the reasons why management believes that these measures provide useful information to investors about the Company's financial condition and results of operations.

#### **Net Operating Income:**

Management believes that Net Operating Income ("NOI") is a useful supplemental measure of the Company's operating performance. The Company defines NOI as operating revenues (rental income, tenant reimbursements and other property income) less property and related expenses (property expenses, real estate taxes, provision for bad debts and ground leases). Other real estate investment trusts ("REITs") may use different methodologies for calculating NOI, and accordingly, the Company's NOI may not be comparable to other REITs.

Because NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, and gains and losses from property dispositions, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. The Company uses NOI to evaluate its operating performance on a portfolio basis since NOI allows the Company to evaluate the impact that factors such as occupancy levels, lease structure, rental rates, and tenant base have on the Company's results, margins and returns. In addition, management believes that NOI provides useful information to the investment community about the Company's financial and operating performance when compared to other REITs since NOI is generally recognized as a standard measure of performance in the real estate industry.

However, NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

#### **Same Store Net Operating Income:**

Management believes that Same Store NOI is a useful supplemental measure of the Company's operating performance. Same Store NOI represents the NOI for all of the properties that were owned and included in our stabilized portfolio for two comparable reporting periods. Because Same Store NOI excludes the change in NOI from developed, redeveloped, acquired and disposed of and held for sale properties, it highlights operating trends such as occupancy levels, rental rates and operating costs on properties. Other REITs may use different methodologies for calculating Same Store NOI, and accordingly, the Company's Same Store NOI may not be comparable to other REITs.

However, Same Store NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect the operations of the Company's entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

#### Management Statements on Non-GAAP Supplemental Measures, continued

#### **EBITDA:**

Management believes that earnings before interest expense, depreciation and amortization, gain/loss on early extinguishment of debt, gains and losses on depreciable real estate, net income attributable to noncontrolling interests, preferred dividends and distributions, original issuance costs of redeemed preferred stock and preferred units, and impairment losses ("EBITDA") is a useful supplemental measure of the Company's operating performance. When considered with other GAAP measures and FFO, management believes EBITDA gives the investment community a more complete understanding of the Company's operating results, including the impact of general and administrative expenses and acquisition-related expenses, before the impact of investing and financing transactions and facilitates comparisons with competitors. Management also believes it is appropriate to present EBITDA as it is used in several of the Company's financial covenants for both its secured and unsecured debt. However, EBITDA should not be viewed as an alternative measure of the Company's operating performance since it excludes financing costs as well as depreciation and amortization costs which are significant economic costs that could materially impact the Company's results of operations and liquidity. Other REITs may use different methodologies for calculating EBITDA and, accordingly, the Company's EBITDA may not be comparable to other REITs.

#### **Funds From Operations:**

The Company calculates FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets.

Management believes that FFO is a useful supplemental measure of the Company's operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of the Company's activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, the Company's FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, management believes that FFO along with the required GAAP presentations provides a more complete measurement of the Company's performance relative to its competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of the Company's operating performance since it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results from operations.

#### Management Statements on Non-GAAP Supplemental Measures, continued

#### **Funds Available for Distribution:**

Management believes that Funds Available for Distribution ("FAD") is a useful supplemental measure of the Company's liquidity. The Company computes FAD by adding to FFO the non-cash amortization of deferred financing costs, debt discounts and premiums and share-based compensation awards and amortization of above (below) market rents for acquisition properties, then subtracting recurring tenant improvements, leasing commissions and capital expenditures and eliminating the net effect of straight-line rents, amortization of deferred revenue related to tenant improvements and adjusting for other lease related items. FAD provides an additional perspective on the Company's ability to fund cash needs and make distributions to stockholders by adjusting FFO for the impact of certain cash and non-cash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. Management also believes that FAD provides useful information to the investment community about the Company's financial position as compared to other REITs since FAD is a liquidity measure used by other REITs. However, other REITs may use different methodologies for calculating FAD and, accordingly, the Company's FAD may not be comparable to other REITs.

#### **Definitions Included in Supplemental**

#### **Annualized Base Rent:**

Includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Amounts represent percentage of total portfolio annualized contractual base rental revenue.

#### Change in GAAP/ Cash Rents (Leases Commenced):

Calculated as the change between GAAP/cash rents for new/renewed leases and the expiring GAAP/cash rents for the same space. Excludes leases for which the space was vacant longer than one year, or vacant when the property was acquired by the Company.

#### Change in GAAP/Cash Rents (Leases Executed):

Calculated as the change between GAAP/cash rents for signed leases and the expiring GAAP/cash rents for the same space. Excludes leases for which the space was vacant longer than one year, or vacant when the property was acquired by the Company.

#### **Estimated Stabilization Date (Development):**

Management's estimation of the earlier of stabilized occupancy (95%) or one year from the date of substantial completion.

#### **FAD Payout Ratio:**

Calculated as current-quarter dividends accrued to common stockholders and common unitholders (excluding dividend equivalents accrued to restricted stock unitholders) divided by Funds Available for Distribution.

#### **First Generation Capital Expenditures:**

Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use. These costs are not subtracted in our calculation of Funds Available for Distribution.

#### **Fixed Charge Coverage Ratio:**

Calculated as EBITDA divided by interest expense (excluding amortization of deferred debt costs and debt discounts/premiums), current year accrued preferred dividends and distributions on Cumulative Redeemable Preferred units.

#### **FFO Payout Ratio:**

Calculated as current-quarter dividends accrued to common stockholders and common unitholders (excluding dividend equivalents accrued to restricted stock unitholders) divided by Funds From Operations.

#### **Definitions Included in Supplemental, continued**

#### **GAAP Effective Rate:**

The rate at which interest expense is recorded for financial reporting purposes, which reflects the amortization of any discounts/premiums, excluding debt issuance costs.

#### **Interest Coverage Ratio:**

Calculated as EBITDA divided by interest expense (excluding amortization of deferred debt costs and debt discounts/premiums).

#### **Lease-up Properties:**

Properties recently redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities.

#### **Net Effect of Straight-Line Rents:**

Represents the straight-line rent income recognized during the period offset by cash received during the period that was applied to deferred rents receivable balances for terminated leases and the provision for bad debts recorded for deferred rent receivable balances.

#### **Operating Margins:**

Calculated as Net Operating Income divided by total revenues, including discontinued operations.

#### **Retention Rates (Leases Commenced):**

Calculated as the percentage of space either renewed or expanded into by existing tenants or subtenants at lease expiration.

#### **Same Store Portfolio:**

Our Same Store portfolio includes all of our properties owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2014 and still owned and included in the stabilized portfolio as of June 30, 2015. It does not include undeveloped land, development and redevelopment properties currently under construction or committed for construction, "lease-up" properties and properties held-for-sale. We define lease-up properties as properties recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities. We define redevelopment properties as those projects for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property.

#### **Stated Interest Rate:**

The rate at which interest expense is recorded per the respective loan documents, excluding the impact of the amortization of any debt discounts/premiums.

# Reconciliation of Same Store Net Operating Income to Net Income Available to Common Stockholders (unaudited, \$ in thousands)

	Three Months l	Ended June 30,	Six Months I	Ended June 30,
	 2015	2014	2015	2014
Adjusted Same Store Cash Net Operating Income	\$ 75,763	\$ 72,465	\$ 148,138	\$ 144,840
Adjustments to 2015 and 2014:				
Nonrecurring property damage legal fees	_	_	(573)	(1,444)
Property expenses related to insurance proceeds	_	_	649	_
Same Store Cash Net Operating Income	\$ 75,763	\$ 72,465	\$ 148,214	\$ 143,396
Cash to GAAP Adjustments:				
GAAP Operating Revenues Adjustments, net	7,978	8,876	20,054	17,265
GAAP Operating Expenses Adjustments, net	(200)	20	(397)	43
Same Store GAAP Net Operating Income	 83,541	81,361	167,871	160,704
Non-Same Store GAAP Net Operating Income	22,530	9,149	45,835	17,330
Net Operating Income excluding discontinued operations	 106,071	90,510	213,706	178,034
Net Operating Income from discontinued operations	_	1,288	_	2,897
Net Operating Income, as defined (1)	 106,071	91,798	213,706	180,931
Adjustments:				
General and administrative expenses	(12,633)	(11,857)	(25,401)	(22,668)
Acquisition-related expenses	(265)	(609)	(393)	(837)
Depreciation and amortization (including discontinued operations)	(51,658)	(50,767)	(103,145)	(99,969)
Interest income and other net investment gain	511	419	871	596
Interest expense	(14,864)	(16,020)	(31,742)	(33,272)
Gain on sale of land	_	3,490	17,268	3,490
Gains on sales of depreciable operating properties	31,428	_	31,428	_
Gains on dispositions of discontinued operations	_	14,689	_	104,804
Net Income	 58,590	31,143	102,592	133,075
Net income attributable to noncontrolling common units of the Operating Partnership	(1,090)	(603)	(1,905)	(2,690)
Preferred dividends	(3,312)	(3,312)	(6,625)	(6,625)
Net Income Available to Common Stockholders	\$ 54,188	\$ 27,228	\$ 94,062	\$ 123,760

<sup>(1)</sup> Please refer to page 26 for Management Statements on Net Operating Income and Same Store Net Operating Income.

### Reconciliation of Net Income Available to Common Stockholders to EBITDA

(unaudited, \$ in thousands)

	Three Months	Ended Ju	ne 30,	
	2015		2014	
Net Income Available to Common Stockholders	\$ 54,188	\$	27,228	
Interest expense	14,864		16,020	
Depreciation and amortization (including discontinued operations)	51,658		50,767	
Net income attributable to noncontrolling common units of the Operating Partnership	1,090		603	
Gains on sales of depreciable real estate	(31,428)		(14,689)	
Preferred dividends	3,312		3,312	
EBITDA (1)	\$ 93,684	\$	83,241	

<sup>(1)</sup> Please refer to page 27 for a Management Statement on EBITDA.

# Reconciliation of Funds Available for Distribution to GAAP Net Cash Provided by Operating Activities (unaudited, \$ in thousands)

	Three Months	une 30,		Six Months E	nded June 30,		
	 2015 2014			2015			2014
Funds Available for Distribution (1)	\$ 44,987	\$	37,392	\$	106,264	\$	75,740
Adjustments:							
Tenant improvements, leasing commissions and recurring capital expenditures	18,716		19,106		28,318		32,173
Depreciation for furniture, fixtures and equipment	689		602		1,333		1,087
Preferred dividends	3,312		3,312		6,625		6,625
Provision for uncollectible tenant receivables	47		_		47		_
Net changes in operating assets and liabilities and other adjustments (2)	(5,902)		1,369		(25,759)		(8,763)
GAAP Net Cash Provided by Operating Activities	\$ 61,849	\$	61,781	\$	116,828	\$	106,862

<sup>(1)</sup> Please refer to page 28 for a Management Statement on Funds Available for Distribution.

<sup>(2)</sup> Primarily includes changes in the following assets and liabilities: marketable securities; current receivables; prepaid expenses and other assets; accounts payable, accrued expenses and other liabilities; and rents received in advance and tenant security deposits.