

Q1 2014 Supplemental Financial Report









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This Supplemental Financial Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include, among other things, information concerning lease expirations, debt maturity, potential investments, development and redevelopment activity, projected construction costs, dispositions and other forward-looking financial data. In some instances, forward-looking statements can be identified by the use of forward-looking terminology such as "expect," "future," "will," "would," "pursue," or "project" and variations of such words and similar expressions that do not relate to historical matters. Forward-looking statements are based on Kilroy Realty Corporation's current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of Kilroy Realty Corporation's control. Accordingly, actual performance, results and events may vary materially from those indicated in forward-looking statements, and you should not rely on forward-looking statements as predictions of future performance, results and events to differ materially from those indicated in forward-looking statements, including, among others, risks associated with: investment in real estate assets, which are illiquid; trends in the real estate industry; significant competition, which may decrease the occupancy and rental rates of properties; the ability to successfully complete acquisitions and dispositions on announced terms; the ability to successfully operate acquired properties; the availability of cash for distribution and debt service and exposure of risk of default under debt obligations; adverse changes to, or implementations of, applicable laws, regulations or legislation; and the ability to successfully complete developm

Company Background

Kilroy Realty Corporation (*NYSE: KRC*), a member of the S&P MidCap 400 Index, is a real estate investment trust active in premier office submarkets along the West Coast. The Company owns, develops, acquires and manages real estate assets primarily in the coastal regions of Los Angeles, Orange County, San Diego, the San Francisco Bay Area and greater Seattle. As of March 31, 2014, the Company's stabilized portfolio consisted of 107 office buildings, which encompassed an aggregate of 13.3 million rentable square feet and was 92.4% occupied.

| Board of Directors | Board of Directors | | agement Team | | Investor Relations |
|---------------------------|--------------------|-------------------|-----------------------|--------------------------------|---|
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Kilroy Realty Corporation is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding Kilroy Realty Corporation's performance made by these analysts are theirs alone and do not represent opinions, forecasts or predictions of Kilroy Realty Corporation or its management. Kilroy Realty Corporation does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.

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Executive Summary

Quarterly Financial Highlights

- FFO per share of \$0.66
- Net income available to common stockholders per share of \$1.14; includes gain on sale of discontinued operations of \$1.07 per share
- Revenues from continuing operations of \$125.8 million
- Same Store cash net operating income ("NOI") and GAAP NOI increased 7.7% and 5.2%, respectively
- Results include \$1.3 million of accrued lease termination fees, net (expected to be paid in Q3 2014) and nonrecurring legal expenses of \$1.0 million. Excluding those adjustments, Same Store cash NOI and GAAP NOI increased 9.3% and 4.8%, respectively.

Quarterly Operating Highlights

- Stabilized portfolio was 92.4% occupied and 95.6% leased at quarterend
- 278,355 square feet of leases commenced in the stabilized portfolio during the quarter
- 346,218 square feet of leases executed in the stabilized portfolio during the quarter
- In January 2014, executed a 12-year lease for 100% of the Company's 333 Brannan Street development project in the SOMA submarket of San Francisco

Capital Markets Highlights

 No outstanding balance on the line of credit and \$95.5 million of unrestricted cash on hand

Strategic Highlights

- In January 2014, completed the sale of twelve office properties located in San Diego County for a gross sales price of \$294.7 million and a gain on sale of discontinued operations of \$90.1 million
- In March 2014, stabilized 360 Third Street redevelopment project in San Francisco, CA
- In March 2014, completed the purchase of a fully leased life science and office property in the South Lake Union submarket of Seattle, WA for a purchase price of \$106.1 million
- In April 2014, completed the sale of an undeveloped land parcel located in the Rancho Bernardo submarket of San Diego, CA for a gross sales price of \$33.1 million

Note: Definitions for commonly used terms in this Supplemental Financial Report are on pages 30 through 31 "Definitions Included in Supplemental."

Financial Highlights

(unaudited, \$ in thousands, except per share amounts)

| | | | | Thr | ee Months Ended | | | |
|---|-----------------|----|----------------|-----|-----------------|------------------|---------|-----------|
| | 3/31/2014 (1) | | 12/31/2013 (1) | | 9/30/2013 (2) | 6/30/2013 (1)(3) | | 3/31/2013 |
| INCOME ITEMS (Including Discontinued Operations): | | | | | | | | |
| Revenues | \$ 126,318 | \$ | 128,041 | \$ | 127,803 | \$ 124,478 | \$ | 117,497 |
| Lease Termination Fees, net (4) | 1,464 | | 15 | | 872 | 23 | | 15 |
| Net Operating Income | 89,133 | | 90,143 | | 88,651 | 88,418 | | 82,445 |
| Acquisition-related Costs | 228 | | 575 | | 568 | 164 | | 655 |
| Capitalized Interest and Debt Costs | 10,783 | | 10,067 | | 9,089 | 8,480 | | 7,732 |
| Net Income (Loss) Available to Common Stockholders | 96,532 | | 19,316 | | 5,584 | 6,633 | | (903) |
| EBITDA | 78,271 | | 80,209 | | 78,530 | 78,418 | | 72,513 |
| Funds From Operations (5)(6) | 57,221 | | 58,482 | | 55,899 | 55,154 | | 49,086 |
| Funds Available for Distribution (5)(6) | 38,348 | | 25,631 | | 23,899 | 29,465 | | 28,103 |
| Net Income (Loss) Available to Common Stockholders per common share – diluted | \$ 1.14 | \$ | 0.23 | \$ | 0.07 | \$ 0.08 | \$ | (0.02) |
| Funds From Operations per common share – diluted | \$ 0.66 | \$ | 0.67 | \$ | 0.69 | \$ 0.69 | \$ | 0.62 |
| Dividends per common share | \$ 0.35 | \$ | 0.35 | \$ | 0.35 | \$ 0.35 | \$ | 0.35 |
| RATIOS (Including Discontinued Operations): | | | | | | | | |
| Operating Margins | 70.6% |) | 70.4% | , | 69.4% | 71.0% | | 70.2% |
| Interest Coverage Ratio | 3.0x | | 3.1x | | 3.0x | 3.0x | | 2.8x |
| Fixed Charge Coverage Ratio | 2.7x | | 2.7x | | 2.7x | 2.7x | | 2.5x |
| FFO Payout Ratio | 51.4% | , | 50.2% | , | 52.6% | 49.2% | | 55.0% |
| FAD Payout Ratio | 76.7% | , | 114.6% |) | 122.9% | 92.1% | 1% 96.1 | |
| ASSETS: | | | | | | | | |
| Real Estate Held for Investment before Depreciation | \$ 5,434,024 | \$ | 5,264,947 | \$ | 5,048,531 | \$ 5,096,910 | \$ | 5,016,590 |
| Total Assets (7) | 5,114,543 | | 5,111,028 | | 5,089,276 | 4,775,522 | | 4,755,287 |
| CAPITALIZATION: | | | | | | | | |
| Total Debt | \$ 2,148,954 | \$ | 2,196,368 | \$ | 2,153,758 | \$ 2,157,828 | \$ | 2,158,386 |
| Total Preferred Equity and Noncontrolling Interests | 200,000 | | 200,000 | | 200,000 | 200,000 | | 200,000 |
| Total Common Equity and Noncontrolling Interests | 4,922,040 | | 4,213,070 | | 4,192,553 | 4,109,993 | | 4,044,034 |
| Total Market Capitalization | 7,270,994 | | 6,609,438 | | 6,546,311 | 6,467,821 | | 6,402,420 |
| Total Debt / Total Market Capitalization | 29.5% |) | 33.2% | | 32.9% | 33.3% | | 33.7% |
| Total Debt and Preferred / Total Market Capitalization | 32.3% | , | 36.3% | , | 36.0% | 36.3% | | 36.9% |

Note: Definitions for commonly used terms in this Supplemental Financial Report are on pages 30 through 31 "Definitions Included in Supplemental."

⁽¹⁾ Net Income (Loss) Available to Common Stockholders includes a net gain on dispositions of discontinued operations of \$90.1 million, \$11.8 million and \$0.4 million for the three months ended March 31, 2014, December 31, 2013 and June 30, 2013, respectively.

⁽²⁾ Results for the three months ended September 30, 2013 include the receipt of a \$3.7 million net cash payment related to the default of a prior tenant.

⁽³⁾ Results for the three months ended June 30, 2013 include the receipt of a \$5.2 million cash payment related to a property damage settlement.

⁽⁴⁾ Lease termination fees are presented net of accelerated amortization of deferred rent receivables.

⁽⁵⁾ Please refer to page 7 for a reconciliation of GAAP Net Income Available to Common Stockholders to Funds From Operations and Funds Available for Distribution.

⁽⁶⁾ Reported amounts are attributable to common stockholders and common unitholders.

⁽⁷⁾ Total assets as of March 31, 2014, December 31, 2013 and September 30, 2013 include "Real estate assets and other assets held for sale, net."

Common Stock Data (NYSE: KRC)

| | Three Months Ended | | | | | | | | | |
|---|--------------------|----|------------|----|-----------|----|-----------|----|-----------|--|
| | 3/31/2014 | | 12/31/2013 | | 9/30/2013 | | 6/30/2013 | | 3/31/2013 | |
| High Price | \$ 59.53 | \$ | 54.04 | \$ | 55.80 | \$ | 59.58 | \$ | 53.99 | |
| Low Price | \$ 49.72 | \$ | 48.89 | \$ | 47.73 | \$ | 50.11 | \$ | 47.86 | |
| Closing Price | \$ 58.58 | \$ | 50.18 | \$ | 49.95 | \$ | 53.01 | \$ | 52.40 | |
| Dividends per share – annualized | \$ 1.40 | \$ | 1.40 | \$ | 1.40 | \$ | 1.40 | \$ | 1.40 | |
| Closing common shares (in 000's) (1) | 82,218 | | 82,154 | | 82,113 | | 75,711 | | 75,350 | |
| Closing common partnership units (in 000's) (1) | 1,804 | | 1,805 | | 1,822 | | 1,822 | | 1,827 | |
| | 84,022 | | 83,959 | | 83,935 | | 77,533 | | 77,177 | |
| | | | | | | | | | | |

⁽¹⁾ As of the end of the period.

Consolidated Balance Sheets

(unaudited, \$ in thousands)

| | 3/31/2014 | 12/31/2013 | | 9/30/2013 | | 6/30/2013 | 3/31/2013 |
|---|---|-----------------|----|-----------|----|-----------|-----------------|
| ASSETS: | | | | | | | |
| Land and improvements | \$ 679,991 | \$ 657,491 | \$ | 612,843 | \$ | 635,874 | \$ 637,854 |
| Buildings and improvements | 3,706,662 | 3,590,699 | | 3,527,729 | | 3,652,102 | 3,631,057 |
| Undeveloped land and construction in progress | 1,047,371 | 1,016,757 | | 907,959 | | 808,934 | 747,679 |
| Total real estate held for investment | 5,434,024 | 5,264,947 | | 5,048,531 | | 5,096,910 | 5,016,590 |
| Accumulated depreciation and amortization | (854,977) | (818,957) | | (781,580) | | (815,961) | (790,878) |
| Total real estate held for investment, net | 4,579,047 | 4,445,990 | | 4,266,951 | | 4,280,949 | 4,225,712 |
| Real estate assets and other assets held for sale, net | 28,272 | 213,100 | | 239,411 | | _ | _ |
| Cash and cash equivalents | 95,534 | 35,377 | | 197,150 | | 107,823 | 135,676 |
| Restricted cash | 33,717 | 49,780 | | 17,931 | | 19,241 | 19,465 |
| Marketable securities | 11,001 | 10,008 | | 9,192 | | 8,286 | 8,029 |
| Current receivables, net | 11,092 | 10,743 | | 11,769 | | 10,515 | 10,666 |
| Deferred rent receivables, net | 130,750 | 127,123 | | 121,659 | | 124,815 | 122,142 |
| Deferred leasing costs and acquisition-related intangible assets, net | 188,466 | 186,622 | | 190,085 | | 188,702 | 196,525 |
| Deferred financing costs, net | 15,195 | 16,502 | | 17,809 | | 19,115 | 20,501 |
| Prepaid expenses and other assets, net | 21,469 | 15,783 | | 17,319 | | 16,076 | 16,571 |
| TOTAL ASSETS | \$ 5,114,543 | \$ 5,111,028 | \$ | 5,089,276 | \$ | 4,775,522 | \$ 4,755,287 |
| LIABILITIES AND EQUITY: | | | | | | | |
| Liabilities: | | | | | | | |
| Secured debt | \$ 556,946 | \$ 560,434 | \$ | 563,898 | \$ | 569,042 | \$ 570,676 |
| Exchangeable senior notes, net | 169,528 | 168,372 | | 167,236 | | 166,119 | 165,022 |
| Unsecured debt, net | 1,431,217 | 1,431,132 | | 1,431,048 | | 1,430,964 | 1,430,880 |
| Unsecured line of credit | _ | 45,000 | | _ | | _ | _ |
| Accounts payable, accrued expenses and other liabilities | 187,631 | 198,467 | | 210,111 | | 184,821 | 171,694 |
| Accrued distributions | 31,456 | 31,490 | | 31,479 | | 29,236 | 29,106 |
| Deferred revenue and acquisition-related intangible liabilities, net | 107,569 | 101,286 | | 102,991 | | 117,301 | 118,118 |
| Rents received in advance and tenant security deposits | 43,952 | 44,240 | | 41,668 | | 39,660 | 37,251 |
| Liabilities of real estate assets held for sale | 634 | 14,447 | | 16,751 | | ´— | · — |
| Total liabilities | 2,528,933 | 2,594,868 | | 2,565,182 | | 2,537,143 | 2,522,747 |
| Equity: | | | | | | | |
| Stockholders' Equity | | | | | | | |
| 6.875% Series G Cumulative Redeemable Preferred stock | 96,155 | 96,155 | | 96,155 | | 96,155 | 96,155 |
| 6.375% Series H Cumulative Redeemable Preferred stock | 96,256 | 96,256 | | 96,256 | | 96,256 | 96,256 |
| Common stock | 822 | 822 | | 821 | | 757 | 753 |
| Additional paid-in capital | 2,479,740 | 2,478,975 | | 2,476,424 | | 2,170,667 | 2,149,052 |
| Distributions in excess of earnings | (143,636) | (210,896) | | (201,048) | | (177,484) | (157,211) |
| Total stockholders' equity | 2,529,337 | 2,461,312 | | 2,468,608 | | 2,186,351 | 2,185,005 |
| Noncontrolling Interests | , | , , | | , , , | | , , , | |
| Common units of the Operating Partnership | 51,388 | 49,963 | | 50,601 | | 47,143 | 47,535 |
| Noncontrolling interest in consolidated subsidiary | 4,885 | 4,885 | | 4,885 | | 4,885 | |
| Total noncontrolling interests | 56,273 | 54,848 | | 55,486 | | 52,028 | 47,535 |
| Total equity | 2,585,610 | 2,516,160 | | 2,524,094 | | 2,238,379 | 2,232,540 |
| TOTAL LIABILITIES AND EQUITY | 5.114.543 | \$ 5.111.028 | _ | 5.089.276 | _ | 4,775,522 | \$ 4,755,287 |

Consolidated Statements of Operations

(unaudited, \$ in thousands, except per share amounts)

| | Three Months Ended March 31, | | | | |
|--|------------------------------|---------|----------|--|--|
| | 2014 | | 2013 | | |
| REVENUES: | | | | | |
| Rental income | \$ 112 | 056 \$ | 101,607 | | |
| Tenant reimbursements | 11 | 572 | 9,130 | | |
| Other property income | | 157 | 227 | | |
| Total revenues | 125 | 785 | 110,964 | | |
| EXPENSES: | | | | | |
| Property expenses | 25 | 094 | 22,805 | | |
| Real estate taxes | 11 | 173 | 9,664 | | |
| Provision for bad debts | | _ | 95 | | |
| Ground leases | | 762 | 847 | | |
| General and administrative expenses | 10 | 811 | 9,669 | | |
| Acquisition-related expenses | | 228 | 655 | | |
| Depreciation and amortization | 49 | 202 | 47,701 | | |
| Total expenses | 97 | 270 | 91,436 | | |
| OTHER (EXPENSES) INCOME: | | | | | |
| Interest income and other net investment gains | | 177 | 392 | | |
| Interest expense | (17 | 252) | (19,734) | | |
| Total other (expenses) income | (17 | 075) | (19,342) | | |
| INCOME FROM CONTINUING OPERATIONS | 11 | 440 | 186 | | |
| DISCONTINUED OPERATIONS: | | | | | |
| Income from discontinued operations | | 377 | 2,202 | | |
| Net gain on dispositions of discontinued operations | 90 | 115 | _ | | |
| Total income from discontinued operations | 90 | 492 | 2,202 | | |
| NET INCOME | 101 | 932 | 2,388 | | |
| Net (income) loss attributable to noncontrolling common units of the Operating Partnership | (2 | 087) | 22 | | |
| NET INCOME ATTRIBUTABLE TO KILROY REALTY CORPORATION | 99 | 845 | 2,410 | | |
| Preferred dividends | (3 | 313) | (3,313) | | |
| NET INCOME (LOSS) AVAILABLE TO COMMON STOCKHOLDERS | \$ 96 | 532 \$ | (903 | | |
| Weighted average common shares outstanding – basic | 82 | 125 | 74,977 | | |
| Weighted average common shares outstanding – diluted | 84 | 140 | 74,977 | | |
| NET INCOME (LOSS) AVAILABLE TO COMMON STOCKHOLDERS PER SHARE | | | , | | |
| Net income (loss) available to common stockholders per share – basic | \$ | 1.17 \$ | (0.02) | | |
| Net income (loss) available to common stockholders per share – diluted | \$ | 1.14 \$ | (0.02) | | |

Funds From Operations and Funds Available for Distribution

(unaudited, \$ in thousands, except per share amounts)

| | | arch 31, | |
|--|----|-----------|---------|
| | | 2014 | 2013 |
| FUNDS FROM OPERATIONS: (1) | | | |
| Net income (loss) available to common stockholders | \$ | 96,532 \$ | (903 |
| Adjustments: | | | |
| Net income (loss) attributable to noncontrolling common units of the Operating Partnership | | 2,087 | (22 |
| Depreciation and amortization of real estate assets | | 48,717 | 50,011 |
| Net gain on dispositions of discontinued operations | | (90,115) | _ |
| Funds From Operations (2)(3) | \$ | 57,221 \$ | 49,086 |
| Weighted average common shares/units outstanding – basic (4) | | 85,161 | 78,039 |
| Weighted average common shares/units outstanding – diluted (4) | | 87,176 | 79,725 |
| FFO per common share/unit – basic (2) | \$ | 0.67 \$ | 0.63 |
| FFO per common share/unit – diluted (2) | \$ | 0.66 \$ | 0.62 |
| FUNDS AVAILABLE FOR DISTRIBUTION: (1) | | | |
| Funds From Operations (2) | \$ | 57,221 \$ | 49,086 |
| Adjustments: | | | |
| Tenant improvements, leasing commissions and recurring capital expenditures | | (13,067) | (14,450 |
| Amortization of deferred revenue related to tenant-funded tenant improvements (3)(5) | | (2,353) | (2,442 |
| Net effect of straight-line rents | | (3,959) | (6,724 |
| Amortization of net below market rents (6) | | (1,734) | (2,047 |
| Noncash amortization of exchangeable debt discount, net (7) | | 645 | 722 |
| Amortization of deferred financing costs and net debt discounts/(premiums) | | 190 | 292 |
| Noncash amortization of share-based compensation awards | | 2,502 | 2,234 |
| Other non-cash adjustments, net (8) | | (1,097) | 1,432 |
| Funds Available for Distribution (1) | \$ | 38,348 \$ | 28,103 |

⁽¹⁾ See pages 28 and 29 for Management Statements on Funds From Operation and Funds Available for Distribution.

⁽²⁾ Reported amounts are attributable to common shareholders and unitholders.

⁽³⁾ FFO includes amortization of deferred revenue related to tenant-funded tenant improvements of \$2.4 million and \$2.4 million for the three months ended March 31, 2014 and 2013, respectively. These amounts are adjusted out of FFO in our calculation of FAD.

⁽⁴⁾ Calculated based on weighted average shares outstanding including participating share-based awards (i.e. nonvested stock and certain time based restricted stock units), dilutive impact of stock options and contingently issuable shares and assuming the exchange of all common limited partnership units outstanding.

⁽⁵⁾ Represents revenue recognized during the period as a result of the amortization of deferred revenue recorded for tenant-funded tenant improvements.

⁽⁶⁾ Represents the non-cash adjustment related to the acquisition of buildings with above and/or below market rents.

⁽⁷⁾ Represents the amortization of the noncash debt discounts on the Company's exchangeable senior notes, net of amounts capitalized.

⁽⁸⁾ Represents other non-cash adjustments attributable to lease-related GAAP revenue recognition timing differences.

Same Store Analysis (1) (unaudited, \$ in thousands)

| | Three Months Ended March 31, | | | | | | |
|---------------------------------|------------------------------|------------|----------|--|--|--|--|
| | 2014 | 2013 | % Change | | | | |
| Total Same Store Portfolio | | | | | | | |
| Number of properties | 98 | 98 | | | | | |
| Square Feet | 11,715,581 | 11,715,581 | | | | | |
| Percent of Stabilized Portfolio | 88.1% | 92.0% | | | | | |
| Average Occupancy | 92.6% | 92.1% | | | | | |
| Operating Revenues: | | | | | | | |
| Rental income | \$ 97,087 | \$ 94,531 | 2.7 % | | | | |
| Tenant reimbursements | 9,832 | 8,404 | 17.0 % | | | | |
| Other property income | 2,145 | 227 | 844.9 % | | | | |
| Total operating revenues (2) | 109,064 | 103,162 | 5.7 % | | | | |
| Operating Expenses: | | | | | | | |
| Property expenses (3) | 22,879 | 21,270 | 7.6 % | | | | |
| Real estate taxes | 9,368 | 8,741 | 7.2 % | | | | |
| Provision for bad debts | _ | 95 | (100.0)% | | | | |
| Ground leases | 727 | 727 | — % | | | | |
| Total operating expenses | 32,974 | 30,833 | 6.9 % | | | | |
| GAAP Net Operating Income | \$ 76,090 | \$ 72,329 | 5.2 % | | | | |

| | Same Store Analysis (Cash | h Basis) | (4) | | | | | | | |
|---------------------------|---------------------------|------------------------------|---------|----|--------|----------|--|--|--|--|
| | | Three Months Ended March 31, | | | | | | | | |
| | | | 2014 | | 2013 | % Change | | | | |
| Total operating revenues | | \$ | 102,412 | \$ | 95,212 | 7.6 % | | | | |
| Total operating expenses | | | 32,999 | | 30,738 | 7.4 % | | | | |
| Cash Net Operating Income | | \$ | 69,413 | \$ | 64,474 | 7.7 % | | | | |
| | | | | | | | | | | |

⁽¹⁾ Same Store is defined as all properties owned and included in our stabilized portfolio as of January 1, 2013 and still owned and included in the stabilized portfolio as of March 31, 2014.

²⁾ Total operating revenues for the three months ended March 31, 2014 includes \$1.3 million net accrued lease termination fee.

⁽³⁾ Property expenses for the three months ended March 31, 2014 includes \$1.0 million related to cash paid for nonrecurring legal fees.

⁽⁴⁾ Please refer to page 32 for a reconciliation of the Same Store measures on this page to Net Income (Loss) Available to Common Stockholders.

Stabilized Portfolio Occupancy Overview by Region

| | ' | Portfolio Brea | akdown | | Occupie | d at | Leased at |
|---|-----------|----------------|--------|------------|-----------|------------|-----------|
| | Buildings | YTD NOI % | SF % | Total SF | 3/31/2014 | 12/31/2013 | 3/31/2014 |
| Los Angeles and Ventura Counties | | | | | | | |
| 101 Corridor | 4 | 2.0% | 2.3 % | 306,324 | 97.1 % | 96.0% | 97.7 % |
| El Segundo | 5 | 8.3 % | 8.2 % | 1,090,525 | 99.4% | 99.3 % | 99.4% |
| Hollywood | 1 | 1.7% | 2.4% | 321,883 | 85.6% | 82.5 % | 91.5 % |
| Long Beach | 7 | 4.8% | 7.1 % | 946,857 | 96.1 % | 96.8% | 96.1 % |
| West Los Angeles | 10 | 5.4% | 6.3 % | 837,190 | 85.6% | 86.6% | 94.8 % |
| Total Los Angeles and Ventura Counties | 27 | 22.2% | 26.3% | 3,502,779 | 93.7% | 93.7% | 96.5% |
| Total Orange County | 3 | 2.7% | 3.3% | 437,603 | 91.1% | 92.8% | 94.0% |
| San Diego County | | | | | | | |
| Del Mar | 17 | 14.8 % | 13.1 % | 1,742,978 | 94.5 % | 94.5 % | 96.0 % |
| I-15 Corridor | 5 | 4.6% | 4.0% | 538,424 | 85.7% | 85.6% | 94.6% |
| Mission Valley | 4 | 1.6% | 2.2% | 290,585 | 95.5% | 95.5% | 95.5 % |
| Point Loma | 1 | 2.3 % | 0.8% | 103,900 | 100.0% | 100.0% | 100.0 % |
| Sorrento Mesa | 16 | 7.0% | 9.8% | 1,303,583 | 80.0% | 89.7% | 92.8 % |
| University Towne Center | 5 | 1.6% | 2.9 % | 387,933 | 81.1% | 79.6% | 81.1% |
| Total San Diego County | 48 | 31.9% | 32.8% | 4,367,403 | 88.1% | 90.8% | 93.6% |
| San Francisco Bay Area | | | | | | | |
| Menlo Park | 7 | 3.6% | 2.8% | 378,358 | 89.4% | 89.0% | 92.8 % |
| Mountain View | 1 | 1.2% | 0.6% | 87,147 | 100.0% | 100.0% | 100.0 % |
| San Francisco | 6 | 18.9% | 16.1% | 2,137,566 | 94.2 % | 95.3 % | 96.4% |
| San Rafael | 1 | 0.7% | 1.0% | 130,237 | 98.1 % | 98.1 % | 98.1 % |
| Sunnyvale | 1 | 0.5 % | 0.6% | 75,810 | 100.0% | 100.0% | 100.0 % |
| Total San Francisco Bay Area | 16 | 24.9% | 21.1% | 2,809,118 | 94.1% | 94.8% | 96.2% |
| Greater Seattle | | | | | | | |
| Bellevue | 2 | 7.6% | 6.8 % | 905,225 | 93.4% | 93.4% | 95.8 % |
| Kirkland | 4 | 2.1 % | 2.1 % | 279,924 | 97.3 % | 97.3 % | 98.0 % |
| Lake Union | 6 | 7.6% | 6.6% | 880,990 | 100.0% | 100.0 % | 100.0 % |
| Redmond | 1 | 1.0% | 1.0% | 122,103 | 100.0% | 100.0 % | 100.0% |
| Total Greater Seattle | 13 | 18.3% | 16.5% | 2,188,242 | 96.9% | 96.7% | 98.0% |
| TOTAL STABILIZED PORTFOLIO | 107 | 100.0% | 100.0% | 13,305,145 | 92.4% | 93.4% | 95.6% |

| Average Occupancy | | | | | |
|-------------------|--|--|--|--|--|
| Quarter-to-Date | | | | | |
| 93.1% | | | | | |

| | Submarket | Square Feet | Occupied |
|---|------------------|-------------|----------|
| Los Angeles and Ventura, California | | | |
| 23925 Park Sorrento | 101 Corridor | 11,789 | 100.0 % |
| 23975 Park Sorrento | 101 Corridor | 104,797 | 98.3 % |
| 24025 Park Sorrento | 101 Corridor | 108,671 | 96.9 % |
| 2829 Townsgate Road | 101 Corridor | 81,067 | 95.5 % |
| 2240 E. Imperial Highway | El Segundo | 122,870 | 100.0 % |
| 2250 E. Imperial Highway | El Segundo | 298,728 | 100.0 % |
| 2260 E. Imperial Highway | El Segundo | 298,728 | 100.0 % |
| 909 N. Sepulveda Boulevard | El Segundo | 241,607 | 98.2 % |
| 999 N. Sepulveda Boulevard | El Segundo | 128,592 | 98.1 % |
| 6255 W. Sunset Boulevard | Hollywood | 321,883 | 85.6 % |
| 3750 Kilroy Airport Way | Long Beach | 10,457 | 86.1 % |
| 3760 Kilroy Airport Way | Long Beach | 165,278 | 97.3 % |
| 3780 Kilroy Airport Way | Long Beach | 219,745 | 92.2 % |
| 3800 Kilroy Airport Way | Long Beach | 192,476 | 98.5 % |
| 3840 Kilroy Airport Way | Long Beach | 136,026 | 100.0 % |
| 3880 Kilroy Airport Way | Long Beach | 96,035 | 100.0 % |
| 3900 Kilroy Airport Way | Long Beach | 126,840 | 91.1 % |
| 12100 W. Olympic Boulevard | West Los Angeles | 150,167 | 92.3 % |
| 12200 W. Olympic Boulevard | West Los Angeles | 150,117 | 95.3 % |
| 12233 W. Olympic Boulevard | West Los Angeles | 151,029 | 94.0 % |
| 12312 W. Olympic Boulevard | West Los Angeles | 76,644 | 0.0 % |
| 1633 26th Street | West Los Angeles | 44,915 | 100.0 % |
| 2100/2110 Colorado Avenue | West Los Angeles | 102,864 | 100.0 % |
| 3130 Wilshire Boulevard | West Los Angeles | 88,339 | 97.6% |
| 501 Santa Monica Boulevard | West Los Angeles | 73,115 | 81.3 % |
| Total Los Angeles and Ventura Counties | | 3,502,779 | 93.7% |
| Orange County, California | | | |
| 2211 Michelson Drive | Irvine | 271,556 | 94.8 % |
| 111 Pacifica | Irvine Spectrum | 67,496 | 63.1 % |
| 999 Town & Country | Orange | 98,551 | 100.0 % |
| Total Orange County | | 437,603 | 91.1% |

| | Submarket | Square Feet | Occupied |
|---------------------------------|----------------|-------------|----------|
| San Diego, California | | | |
| 12225 El Camino Real | Del Mar | 58,401 | 100.0% |
| 12235 El Camino Real | Del Mar | 54,673 | 95.0% |
| 12340 El Camino Real | Del Mar | 87,405 | 86.9% |
| 12390 El Camino Real | Del Mar | 72,332 | 100.0% |
| 12348 High Bluff Drive | Del Mar | 38,806 | 40.5% |
| 12400 High Bluff Drive | Del Mar | 208,464 | 100.0% |
| 3579 Valley Centre Drive | Del Mar | 51,167 | 92.7% |
| 3611 Valley Centre Drive | Del Mar | 130,349 | 93.4% |
| 3661 Valley Centre Drive | Del Mar | 129,782 | 82.3% |
| 3721 Valley Centre Drive | Del Mar | 114,780 | 79.9% |
| 3811 Valley Centre Drive | Del Mar | 112,067 | 100.0% |
| 7525 Torrey Santa Fe | Del Mar | 103,979 | 100.0% |
| 7535 Torrey Santa Fe | Del Mar | 130,243 | 100.0% |
| 7545 Torrey Santa Fe | Del Mar | 130,354 | 100.0% |
| 7555 Torrey Santa Fe | Del Mar | 101,236 | 100.0% |
| 12780 El Camino Real | Del Mar | 140,591 | 100.0% |
| 12790 El Camino Real | Del Mar | 78,349 | 100.0% |
| 13280 Evening Creek Drive South | I-15 Corridor | 41,194 | 67.1% |
| 13290 Evening Creek Drive South | I-15 Corridor | 58,752 | 0.0% |
| 13480 Evening Creek Drive North | I-15 Corridor | 149,817 | 100.0% |
| 13500 Evening Creek Drive North | I-15 Corridor | 147,533 | 100.0% |
| 13520 Evening Creek Drive North | I-15 Corridor | 141,128 | 96.6% |
| 2355 Northside Drive | Mission Valley | 53,610 | 87.4% |
| 2365 Northside Drive | Mission Valley | 96,436 | 97.9% |
| 2375 Northside Drive | Mission Valley | 51,516 | 91.9% |
| 2385 Northside Drive | Mission Valley | 89,023 | 100.0% |

| | Submarket | Square Feet | Occupied |
|-----------------------------------|-------------------------|-------------|----------|
| San Diego, California (Continued) | | | _ |
| 2305 Historic Decatur Road | Point Loma | 103,900 | 100.0% |
| 4921 Directors Place | Sorrento Mesa | 56,136 | 100.0 % |
| 4939 Directors Place | Sorrento Mesa | 60,662 | 100.0 % |
| 4955 Directors Place | Sorrento Mesa | 76,246 | 100.0 % |
| 10770 Wateridge Circle | Sorrento Mesa | 174,310 | 97.5% |
| 6260 Sequence Drive | Sorrento Mesa | 130,536 | 5.4 % |
| 6290 Sequence Drive | Sorrento Mesa | 90,000 | 100.0 % |
| 6310 Sequence Drive | Sorrento Mesa | 62,415 | 100.0 % |
| 6340 Sequence Drive | Sorrento Mesa | 66,400 | 100.0 % |
| 6350 Sequence Drive | Sorrento Mesa | 132,600 | 0.0 % |
| 10390 Pacific Center Court | Sorrento Mesa | 68,400 | 100.0 % |
| 10394 Pacific Center Court | Sorrento Mesa | 59,630 | 100.0 % |
| 10398 Pacific Center Court | Sorrento Mesa | 43,645 | 100.0 % |
| 10421 Pacific Center Court | Sorrento Mesa | 75,899 | 100.0 % |
| 10445 Pacific Center Court | Sorrento Mesa | 48,709 | 100.0 % |
| 10455 Pacific Center Court | Sorrento Mesa | 90,000 | 100.0 % |
| 5717 Pacific Center Boulevard | Sorrento Mesa | 67,995 | 100.0 % |
| 4690 Executive Drive | University Towne Center | 47,212 | 100.0 % |
| 6200 Greenwich Drive | University Towne Center | 73,507 | 0.0% |
| 6220 Greenwich Drive | University Towne Center | 141,214 | 100.0 % |
| 9785 Towne Centre Drive | University Towne Center | 75,534 | 100.0 % |
| 9791 Towne Centre Drive | University Towne Center | 50,466 | 100.0 % |
| Total San Diego County | | 4,367,403 | 88.1% |

| | Submarket | Square Feet | Occupancy |
|------------------------------------|---------------|-----------------------------|-----------|
| San Francisco Bay Area, California | | | |
| 4100 Bohannon Drive | Menlo Park | 47,379 | 100.0 % |
| 4200 Bohannon Drive | Menlo Park | 45,451 | 71.5 % |
| 4300 Bohannon Drive | Menlo Park | 63,079 | 56.9 % |
| 4400 Bohannon Drive | Menlo Park | 48,146 | 100.0 % |
| 4500 Bohannon Drive | Menlo Park | 63,078 | 100.0 % |
| 4600 Bohannon Drive | Menlo Park | 48,147 | 100.0 % |
| 4700 Bohannon Drive | Menlo Park | 63,078 | 100.0 % |
| 331 Fairchild Drive | Mountain View | 87,147 | 100.0 % |
| 303 Second Street | San Francisco | 740,047 | 93.3 % |
| 100 First Street | San Francisco | 466,490 | 96.8 % |
| 250 Brannan Street | San Francisco | 95,008 | 100.0 % |
| 201 Third Street | San Francisco | 333,880 | 95.1 % |
| 301 Brannan Street | San Francisco | 74,430 | 100.0 % |
| 360 Third Street | San Francisco | 427,711 | 90.1 % |
| 4040 Civic Center | San Rafael | 130,237 | 98.1 % |
| 599 Mathilda | Sunnyvale | 75,810 | 100.0 % |
| Total San Francisco Bay Area | | 2,809,118 | 94.1% |
| Greater Seattle, Washington | | | |
| 601 108th Avenue NE | Bellevue | 488,470 | 98.5 % |
| 10900 NE 4th Street | Bellevue | 416,755 | 87.3 % |
| 10220 NE Points Drive | Kirkland | 49,851 | 96.3 % |
| 10230 NE Points Drive | Kirkland | 98,982 | 94.2 % |
| 10210 NE Points Drive | Kirkland | 84,641 | 100.0 % |
| 3933 Lake Washington Blvd NE | Kirkland | 46,450 | 100.0 % |
| 837 N. 34th Street | Lake Union | 111,580 | 100.0 % |
| 701 N. 34th Street | Lake Union | 138,995 | 100.0 % |
| 801 N. 34th Street | Lake Union | 169,412 | 100.0 % |
| 320 Westlake Terry Ave. N. | Lake Union | 184,643 | 100.0 % |
| 321 Terry Ave. N. | Lake Union | 135,755 | 100.0 % |
| 401 Terry Avenue North | Lake Union | 140,605 | 100.0 % |
| 15050 NE 36th Street | Redmond | 122,103 | 100.0 % |
| Total Greater Seattle, Washington | | 2,188,242 | 96.9% |
| TOTAL | | 12 205 145 | 02.40/ |
| TOTAL | | <u> 13,305,145</u> <u> </u> | 92.4% |

Information on Leases Commenced

| | | 1st & 2nd Generation | | | 2nd Generation | | | | | | | | | | | | | |
|-----------------|-----------------|----------------------------|---------|-----------------|----------------|-----------------|-------|-----------------------------|-------|-----------------|--|-----------------|--|-------|------------|------------|-----------|----------|
| | # of : | Leases (1) Square Feet (1) | | Square Feet (1) | | Square Feet (1) | | Square Feet (1) | | Square Feet (1) | | Square Feet (1) | | TI/LC | Changes in | Changes in | Retention | Weighted |
| | New Renewal New | Renewal | | Per Sq.Ft. | GAAP Rents | Cash Rents | Rates | Average Lease Term (Mo.) | | | | | | | | | | |
| Quarter to Date | 18 | 19 | 111,330 | 167,025 | \$ | 12.53 | 6.6% | 3.3% | 44.5% | 34 | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

Information on Leases Executed

| | | 1st & 2nd Generation | | | | | 2nd Gen | eration | |
|---------------------|--------|---------------------------------|---------|---------|----|------------|------------|------------|-----------------------------|
| | # of 1 | # of Leases (2) Square Feet (2) | | TI/LC | | Changes in | Changes in | Weighted | |
| | New | Renewal | New | Renewal | | Per Sq.Ft. | GAAP Rents | Cash Rents | Average Lease Term (Mo.) |
| Quarter to Date (3) | 26 | 19 | 179,193 | 167,025 | \$ | 23.92 | 6.6% | 3.0% | 59 |
| | | | | | | | | | |

⁽¹⁾ Represents leasing activity for leases that commenced at properties in the stabilized portfolio during the three months ended March 31, 2014, including first and second generation space, net of month-to-month leases

⁽²⁾ Represents leasing activity for leases signed at properties in the stabilized portfolio during the three months ended March 31, 2014, including first and second generation space, net of month-to-month leases.

⁽³⁾ During the three months ended March 31, 2014, 20 new leases totaling 152,415 square feet were signed but not commenced as of March 31, 2014.

Stabilized Portfolio Capital Expenditures

(\$ in thousands)

| | Q1 2014 |
|---|--------------|
| 1st Generation (Nonrecurring) Capital Expenditures: | |
| Capital Improvements | \$ 8,031 |
| Tenant Improvements & Leasing Commissions (1) | 10,936 |
| Total | \$ 18,967 |
| | |

| | Q1 2014 |
|--|--------------|
| 2nd Generation (Recurring) Capital Expenditures: | |
| Capital Improvements | \$ 1,607 |
| Tenant Improvements & Leasing Commissions (1) | 11,460 |
| Total | \$ 13,067 |
| | |

⁽¹⁾ Represents costs incurred for leasing activity during the period shown. Amounts exclude tenant-funded tenant improvements.

Stabilized Portfolio Lease Expiration Summary Schedule

(\$ in thousands, except for annualized rent per sq. ft.)

| Year of Expiration | # of Expiring Leases | Total Square Feet | % of Total Leased Sq. Ft. | Annualized Base Rent | % of Total Annualized Base Rent | Annualized Rent per Sq. Ft. |
|--------------------|-------------------------|----------------------|------------------------------|-------------------------|---------------------------------------|--------------------------------|
| 2014 | 85 | 943,282 | 7.8% | \$ 26,713 | 6.4% | \$ 28.32 |
| 2015 | 117 | 1,553,654 | 12.9% | 45,443 | 11.0% | 29.25 |
| 2016 | 85 | 953,350 | 7.9% | 25,678 | 6.2% | 26.93 |
| 2017 | 101 | 1,800,739 | 14.9% | 59,379 | 14.3% | 32.97 |
| 2018 | 58 | 1,583,798 | 13.1% | 64,291 | 15.5% | 40.59 |
| 2019 | 55 | 1,275,029 | 10.6% | 48,158 | 11.6% | 37.77 |
| 2020 | 38 | 1,441,948 | 12.0% | 49,013 | 11.8% | 33.99 |
| 2021 | 17 | 563,866 | 4.7% | 25,463 | 6.1% | 45.16 |
| 2022 | 11 | 186,013 | 1.5% | 7,078 | 1.7% | 38.05 |
| 2023 | 13 | 489,828 | 4.1% | 19,806 | 4.8% | 40.43 |
| 2024 and beyond | 18 | 1,265,484 | 10.5% | 43,945 | 10.6% | 34.73 |
| Total (1) | 598 | 12,056,991 | 100.0% | \$ 414,967 | 100.0% | \$ 34.42 |

⁽¹⁾ For leases that have been renewed early or space that has been re-leased to a new tenant, the expiration date and annualized base rent information presented takes into consideration the renewed or re-leased lease terms. Excludes space leased under month-to-month leases, vacant space, and lease renewal options not executed as of March 31, 2014.

Stabilized Portfolio Lease Expiration Schedule by Region

(\$ in thousands, except for annualized rent per sq. ft.)

| Year | Region | # of Expirations | Total Square Feet | % of Total Leased Sq. Ft. | Annualized Base Rent | % of Total Annualized Base Rent | Annualized Rent per Sq. Ft. |
|-------------|------------------------|---------------------|----------------------|------------------------------|-------------------------|---------------------------------------|--------------------------------|
| | Los Angeles | 51 | 239,735 | 2.0% \$ | 7,549 | 1.8% | \$ 31.49 |
| | Orange County | 3 | 12,932 | 0.1% | 369 | 0.1% | 28.50 |
| 2014 | San Diego | 14 | 444,987 | 3.7% | 11,764 | 2.8% | 26.44 |
| 2014 | San Francisco Bay Area | 9 | 130,500 | 1.1% | 4,914 | 1.2% | 37.65 |
| | Greater Seattle | 8 | 115,128 | 0.9% | 2,117 | 0.5% | 18.38 |
| | Total | 85 | 943,282 | 7.8% \$ | 26,713 | 6.4% | \$ 28.32 |
| | Los Angeles | 52 | 309,228 | 2.6% \$ | 9,969 | 2.4% | \$ 32.24 |
| | Orange County | 7 | 37,630 | 0.3% | 1,038 | 0.2% | 27.57 |
| 2015 | San Diego | 23 | 455,133 | 3.8% | 11,828 | 2.9% | 25.99 |
| 2013 | San Francisco Bay Area | 16 | 352,727 | 2.9% | 13,241 | 3.2% | 37.54 |
| | Greater Seattle | 19 | 398,936 | 3.3% | 9,367 | 2.3% | 23.48 |
| | Total | 117 | 1,553,654 | 12.9% \$ | 45,443 | 11.0% | \$ 29.25 |
| | Los Angeles | 40 | 262,877 | 2.2% \$ | 8,664 | 2.1% | \$ 32.96 |
| | Orange County | 6 | 38,169 | 0.3% | 1,192 | 0.3% | 31.22 |
| 2016 | San Diego | 19 | 400,533 | 3.3% | 8,268 | 2.0% | 20.64 |
| 2010 | San Francisco Bay Area | 9 | 118,349 | 1.0% | 4,376 | 1.0% | 36.98 |
| | Greater Seattle | 11 | 133,422 | 1.1% | 3,178 | 0.8% | 23.82 |
| | Total | 85 | 953,350 | 7.9% \$ | 25,678 | 6.2% | \$ 26.93 |
| | Los Angeles | 45 | 451,614 | 3.8% \$ | 14,923 | 3.6% | \$ 33.04 |
| | Orange County | 11 | 97,860 | 0.8% | 3,502 | 0.8% | 35.78 |
| 2017 | San Diego | 15 | 704,408 | 5.8% | 22,319 | 5.4% | 31.69 |
| 2017 | San Francisco Bay Area | 18 | 234,170 | 1.9% | 9,650 | 2.3% | 41.21 |
| | Greater Seattle | 12 | 312,687 | 2.6% | 8,985 | 2.2% | 28.73 |
| | Total | 101 | 1,800,739 | 14.9% \$ | 59,379 | 14.3% | \$ 32.97 |
| | Los Angeles | 20 | 109,604 | 0.9% \$ | 3,534 | 0.8% | \$ 32.24 |
| | Orange County | 4 | 118,088 | 1.0% | 3,583 | 0.9% | 30.34 |
| 2018 | San Diego | 9 | 673,016 | 5.6% | 29,731 | 7.2% | 44.18 |
| 2016 | San Francisco Bay Area | 12 | 310,878 | 2.5% | 15,581 | 3.7% | 50.12 |
| | Greater Seattle | 13 | 372,212 | 3.1% | 11,862 | 2.9% | 31.87 |
| | Total | 58 | 1,583,798 | 13.1% \$ | 64,291 | 15.5% | \$ 40.59 |
| | Los Angeles | 49 | 1,751,722 | 14.5% \$ | 58,643 | 14.1% | \$ 33.48 |
| 2010 | Orange County | 6 | 88,772 | 0.8% | 3,584 | 0.9% | 40.37 |
| 2019 and | San Diego | 26 | 1,142,142 | 9.5% | 41,532 | 10.0% | 36.36 |
| Beyond | San Francisco Bay Area | 41 | 1,462,518 | 12.1% | 62,810 | 15.1% | 42.95 |
| Dejona | Greater Seattle | 30 | 777,014 | 6.5% | 26,894 | 6.5% | 34.61 |
| | Total | 152 | 5,222,168 | 43.4% \$ | 193,463 | 46.6% | \$ 37.05 |

Stabilized Portfolio Quarterly Lease Expirations for 2014 and 2015

(\$ in thousands, except for annualized rent per sq. ft.)

| | # of Expiring Leases | Total Square Feet | % of Total Leased Sq. Ft. | Annualized Base Rent | % of Total Annualized Base Rent | Annualized Rent per Sq. Ft. |
|------------|-------------------------|----------------------|------------------------------|-------------------------|---------------------------------------|--------------------------------|
| 2014: | | | | | | |
| Q2 2014 | 19 | 284,050 | 2.3% | 5,930 | 1.4% | \$ 20.88 |
| Q3 2014 | 27 | 370,198 | 3.1% | 10,623 | 2.6% | 28.70 |
| Q4 2014 | 39 | 289,034 | 2.4% | 10,160 | 2.4% | 35.15 |
| Total 2014 | 85 | 943,282 | 7.8% | \$ 26,713 | 6.4% | \$ 28.32 |
| 2015: | | | | | | |
| Q1 2015 | 27 | 302,420 | 2.5% | \$ 9,968 | 2.4% | \$ 32.96 |
| Q2 2015 | 26 | 350,019 | 2.9% | 8,590 | 2.1% | 24.54 |
| Q3 2015 | 47 | 667,395 | 5.5% | 19,620 | 4.7% | 29.40 |
| Q4 2015 | 17 | 233,820 | 2.0% | 7,265 | 1.8% | 31.07 |
| Total 2015 | 117 | 1,553,654 | 12.9% | \$ 45,443 | 11.0% | \$ 29.25 |

Top Fifteen Tenants (1) (\$ in thousands)

| Tenant Name | Annualized Rental Rev | | Rentable Square Feet | Percentage of Total Annualized Base Rental Revenue | Percentage of Total Rentable Square Feet |
|----------------------------------|--------------------------|--------|-------------------------|--|--|
| DIRECTV, LLC | \$ | 23,760 | 667,852 | 5.7% | 5.0% |
| Bridgepoint Education, Inc. | | 15,066 | 322,342 | 3.6% | 2.4 % |
| Intuit, Inc. | | 13,489 | 465,812 | 3.3 % | 3.5 % |
| Delta Dental of California | | 10,413 | 218,348 | 2.5 % | 1.6% |
| AMN Healthcare, Inc. | | 8,341 | 175,672 | 2.0 % | 1.3 % |
| Scan Group (2)(3) | | 6,830 | 218,742 | 1.7% | 1.6% |
| Group Health Cooperative | | 6,372 | 183,422 | 1.5 % | 1.4% |
| Neurocrine Biosciences, Inc | | 6,366 | 140,591 | 1.5 % | 1.1 % |
| Microsoft Corporation | | 6,256 | 215,997 | 1.5 % | 1.6% |
| Fish & Richardson P.C. | | 6,071 | 139,538 | 1.5 % | 1.0% |
| Institute for Systems Biology | | 6,207 | 140,605 | 1.5 % | 1.1 % |
| Splunk, Inc. | | 5,413 | 95,008 | 1.3 % | 0.7 % |
| Wells Fargo (2) | | 5,280 | 127,085 | 1.3 % | 1.0% |
| Scripps Health | | 5,199 | 112,067 | 1.3 % | 0.8% |
| BP Biofuels | | 5,158 | 136,908 | 1.2 % | 1.0 % |
| Total Top Fifteen Tenants | \$ 1 | 30,221 | 3,359,989 | 31.4% | 25.1% |

⁽¹⁾ The information presented is as of March 31, 2014.

⁽²⁾ The Company has entered into leases with various affiliates of the tenant.

⁽³⁾ In December 2013, Scan Group renewed and expanded their lease at Kilroy Airport Center in Long Beach, CA. As of March 31, 2014, revenue recognition had not commenced for the expansion premises. The annualized base rental revenue and rentable square feet presented in this table include the projected annualized base rental revenue of approximately \$1.5 million and rentable square feet of approximately 50,000 for the expansion premises.

2014 Operating Property Acquisitions

(\$ in millions)

| Operating Properties | Submarket | Month of Acquisition | Number of Buildings | Rentable Square Feet | Purchase Price |
|--------------------------------|------------|----------------------|------------------------|-------------------------|-------------------|
| 1st Quarter | | | | | |
| 401 Terry Ave. N., Seattle, WA | Lake Union | March | 1 | 140,605 | \$ 106.1 |
| TOTAL | | | 1 | 140,605 | \$ 106.1 |

2014 Dispositions and Undeveloped Land Held for Sale (\$\sigma in millions)

| COMPLETED DISPOSITIONS | | | | | |
|---|-----------------------------|----------------------|---------------------|-------------------------|--------------------|
| Property | Submarket | Month of Disposition | No. of Buildings | Rentable Square Feet | Sales Price (1) |
| 1st Quarter | | _ | | | |
| San Diego Properties, San Diego, CA (2) | I-15 Corridor/Sorrento Mesa | January | 12 | 1,049,035 | \$ 294.7 |
| TOTAL DISPOSITIONS | | | 12 | 1,049,035 | \$ 294.7 |

⁽¹⁾ Represents gross sales price before the impact of commissions and closing costs.

⁽²⁾ The San Diego Properties included the following: 10020 Pacific Mesa Boulevard, 6055 Lusk Avenue, 5010 and 5005 Wateridge Vista Drive, 15435 and 15445 Innovation Drive, and 15051, 15073, 15231, 15253, 15333 and 15378 Avenue of Science.

| UNDEVELOPED LAND HELD FOR SALE AS OF MARCH 31, 2014 | | |
|---|-------------------------------|-----------------------|
| | Submarket | Gross Site Acreage |
| 10850 Via Frontera, San Diego CA (3)(4) | I-15 Corridor/Rancho Bernardo | 21.0 |

⁽³⁾ The Company sold this undeveloped land parcel on April 9, 2014 for total gross proceeds of approximately \$33.1 million.

⁽⁴⁾ This land was previously included in our future development pipeline as the Rancho Bernardo Corporate Center.

Completed Redevelopment Projects and Other Land Holdings (\$\sigma \text{in millions})

| Completed Redevelopment Projects | Location | Start Date | Completion Date | Stabilization Date | Rentable Square Feet | Exis Investr | ting nent ⁽¹⁾ | estimated evelopment Costs | _ | Estimated vestment | Costs as of 1/2014 (2) | % Leased ⁽³⁾ |
|----------------------------------|---------------|------------|--------------------|-----------------------|-------------------------|-----------------|-----------------------------|----------------------------------|----|--------------------|------------------------|-------------------------|
| 360 Third Street | San Francisco | 4Q 2011 | 1Q 2013 | 1Q 2014 | 427,711 | \$ | 88.5 | \$ 99.3 | \$ | 187.8 | \$ 181.3 | 96% |
| | | | | | | | | | | | | |

⁽¹⁾ Represents the depreciated carrying value at the commencement of redevelopment for the space being redeveloped.

| Other Land Holdings | Gross Site | Estimated Rentable | Total (| Costs as of |
|---------------------|---------------------|---------------------------|---------------|-------------|
| Project | Acreage Square Feet | | 3/31/2014 (4) | |
| IRVINE, CALIFORNIA | | | | |
| 17150 Von Karman | 8.5 | N/A | \$ | 8.2 |
| | | | | |

⁽⁴⁾ Represents cash paid and costs incurred as of March 31, 2014. Includes existing investment at the commencement of redevelopment.

⁽²⁾ Represents cash paid and costs incurred as of March 31, 2014. Includes existing investment at the commencement of redevelopment.

⁽³⁾ This property was 90.1% occupied at March 31, 2014.

In-Process and Future Development Pipeline

(\$ in millions)

| | | | Construction riod | Estimated | | | | |
|------------------------------------|---------------|----------------------|----------------------|-----------------------|-----------------------------------|-------------------------------|------------------------------------|--------------------|
| | Location | Start Date | Compl. Date | Stabilization Date | Estimated Rentable Square Feet | Total Estimated Investment | Total Costs as of 3/31/2014 (1) | Office % Leased |
| UNDER CONSTRUCTION: | | | | | | | | |
| San Francisco Bay Area | | | | | | | | |
| 690 E. Middlefield Road | Mountain View | 2Q 2012 | 1Q 2015 | 1Q 2015 | 341,000 | \$ 196.0 | \$ 149.5 | 100% |
| 350 Mission Street (2) | San Francisco | 4Q 2012 | 1Q 2015 | 1Q 2016 | 450,000 | 276.9 | 103.4 | 100% |
| 555 N. Mathilda Avenue | Sunnyvale | 4Q 2012 | 3Q 2014 | 4Q 2014 | 587,000 | 314.7 | 237.7 | 100% |
| 333 Brannan Street | San Francisco | 4Q 2013 | 3Q 2015 | 3Q 2015 | 185,000 | 97.9 | 28.6 | 100% |
| Crossing/900 | Redwood City | 4Q 2013 | 3Q 2015 | 3Q 2016 | 300,000 | 183.5 | 60.5 | % |
| Los Angeles | | | | | | | | |
| Columbia Square (3) | Hollywood | 2Q 2013 - 4Q 2013 | 3Q 2014 – 2Q 2016 | 1Q 2015 – 2Q 2017 | 675,000 | 392.2 | 109.5 | % |
| SUBTOTAL: | | | | | 2,538,000 | \$ 1,461.2 | \$ 689.2 | 62% |
| FUTURE DEVELOPMENT PIPELINE: | | | | | | | | |
| Los Angeles | | | | | | | | |
| Academy Project | Hollywood | TBD | TBD | TBD | 475,000 | TBD | \$ 47.8 | N/A |
| San Diego | | | | | | | | |
| 9455 Towne Centre Drive (4) | San Diego | TBD | TBD | TBD | 150,000 | TBD | 4.0 | N/A |
| Carlsbad Oaks - Lots 4, 5, 7 & 8 | Carlsbad | TBD | TBD | TBD | 288,000 | TBD | 18.4 | N/A |
| The Heights at Del Mar | Del Mar | TBD | TBD | TBD | 75,000 – 90,000 | TBD | 9.9 | N/A |
| One Paseo (5) | Del Mar | TBD | TBD | TBD | 500,000 | TBD | 150.8 | N/A |
| Pacific Corporate Center – Lot 8 | Sorrento Mesa | TBD | TBD | TBD | 170,000 | TBD | 13.5 | N/A |
| Santa Fe Summit – Phase II and III | 56 Corridor | TBD | TBD | TBD | 600,000 | TBD | 77.6 | N/A |
| Sorrento Gateway – Lot 2 | Sorrento Mesa | TBD | TBD | TBD | 80,000 | TBD | 12.2 | N/A |
| SUBTOTAL: | | | | | 2,338,000 - 2,353,000 | TBD | \$ 334.2 | N/A |

⁽¹⁾ Represents cash paid and costs incurred as of March 31, 2014.

⁽²⁾ In January 2014, the Company obtained full entitlements to increase this project from a 27-story office tower to a 30-story office tower.

⁽³⁾ In the second quarter of 2013, the Company commenced redevelopment of the historical buildings encompassing approximately 100,000 rentable square feet. In the fourth quarter of 2013, the Company commenced development of the second phase of its 675,000 square foot mixed-use project, which encompasses office, multi-family and retail components.

⁽⁴⁾ The Company is planning to demolish the existing 2-story 45,195 rentable square foot office building and is currently pursuing entitlements to build a new 5-story 150,000 rentable square foot building.

⁽⁵⁾ Estimated rentable square feet reflects existing office entitlements. The Company is currently pursuing mixed-use entitlements for this project, which would increase the estimated rentable square feet.

Capital Structure As of March 31, 2014

(\$ in thousands)

| | Shares/Units March 31, 2014 | Aggregate Principal Amount or & Value Equivalent | % of Total Market Capitalization |
|---|--------------------------------|--|--|
| DEBT: | | | |
| Unsecured Revolving Credit Facility | | \$ _ | % |
| Unsecured Term Loan Facility | | 150,000 | 2.1% |
| Unsecured Exchangeable Senior Notes due 2014 (1) | | 172,500 | 2.4% |
| Unsecured Senior Notes due 2014 (1) | | 83,000 | 1.0% |
| Unsecured Senior Notes due 2015 (1) | | 325,000 | 4.5% |
| Unsecured Senior Notes due 2018 (1) | | 325,000 | 4.5% |
| Unsecured Senior Notes due 2020 (1) | | 250,000 | 3.4% |
| Unsecured Senior Notes due 2023 (1) | | 300,000 | 4.1% |
| Secured Debt (1) | | 543,454 | 7.5% |
| Total Debt | | \$ 2,148,954 | 29.5% |
| EQUITY AND NONCONTROLLING INTERESTS: | | | |
| 6.875% Series G Cumulative Redeemable Preferred stock (2) | 4,000,000 | \$ 100,000 | 1.4% |
| 6.375% Series H Cumulative Redeemable Preferred stock (2) | 4,000,000 | 100,000 | 1.4% |
| Common limited partnership units outstanding (3) | 1,804,200 | 105,690 | 1.5% |
| Shares of common stock outstanding (3) | 82,218,332 | 4,816,350 | 66.2% |
| Total Equity and Noncontrolling Interests | | \$ 5,122,040 | 70.5% |
| TOTAL MARKET CAPITALIZATION | | \$ 7,270,994 | 100.0% |

⁽¹⁾ Represents gross aggregate principal amount due at maturity before the effect of net unamortized premiums as of March 31, 2014. The aggregate net unamortized premiums totaled approximately \$8.7 million as of March 31, 2014.

⁽²⁾ Value based on \$25.00 per share liquidation preference.

⁽³⁾ Value based on closing share price of \$58.58 as of March 31, 2014.

Debt AnalysisAs of March 31, 2014 (\$ in millions)

| TOTAL DEBT COMPOSITION | | | | | | | | |
|---|------------|---------------|----------|--|--|--|--|--|
| | Percent of | Weighted Av | erage | | | | | |
| | Total Debt | Interest Rate | Maturity | | | | | |
| Secured vs. Unsecured Debt | | | | | | | | |
| Unsecured Debt | 74.7% | 4.7% | 4.1 | | | | | |
| Secured Debt | 25.3% | 5.2% | 5.0 | | | | | |
| Floating vs. Fixed-Rate Debt | | | | | | | | |
| Floating-Rate Debt | 7.0% | 1.9% | 2.0 | | | | | |
| Fixed-Rate Debt | 93.0% | 5.0% | 4.5 | | | | | |
| Stated Interest Rate | | 4.8% | 4.3 | | | | | |
| GAAP Effective Rate | | 4.8% | | | | | | |
| GAAP Effective Rate Including Debt Issuance Costs | | 5.2% | | | | | | |

| KEY DEBT COVENANTS | | | | | | | |
|---|--|-------|--|--|--|--|--|
| | Actual Performance as of March 31, 2014 | | | | | | |
| Unsecured Credit Facility and Term Loan Facility (as defined in the Credit Agreements): | | | | | | | |
| Total debt to total asset value | less than 60% | 34% | | | | | |
| Fixed charge coverage ratio | greater than 1.5x | 2.4x | | | | | |
| Unsecured debt ratio | greater than 1.67x | 2.63x | | | | | |
| Unencumbered asset pool debt service coverage | greater than 2.0x | 3.3x | | | | | |
| Unsecured Senior Notes due 2015, 2018, 2020 and 2023 (as defined in the Indentures): | | | | | | | |
| Total debt to total asset value | less than 60% | 38% | | | | | |
| Interest coverage | greater than 1.5x | 4.4x | | | | | |
| Secured debt to total asset value | less than 40% | 10% | | | | | |
| Unencumbered asset pool value to unsecured debt | greater than 150% | 282% | | | | | |

Debt Analysis (\$ in thousands)

| | | Dl | EBT MATU | RITY SCHI | EDULE | | | | | |
|-------------------------|----------------|------------------------|------------------|----------------|------------|------------|-----------|------------|------------|--------------|
| Floating/ Fixed Rate | Stated Rate | GAAP Effective Rate | Maturity Date | Remaining 2014 | 2015 | 2016 | 2017 | 2018 | After 2018 | Total (1) |
| Unsecured Debt: | | | | | | | | | | |
| Floating (2) | 1.91% | 1.91% | 3/29/2016 | | | \$ 150,000 | | | | \$ 150,000 |
| Fixed | 4.25% | 7.13% | 11/15/2014 | 172,500 | | | | | | 172,500 |
| Fixed | 6.45% | 6.45% | 8/4/2014 | 83,000 | | | | | | 83,000 |
| Fixed | 5.00% | 5.01% | 11/3/2015 | | 325,000 | | | | | 325,000 |
| Fixed | 4.80% | 4.83% | 7/15/2018 | | | | | 325,000 | | 325,000 |
| Fixed | 6.63% | 6.74% | 6/1/2020 | | | | | | 250,000 | 250,000 |
| Fixed | 3.80% | 3.80% | 1/15/2023 | | | | | | 300,000 | 300,000 |
| | | | | 255,500 | 325,000 | 150,000 | | 325,000 | 550,000 | 1,605,500 |
| Secured Debt: | | | | | | | | | | |
| Fixed (3) | 4.94% | 4.00% | 4/15/2015 | 842 | 26,206 | | | | | 27,048 |
| Fixed (3) | 5.09% | 3.50% | 8/7/2015 | | 34,000 | | | | | 34,000 |
| Fixed (3) | 5.23% | 3.50% | 1/1/2016 | 640 | 908 | 50,969 | | | | 52,517 |
| Fixed (3) | 5.57% | 3.25% | 2/11/2016 | 452 | 645 | 38,694 | | | | 39,791 |
| Fixed | 6.51% | 6.51% | 2/1/2017 | 768 | 1,084 | 1,157 | 64,406 | | | 67,415 |
| Fixed | 7.15% | 7.15% | 5/1/2017 | 1,819 | 2,581 | 2,772 | 1,215 | | | 8,387 |
| Fixed | 4.27% | 4.27% | 2/1/2018 | 1,772 | 2,452 | 2,559 | 2,671 | 123,085 | | 132,539 |
| Fixed (3) | 6.05% | 3.50% | 6/1/2019 | 1,090 | 1,531 | 1,626 | 1,727 | 1,835 | 74,478 | 82,287 |
| Fixed | 4.48% | 4.48% | 7/1/2027 | | 646 | 1,600 | 1,673 | 1,749 | 91,332 | 97,000 |
| Fixed | Various | Various | Various | 49 | 51 | 54 | 56 | 59 | 2,201 | 2,470 |
| | | | | 7,432 | 70,104 | 99,431 | 71,748 | 126,728 | 168,011 | 543,454 |
| Total | 4.82% | 4.85% | | \$ 262,932 | \$ 395,104 | \$ 249,431 | \$ 71,748 | \$ 451,728 | \$ 718,011 | \$ 2,148,954 |

⁽¹⁾ Amounts presented reflect the gross principal balances before the effect of any unamortized discounts/premiums as of March 31, 2014. The aggregate net unamortized premiums totaled approximately \$8.7 million as of March 31, 2014.

⁽²⁾ The interest for this loan is calculated at an annual rate of LIBOR plus 1.750% at March 31, 2014.

⁽³⁾ Represents secured debt assumed in connection with an operating property acquisition.

Management Statements on Non-GAAP Supplemental Measures

Included in this section are management's statements regarding certain non-GAAP financial measures provided in this supplemental financial report and, with respect to Funds From Operations ("FFO"), in the Company's earnings release on April 30, 2014 and the reasons why management believes that these measures provide useful information to investors about the Company's financial condition and results of operations.

Net Operating Income:

Management believes that Net Operating Income ("NOI") is a useful supplemental measure of the Company's operating performance. The Company defines NOI as operating revenues (rental income, tenant reimbursements and other property income) less property and related expenses (property expenses, real estate taxes, provision for bad debts and ground leases). Other real estate investment trusts ("REITs") may use different methodologies for calculating NOI, and accordingly, the Company's NOI may not be comparable to other REITs.

Because NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, and gains and losses from property dispositions, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. The Company uses NOI to evaluate its operating performance on a portfolio basis since NOI allows the Company to evaluate the impact that factors such as occupancy levels, lease structure, rental rates, and tenant base have on the Company's results, margins and returns. In addition, management believes that NOI provides useful information to the investment community about the Company's financial and operating performance when compared to other REITs since NOI is generally recognized as a standard measure of performance in the real estate industry.

However, NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

Same Store Net Operating Income:

Management believes that Same Store NOI is a useful supplemental measure of the Company's operating performance. Same Store NOI represents the NOI for all of the properties that were owned and included in our stabilized portfolio for two comparable reporting periods. Because Same Store NOI excludes the change in NOI from developed, redeveloped, acquired and disposed of and held for sale properties that were operational for two comparable periods, it highlights operating trends such as occupancy levels, rental rates and operating costs on properties. Other REITs may use different methodologies for calculating Same Store NOI, and accordingly, the Company's Same Store NOI may not be comparable to other REITs.

However, Same Store NOI should not be viewed as an alternative measure of the Company's financial performance since it does not reflect the operations of the Company's entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact the Company's results from operations.

Management Statements on Non-GAAP Supplemental Measures, continued

EBITDA:

Management believes that earnings before interest expense, depreciation and amortization, gain/loss on early extinguishment of debt, net gains and losses on disposition of discontinued operations, net income attributable to noncontrolling interests, preferred dividends and distributions, original issuance costs of redeemed preferred stock and preferred units, and impairment losses ("EBITDA") is a useful supplemental measure of the Company's operating performance. When considered with other GAAP measures and FFO, management believes EBITDA gives the investment community a more complete understanding of the Company's operating results, including the impact of general and administrative expenses and acquisition-related expenses, before the impact of investing and financing transactions and facilitates comparisons with competitors. Management also believes it is appropriate to present EBITDA as it is used in several of the Company's financial covenants for both its secured and unsecured debt. However, EBITDA should not be viewed as an alternative measure of the Company's operating performance since it excludes financing costs as well as depreciation and amortization costs which are significant economic costs that could materially impact the Company's results of operations and liquidity. Other REITs may use different methodologies for calculating EBITDA and, accordingly, the Company's EBITDA may not be comparable to other REITs.

Funds From Operations:

The Company calculates FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets.

Management believes that FFO is a useful supplemental measure of the Company's operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of the Company's activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, the Company's FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, management believes that FFO along with the required GAAP presentations provides a more complete measurement of the Company's performance relative to its competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of the Company's operating performance since it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results from operations.

Management Statements on Non-GAAP Supplemental Measures, continued

Funds Available for Distribution:

Management believes that Funds Available for Distribution ("FAD") is a useful supplemental measure of the Company's liquidity. The Company computes FAD by adding to FFO the non-cash amortization of deferred financing costs, debt discounts and premiums and share-based compensation awards and amortization of above (below) market rents for acquisition properties, then subtracting recurring tenant improvements, leasing commissions and capital expenditures and eliminating the net effect of straight-line rents, amortization of deferred revenue related to tenant improvements and other non-cash adjustments. FAD provides an additional perspective on the Company's ability to fund cash needs and make distributions to stockholders by adjusting FFO for the impact of certain cash and non-cash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. Management also believes that FAD provides useful information to the investment community about the Company's financial position as compared to other REITs since FAD is a liquidity measure used by other REITs. However, other REITs may use different methodologies for calculating FAD and, accordingly, the Company's FAD may not be comparable to other REITs.

Definitions Included in Supplemental

Annualized Base Rent:

Includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Amounts represent percentage of total portfolio annualized contractual base rental revenue.

Change in GAAP/ Cash Rents (Leases Commenced):

Calculated as the change between GAAP/cash rents for new/renewed leases and the expiring GAAP/cash rents for the same space. Excludes leases for which the space was vacant longer than one year, or vacant when the property was acquired by the Company.

Change in GAAP/Cash Rents (Leases Executed):

Calculated as the change between GAAP/cash rents for signed leases and the expiring GAAP/cash rents for the same space. Excludes leases for which the space was vacant longer than one year, or vacant when the property was acquired by the Company.

Estimated Stabilization Date (Development):

Management's estimation of the earlier of stabilized occupancy (95%) or one year from the date of substantial completion.

FAD Payout Ratio:

Calculated as current-quarter dividends accrued to common stockholders and common unitholders (excluding dividend equivalents accrued to restricted stock unitholders) divided by Funds Available for Distribution.

First Generation Capital Expenditures:

Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use. These costs are not subtracted in our calculation of Funds Available for Distribution.

Fixed Charge Coverage Ratio:

Calculated as EBITDA divided by interest expense (excluding amortization of deferred debt costs and debt discounts/premiums), current year accrued preferred dividends and distributions on Cumulative Redeemable Preferred units.

FFO Payout Ratio:

Calculated as current-quarter dividends accrued to common stockholders and common unitholders (excluding dividend equivalents accrued to restricted stock unitholders) divided by Funds From Operations.

Definitions Included in Supplemental, continued

GAAP Effective Rate:

The rate at which interest expense is recorded for financial reporting purposes, which reflects the amortization of any discounts/premiums, excluding debt issuance costs.

Interest Coverage Ratio:

Calculated as EBITDA divided by interest expense (excluding amortization of deferred debt costs and debt discounts/premiums).

Lease-up Properties:

Properties recently redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities.

Net Effect of Straight-Line Rents:

Represents the straight-line rent income recognized during the period offset by cash received during the period that was applied to deferred rents receivable balances for terminated leases and the provision for bad debts recorded for deferred rent receivable balances.

Operating Margins:

Calculated as Net Operating Income divided by total revenues, including discontinued operations.

Retention Rates (Leases Commenced):

Calculated as the percentage of space either renewed or expanded into by existing tenants or subtenants at lease expiration.

Same Store Portfolio:

Our Same Store portfolio includes all of our properties owned and included in our stabilized portfolio as of January 1, 2013 and still owned and included in the stabilized portfolio as of March 31, 2014. It does not include undeveloped land, development and redevelopment properties currently under construction or committed for construction, "lease-up" properties and properties held-for-sale. We define lease-up properties as properties recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities. We define redevelopment properties as those projects for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property.

Stated Interest Rate:

The rate at which interest expense is recorded per the respective loan documents, excluding the impact of the amortization of any debt discounts/premiums.

Reconciliation of Same Store Net Operating Income (Loss) to Net Income Available to Common Stockholders (unaudited, \$ in thousands)

| | Three Months | Ended March 31, |
|--|--------------|-----------------|
| | 2014 | 2013 |
| Adjusted Same Store Cash Net Operating Income | \$ 70,452 | \$ 64,474 |
| Adjustments to Q1 2014 and Q1 2013: | | |
| Adjustments: | | |
| Property expenses related to nonrecurring property damage legal fees | (1,039) | _ |
| Same Store Cash Net Operating Income | \$ 69,413 | \$ 64,474 |
| Cash to GAAP Adjustments: | | |
| GAAP Operating Revenues Adjustments, net (2) | 6,652 | 7,950 |
| GAAP Operating Expenses Adjustments, net | 25 | (95) |
| Same Store GAAP Net Operating Income | 76,090 | 72,329 |
| Non-Same Store GAAP Net Operating Income | 12,666 | 5,224 |
| Net Operating Income excluding discontinued operations | 88,756 | 77,553 |
| Net Operating Income from discontinued operations | 377 | 4,892 |
| Net Operating Income, as defined (1) | 89,133 | 82,445 |
| Adjustments: | | |
| General and administrative expenses | (10,811) | (9,669) |
| Acquisition-related expenses | (228) | (655) |
| Depreciation and amortization (including discontinued operations) | (49,202) | (50,391) |
| Interest income and other net investment gains | 177 | 392 |
| Interest expense | (17,252) | (19,734) |
| Net gain on dispositions of discontinued operations | 90,115 | _ |
| Net Income | 101,932 | 2,388 |
| Net (income) loss attributable to noncontrolling common units of the Operating Partnership | (2,087) | 22 |
| Preferred dividends | (3,313) | (3,313) |
| Net Income (Loss) Available to Common Stockholders | \$ 96,532 | \$ (903) |

⁽¹⁾ Please refer to page 27 for Management Statements on Net Operating Income and Same Store Net Operating Income.

⁽²⁾ For the three months ended March 31, 2014, GAAP Operating Revenue Adjustments, net includes \$1.3 million of an accrued net lease termination fee.

Reconciliation of Net Income (Loss) Available to Common Stockholders to EBITDA (unaudited, \$ in thousands)

| | Three Months Ended March 3 | | | |
|--|--------------------------------|-----------|--|--|
| | 2014 | 2013 | | |
| Net Income (Loss) Available to Common Stockholders | \$ 96,532 | \$ (903) | | |
| Interest expense | 17,252 | 19,734 | | |
| Depreciation and amortization (including discontinued operations) | 49,202 | 50,391 | | |
| Net income (loss) attributable to noncontrolling common units of the Operating Partnership | 2,087 | (22) | | |
| Net gain on dispositions of discontinued operations | (90,115) | _ | | |
| Preferred dividends | 3,313 | 3,313 | | |
| EBITDA (1) | \$ 78,271 | \$ 72,513 | | |

⁽¹⁾ Please refer to page 28 for a Management Statement on EBITDA.

Reconciliation of Funds Available for Distribution to GAAP Net Cash Provided by Operating Activities (unaudited, \$ in thousands)

| | Three Months | Ended March 31, |
|---|--------------|-----------------|
| | 2014 | 2013 |
| Funds Available for Distribution (1) | \$ 38,348 | \$ 28,103 |
| Adjustments: | | |
| Tenant improvements, leasing commissions and recurring capital expenditures | 13,067 | 14,450 |
| Depreciation for furniture, fixtures and equipment | 485 | 380 |
| Preferred dividends | 3,313 | 3,313 |
| Provision for uncollectible tenant receivables | _ | 95 |
| Net changes in operating assets and liabilities and other adjustments (2) | (10,132) | 10,158 |
| GAAP Net Cash Provided by Operating Activities | \$ 45,081 | \$ 56,499 |

⁽¹⁾ Please refer to page 29 for a Management Statement on Funds Available for Distribution.

⁽²⁾ Primarily includes changes in the following assets and liabilities: marketable securities; current receivables; prepaid expenses and other assets; accounts payable, accrued expenses and other liabilities and rents received in advance and tenant security deposits.